California Children’s Services
Demonstration Projects

November 3, 2011
California Children's Services Demonstration Projects
Desired Outcomes

• Improved health outcomes and greater cost-effectiveness
• Improved coordination of care
• More efficient use of public dollars
• Improved satisfaction with care
• Clearer accountability
• Timely access to care
• Family-centered care
• Maintaining regionalization of provider network
Existing Medi-Cal Managed Care Plans (MCO)
• Under this model, DHCS will pilot the inclusion of children and youth with special health care needs into an existing MCO.

Enhanced Primary Care Case Management (EPCCM)
• The contractor will be responsible for all outpatient care including primary preventive health care and health care to treat the child’s CCS eligible condition. These entities are not financially responsible for inpatient care but will be required to participate in a provider incentive program associated with hospital inpatient care.

Specialty Health Care Plan (SHCP)
• Under the SHCP proposers are granted flexibility in developing an innovative health care delivery model that includes all core requirements.

Provider-based Accountable Care Organization (ACO)
• Under this model an ACO will be designed with a set of providers (e.g., Primary Care Providers, Specialists, Hospitals, etc.) associated with a defined health condition.
California Children's Services Demonstration Projects Request for Proposal (RFP) Update

- **Released the FINAL RFP on April 19, 2011**
  Addendums will be posted an RFP web site
  [http://www.dhcs.ca.gov/provgovpart/rfa_rfp/Pages/OMCPccsDemoRFPHome.aspx](http://www.dhcs.ca.gov/provgovpart/rfa_rfp/Pages/OMCPccsDemoRFPHome.aspx)

- **5 Proposals were received July 15, 2011**

- **Letters of Intent to Award were sent to 5 Vendors October 12, 2011**
1115 Demonstration Waiver
Four Models

Existing Medi-Cal Managed Care Plans
- Health Plan of San Mateo

Enhanced Primary Care Case Management
- Alameda County Health Care Services Agency

Specialty Health Care Plan
- L.A. Care Health Plan

Provider-based Accountable Care Organization
- Rady Children's Hospital San Diego
- Children's Hospital of Orange County

Service - Accountability - Innovation
Health Plan of San Mateo: MCO

- All children with a CCS Eligible Condition in this county will be eligible
- Eliminates the current Medi-Cal Managed Care Carve-out for these children
- The local CCS County program will be responsible for eligibility determination.
- Contractor will be responsible for managing all of the child or youth’s health care needs to provide improved coordination of care, align incentives and optimize health outcomes.
- Provide care coordination driven by the needs of the whole child, including primary care, specialty care, social and psychological needs, as well as any other services necessary to address child and family well-being
- Proposer has projected a potential enrollment of approximately 2000 members.
1115 Demonstration Waiver
Four Models

Alameda Co Health Care Services Agency: EPCCM

- All children on with a CCS eligible condition in this county will be eligible
- Eliminates the current Medi-Cal Managed Care Carve-out for these children
- The local CCS County program will be responsible for eligibility determination.
- This Demonstration is responsible for managing all of the child or youth’s outpatient health care needs for enhanced continuity of care, align incentives and optimize health outcomes.
- Build on Alameda County’s longstanding development of medical home-based care coordination, family support, and pediatric education and training through highly successful partnerships with local family support organizations
- Focus care coordination team on creating better linkages at pre- and post-hospital discharge and transition, and coordinate services across the entire continuum of care
- Proposer has projected a potential enrollment of 5000 members
Children's Hospital of Orange County: ACO

- County CCS programs will determine if a CCS-eligible child or youth meets the criteria to be in the demonstration project.
- Eliminates the current Medi-Cal Managed Care Carve-out for these children
- The contractor will be responsible for managing all of the child or youth’s health care needs for enhanced continuