



March 8, 2011

DHCS HCO 11-7598

Ms. Maria Enriquez, Chief
Department of Health Care Services
Fiscal Intermediary & Contracts Oversight Division
MS 4700
P.O. Box 997413
Sacramento, CA 95899-7413

**COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT – Effective Date
as of 3/1/2011**

Reference: CA HCO Contract #07-65829 6.3.B
Continuation from:
CA HCO Contract #01-15932 Section 3.10.5.2.5(1) and 3.10.5.2.5(2)
H #0406-2282
DHS HCO 06-6474R1
H #0606-2346

Dear Ms. Enriquez:

The purpose of the HCO Monthly Plan Enrollment Status Report is to detail plan enrollment numbers and enrollment ceiling values for plans throughout the State. Additional history is provided regarding the HCO Program default (auto-assignment) percentages and enrollment volume.

If you have any questions, please contact Haiyong Li at (916) 364-6656.

Sincerely,

Benjamin R. Coss
Vice President
California Health Care Options

cc: Reports File
Admin File
DHCS HCO (1 copy)

COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

HCO MONTHLY PLAN ENROLLMENT STATUS REPORT 2-PLAN COUNTIES

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|----------------|----------|-----------|-----------------------------|--------------------------|--|---|------------|---------|
| ALAMEDA | 300 | L | Alameda Alliance For Health | 180,000 | 102,174 | 101,590 | 584 | 0.57 % |
| ALAMEDA | 340 | C | Anthem Blue Cross Partnrshp | 109,000 | 28,314 | 28,242 | 72 | 0.25 % |
| CONTRA COSTA | 301 | L | Contra Costa Health Plan | 75,000 | 62,523 | 62,459 | 64 | 0.10 % |
| CONTRA COSTA | 344 | C | Anthem Blue Cross Partnrshp | 36,000 | 11,574 | 11,636 | -62 | -0.53 % |
| FRESNO | 315 | L | CalViva Health | 169,169 | 125,723 | 0 | 125,723 | 0.00 % |
| FRESNO | 362 | C | Anthem Blue Cross Partnrshp | 169,169 | 80,556 | 0 | 80,556 | 0.00 % |
| KERN | 303 | L | Kern Family Health Care | 115,000 | 108,520 | 108,440 | 80 | 0.07 % |
| KERN | 360 | C | Health Net Comm Solutions | 73,000 | 33,076 | 32,935 | 141 | 0.43 % |
| KINGS | 316 | L | CalViva Health | 18,792 | 12,515 | 0 | 12,515 | 0.00 % |
| KINGS | 363 | C | Anthem Blue Cross Partnrshp | 18,792 | 8,533 | 0 | 8,533 | 0.00 % |
| LOS ANGELES | 304 | L | L.A. Care Health Plan | 1,150,000 | 855,142 | 853,613 | 1,529 | 0.18 % |
| LOS ANGELES | 352 | C | Health Net Comm Solutions | 710,000 | 440,084 | 440,646 | -562 | -0.13 % |
| MADERA | 317 | L | CalViva Health | 22,886 | 15,611 | 0 | 15,611 | 0.00 % |
| MADERA | 364 | C | Anthem Blue Cross Partnrshp | 22,886 | 9,265 | 0 | 9,265 | 0.00 % |
| RIVERSIDE | 305 | L | Inland Empire Health Plan | 272,000 | 194,813 | 192,993 | 1,820 | 0.94 % |
| RIVERSIDE | 355 | C | Molina Healthcare Partner | 83,038 | 41,292 | 41,307 | -15 | -0.04 % |
| SAN BERNARDINO | 306 | L | Inland Empire Health Plan | 272,000 | 222,253 | 220,432 | 1,821 | 0.83 % |
| SAN BERNARDINO | 356 | C | Molina Healthcare Partner | 136,332 | 57,271 | 57,806 | -535 | -0.93 % |

Note 1: As of June 2009, the default percentages shown in the "Enrollment Default Percentages" table do not include "Prior Care" enrollments as choices, but as defaults. This has the effect of increasing the presented default rate and is a change from reports produced in May 2009 and before.

Note 2: The COPS-08 Auto-Assignment Summary Report can be used to find a breakdown of default transactions by type (ie. Regular, Prior Care)

Note 3: Effective May 24, 2010, beneficiaries identified with a "Bad Address" will remain on the default path for enrollment into a managed care health plan. (PA #10-05 037)

Legend - Plan Types: C = Commercial Plan, D = Dental, L = Local Initiative, M = Medical, X = Other

COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

HCO MONTHLY PLAN ENROLLMENT STATUS REPORT 2-PLAN COUNTIES

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|---------------|----------|-----------|-----------------------------|--------------------------|--|---|----------------|---------------|
| SAN FRANCISCO | 307 | L | San Francisco Health Plan | 55,000 | 40,403 | 40,155 | 248 | 0.62 % |
| SAN FRANCISCO | 343 | C | Anthem Blue Cross Partnrshp | 63,000 | 11,452 | 11,456 | -4 | -0.03 % |
| SAN JOAQUIN | 308 | L | Health Plan of San Joaquin | 86,390 | 81,430 | 80,320 | 1,110 | 1.38 % |
| SAN JOAQUIN | 358 | C | Anthem Blue Cross Partnrshp | 87,000 | 26,906 | 26,986 | -80 | -0.30 % |
| SANTA CLARA | 309 | L | Santa Clara Family H.P. | 123,000 | 102,120 | 101,828 | 292 | 0.29 % |
| SANTA CLARA | 345 | C | Anthem Blue Cross Partnrshp | 95,000 | 33,422 | 33,441 | -19 | -0.06 % |
| STANISLAUS | 310 | L | Anthem Blue Cross Partnrshp | 71,100 | 50,022 | 49,762 | 260 | 0.52 % |
| STANISLAUS | 361 | C | Health Net Comm Solutions | 40,000 | 23,733 | 23,670 | 63 | 0.27 % |
| TULARE | 311 | L | Anthem Blue Cross Partnrshp | 90,000 | 73,040 | 73,235 | -195 | -0.27 % |
| TULARE | 353 | C | Health Net Comm Solutions | 42,000 | 34,372 | 33,509 | 863 | 2.58 % |
| Total | | | | 4,385,554 | 2,886,139 | 2,626,461 | 259,678 | 9.89 % |

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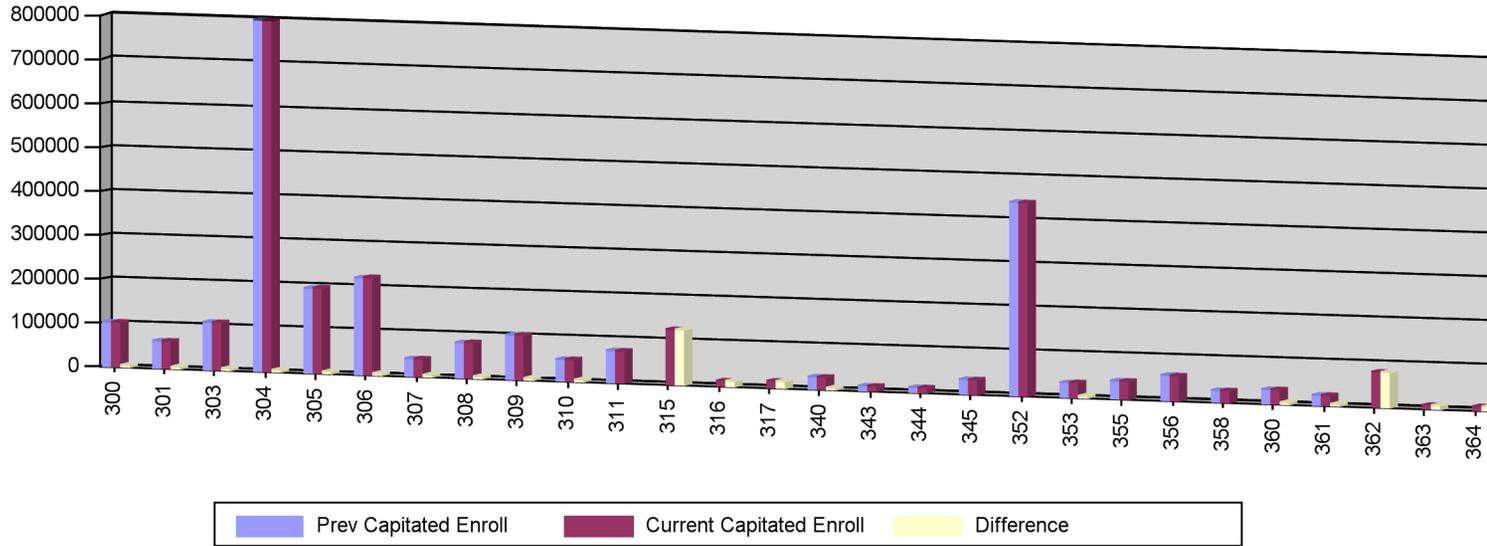
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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

2 Plan Enrollment Chart



| Plan No. | 300 | 301 | 303 | 304 | 305 | 306 | 307 | 308 | 309 | 310 | 311 | 315 | 316 | 317 | 340 | 343 | 344 | 345 | 352 | 353 | 355 | 356 | 358 | 360 | 361 | 362 | 363 | 364 |
|------------|---------|--------|---------|---------|---------|---------|--------|--------|---------|--------|--------|---------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|-------|-------|
| Difference | 584 | 64 | 80 | 1,529 | 1,820 | 1,821 | 248 | 1,110 | 292 | 260 | -195 | 125,723 | 12,515 | 15,611 | 72 | -4 | -62 | -19 | -562 | 863 | -15 | -535 | -80 | 141 | 63 | 80,556 | 8,533 | 9,265 |
| Current | 102,174 | 62,523 | 108,520 | 855,142 | 194,813 | 222,253 | 40,403 | 81,430 | 102,120 | 50,022 | 73,040 | 125,723 | 12,515 | 15,611 | 28,314 | 11,452 | 11,574 | 33,422 | 440,084 | 34,372 | 41,292 | 57,271 | 26,906 | 33,076 | 23,733 | 80,556 | 8,533 | 9,265 |
| Previous | 101,590 | 62,459 | 108,440 | 853,613 | 192,993 | 220,432 | 40,155 | 80,320 | 101,828 | 49,762 | 73,235 | 0 | 0 | 0 | 28,242 | 11,456 | 11,636 | 33,441 | 440,646 | 33,509 | 41,307 | 57,806 | 26,986 | 32,935 | 23,670 | 0 | 0 | 0 |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

GMC COUNTIES SAN DIEGO GMC MEDICAL HEALTH PLAN TOTAL CAPITATED ENROLLMENT

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|--------------|----------|-----------|----------------------------|--------------------------|--|---|--------------|---------------|
| SAN DIEGO | 029 | M | Community Hlth Grp Partner | 200,000 | 104,054 | 103,265 | 789 | 0.76 % |
| SAN DIEGO | 068 | M | Health Net Comm Solutions | 200,000 | 31,927 | 31,975 | -48 | -0.15 % |
| SAN DIEGO | 079 | M | KP Cal, LLC | 200,000 | 13,364 | 13,250 | 114 | 0.86 % |
| SAN DIEGO | 131 | M | Molina Healthcare Partner | 200,000 | 61,986 | 61,517 | 469 | 0.76 % |
| SAN DIEGO | 167 | M | Care1st Partner Plan, LLC | 200,000 | 16,818 | 16,583 | 235 | 1.42 % |
| Total | | | | 1,000,000 | 228,149 | 226,590 | 1,559 | 0.69 % |

SACRAMENTO GMC MEDICAL HEALTH PLAN TOTAL CAPITATED ENROLLMENT

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|--------------|----------|-----------|-----------------------------|--------------------------|--|---|-------------|----------------|
| SACRAMENTO | 130 | M | Molina Healthcare Partner | 160,000 | 28,522 | 28,427 | 95 | 0.33 % |
| SACRAMENTO | 150 | M | Health Net Comm Solutions | 160,000 | 51,855 | 51,869 | -14 | -0.03 % |
| SACRAMENTO | 170 | M | KP Cal, LLC | 160,000 | 27,039 | 26,888 | 151 | 0.56 % |
| SACRAMENTO | 190 | M | Anthem Blue Cross Partnrshp | 160,000 | 89,248 | 89,706 | -458 | -0.51 % |
| Total | | | | 640,000 | 196,664 | 196,890 | -226 | -0.11 % |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

DENTAL MANAGED CARE PLANS (VOLUNTARY)

| County | Plan No. | Plan Type | Plan Name | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|----------------|----------|-----------|----------------------------|--|---|---------------|----------------|
| LOS ANGELES | 403 | D | Care 1st Health Plan | 15,958 | 16,048 | -90 | -0.56 % |
| LOS ANGELES | 405 | D | Health Net | 43,502 | 42,972 | 530 | 1.23 % |
| LOS ANGELES | 406 | D | SafeGuard Dental, Inc. | 19,046 | 19,186 | -140 | -0.73 % |
| LOS ANGELES | 409 | D | Access Dental Plan | 147,330 | 148,286 | -956 | -0.64 % |
| LOS ANGELES | 410 | D | American Health Guard | 9,742 | 10,060 | -318 | -3.16 % |
| LOS ANGELES | 413 | D | Western Dental Services | 52,402 | 52,584 | -182 | -0.35 % |
| LOS ANGELES | 416 | D | Liberty Dental Plan of CA | 7,647 | 7,624 | 23 | 0.30 % |
| LOS ANGELES | 417 | D | Community Dental Svc, Inc. | 3,468 | 3,501 | -33 | -0.94 % |
| RIVERSIDE | 407 | D | SafeGuard Dental, Inc. | 57 | 57 | 0 | 0.00 % |
| RIVERSIDE | 414 | D | Western Dental Services | 123 | 129 | -6 | -4.65 % |
| SAN BERNARDINO | 404 | D | Care 1st Health Plan | 91 | 90 | 1 | 1.11 % |
| SAN BERNARDINO | 408 | D | SafeGuard Dental, Inc. | 348 | 349 | -1 | -0.29 % |
| SAN BERNARDINO | 415 | D | Western Dental Services | 224 | 226 | -2 | -0.88 % |
| Total | | | | 299,938 | 301,112 | -1,174 | -0.39 % |

SACRAMENTO GMC DENTAL PLANS TOTAL CAPITATED ENROLLMENT

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|------------|----------|-----------|--------------------|-----------------------------|--|---|------------|---------|
| SACRAMENTO | 421 | D | Access Dental Plan | 90,000 | 50,945 | 51,190 | -245 | -0.48 % |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

SACRAMENTO GMC DENTAL PLANS TOTAL CAPITATED ENROLLMENT

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|--------------|----------|-----------|----------------------------|--------------------------|--|---|-------------|----------------|
| SACRAMENTO | 424 | D | Western Dental Services | 125,000 | 87,722 | 87,741 | -19 | -0.02 % |
| SACRAMENTO | 425 | D | Liberty Dental Plan of CA | 100,000 | 27,120 | 27,232 | -112 | -0.41 % |
| SACRAMENTO | 426 | D | Community Dental Svc, Inc. | 90,000 | 11,348 | 11,558 | -210 | -1.82 % |
| SACRAMENTO | 427 | D | HealthNet of California | 9,999,999 | 25,983 | 25,538 | 445 | 1.74 % |
| Total | | | | 10,404,999 | 203,118 | 203,259 | -141 | -0.07 % |

MANAGED CARE PLAN MAXIMUM ENROLLMENT REPORT VOLUNTARY COUNTIES

| County | Plan No. | Plan Type | Plan Name | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|--------------|----------|-----------|-------------|--------------------------|--|---|------------|---------------|
| MARIN | 081 | M | KP Cal, LLC | 1,334 | 1,021 | 1,011 | 10 | 0.99 % |
| Total | | | | 1,334 | 1,021 | 1,011 | 10 | 0.99 % |

MANAGED CARE PLAN MAXIMUM ENROLLMENT REPORT SPECIAL PROJECTS

| County | Plan No. | Plan Type | Plan Name | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|--------------|----------|-----------|---------------------------------|--|---|------------|-----------|
| ALAMEDA | 051 | M | CENTER FOR ELDER'S INDEPENDENCE | 422 | 416 | 6 | 1.44 % |
| ALAMEDA | 056 | M | ON LOK LIFEWAYS (ALAMEDA) | 86 | 85 | 1 | 1.18 % |
| CONTRA COSTA | 054 | M | CENTER FOR ELDER'S INDEPENDENCE | 34 | 34 | 0 | 0.00 % |
| FRESNO | 341 | M | Anthem Blue Cross Partnership | 0 | 81,547 | -81,547 | -100.00 % |
| FRESNO | 351 | M | Health Net Comm Solutions | 0 | 123,251 | -123,251 | -100.00 % |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

MANAGED CARE PLAN MAXIMUM ENROLLMENT REPORT SPECIAL PROJECTS

| County | Plan No. | Plan Type | Plan Name | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|----------------|----------|-----------|-----------------------------|--|---|-----------------|-----------------|
| LOS ANGELES | 052 | M | ALTA MED SENIOR BUENACARE | 752 | 743 | 9 | 1.21 % |
| LOS ANGELES | 200 | M | SCAN HEALTH PLAN (LOS ANGEL | 3,053 | 3,153 | -100 | -3.17 % |
| LOS ANGELES | 201 | M | SCAN HEALTH PLAN (LOS ANGEL | 1,817 | 1,878 | -61 | -3.25 % |
| LOS ANGELES | 915 | M | POSITIVE HEALTHCARE | 789 | 779 | 10 | 1.28 % |
| RIVERSIDE | 204 | M | SCAN HEALTH PLAN (RIVE | 967 | 998 | -31 | -3.11 % |
| RIVERSIDE | 205 | M | SCAN HEALTH PLAN (RIVE | 668 | 662 | 6 | 0.91 % |
| SACRAMENTO | 050 | M | SUTTER SENIOR CARE | 180 | 180 | 0 | 0.00 % |
| SAN BERNARDINO | 206 | M | SCAN HEALTH PLAN (SAN | 608 | 618 | -10 | -1.62 % |
| SAN BERNARDINO | 207 | M | SCAN HEALTH PLAN (SAN | 322 | 333 | -11 | -3.30 % |
| SAN DIEGO | 057 | M | COMMUNITY ELDERCARE OF SAN | 126 | 124 | 2 | 1.61 % |
| SAN FRANCISCO | 055 | M | ON LOK LIFEWAYS (SAN FRANC | 850 | 859 | -9 | -1.05 % |
| SAN FRANCISCO | 601 | M | FAMILY MOSAIC PROJECT | 110 | 113 | -3 | -2.65 % |
| SANTA CLARA | 058 | M | ON LOK LIFEWAYS (SANTA CLA | 68 | 66 | 2 | 3.03 % |
| Total | | | | 10,852 | 215,839 | -204,987 | -94.97 % |

MANAGED CARE PLAN MAXIMUM ENROLLMENT PLAN SUMMARY

| Grand Total | Capitated Enroll Ceiling | Current Monthly Capitated Enroll Total | Previous Monthly Capitated Enroll Total | Difference | % |
|-------------|-----------------------------|--|---|--------------|---------------|
| | 97,510,185 | 3,562,826 | 3,555,323 | 7,503 | 0.21 % |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

ENROLLMENT DEFAULT PERCENTAGES

| Month County | Apr 10 | May 10 | Jun 10 | Jul 10 | Aug 10 | Sep 10 | Oct 10 | Nov 10 | Dec 10 | Jan 11 | Feb 11 | Mar 11 |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ALAMEDA | 24 % | 30 % | 31 % | 33 % | 52 % | 34 % | 34 % | 40 % | 36 % | 38 % | 41 % | 32 % |
| CONTRA COSTA | 22 % | 27 % | 27 % | 27 % | 43 % | 27 % | 27 % | 34 % | 32 % | 31 % | 32 % | 26 % |
| FRESNO | 17 % | 22 % | 22 % | 23 % | 41 % | 26 % | 35 % | 34 % | 12 % | 42 % | 33 % | 18 % |
| KERN | 24 % | 34 % | 33 % | 34 % | 48 % | 31 % | 32 % | 37 % | 36 % | 34 % | 41 % | 30 % |
| KINGS | NaN | 49 % |
| LOS ANGELES | 28 % | 33 % | 30 % | 31 % | 50 % | 30 % | 34 % | 37 % | 34 % | 37 % | 40 % | 30 % |
| MADERA | NaN | 42 % |
| RIVERSIDE | 26 % | 32 % | 32 % | 32 % | 48 % | 31 % | 34 % | 39 % | 34 % | 36 % | 39 % | 31 % |
| SACRAMENTO | 21 % | 24 % | 22 % | 26 % | 46 % | 26 % | 25 % | 33 % | 28 % | 28 % | 32 % | 22 % |
| SAN BERNARDINO | 30 % | 35 % | 32 % | 34 % | 51 % | 33 % | 34 % | 41 % | 37 % | 42 % | 42 % | 30 % |
| SAN DIEGO | 23 % | 29 % | 26 % | 30 % | 48 % | 31 % | 31 % | 34 % | 33 % | 36 % | 40 % | 30 % |
| SAN FRANCISCO | 28 % | 32 % | 29 % | 34 % | 41 % | 31 % | 30 % | 34 % | 37 % | 37 % | 40 % | 30 % |
| SAN JOAQUIN | 27 % | 30 % | 24 % | 32 % | 45 % | 30 % | 29 % | 40 % | 32 % | 30 % | 28 % | 23 % |
| SANTA CLARA | 27 % | 33 % | 31 % | 34 % | 51 % | 32 % | 36 % | 40 % | 38 % | 39 % | 43 % | 28 % |
| STANISLAUS | 35 % | 40 % | 38 % | 40 % | 56 % | 37 % | 41 % | 44 % | 45 % | 41 % | 48 % | 32 % |
| TULARE | 30 % | 32 % | 34 % | 35 % | 49 % | 36 % | 36 % | 40 % | 41 % | 39 % | 41 % | 36 % |
| Monthly Default Average | 26 % | 31 % | 29 % | 31 % | 49 % | 31 % | 33 % | 37 % | 33 % | 37 % | 39 % | 34 % |

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COPS-25 HCO MONTHLY PLAN ENROLLMENT STATUS REPORT

Data for Month Starting 3/1/2011

MANAGED CARE PLAN MAXIMUM ENROLLMENT PLAN SUMMARY

| Type | Month Total Group | Mar 10 | Apr 10 | May 10 | Jun 10 | Jul 10 | Aug 10 | Sep 10 | Oct 10 | Nov 10 | Dec 10 | Jan 11 | Feb 11 | Mar 11 |
|--------------------|-------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Medical | 2-PLAN-Medical | 2,656,573 | 2,671,996 | 2,688,924 | 2,695,412 | 2,713,933 | 2,828,614 | 2,759,754 | 2,769,637 | 2,786,832 | 2,803,133 | 2,829,920 | 2,831,259 | 2,886,139 |
| | GMC-Medical | 387,443 | 392,299 | 396,597 | 398,403 | 401,534 | 408,423 | 411,052 | 412,304 | 417,088 | 420,392 | 424,769 | 423,480 | 424,813 |
| | VOLUNTARY-Medical | 836 | 859 | 875 | 867 | 884 | 882 | 910 | 927 | 940 | 963 | 996 | 1,011 | 1,021 |
| | Medical Subtotal | 3,044,852 | 3,065,154 | 3,086,396 | 3,094,682 | 3,116,351 | 3,237,919 | 3,171,716 | 3,182,868 | 3,204,860 | 3,224,488 | 3,255,685 | 3,255,750 | 3,311,973 |
| Dental | GMC-Dental | 194,195 | 195,981 | 197,749 | 198,046 | 199,359 | 201,157 | 202,767 | 202,277 | 203,119 | 203,389 | 204,304 | 203,259 | 203,118 |
| | VOLUNTARY-Dental | 275,356 | 278,138 | 281,025 | 283,667 | 288,390 | 289,462 | 292,273 | 295,924 | 299,918 | 301,206 | 302,277 | 301,112 | 299,938 |
| | Dental Subtotal | 469,551 | 474,119 | 478,774 | 481,713 | 487,749 | 490,619 | 495,040 | 498,201 | 503,037 | 504,595 | 506,581 | 504,371 | 503,056 |
| Grand Total | | 3,514,403 | 3,539,273 | 3,565,170 | 3,576,395 | 3,604,100 | 3,728,538 | 3,666,756 | 3,681,069 | 3,707,897 | 3,729,083 | 3,762,266 | 3,760,121 | 3,815,029 |

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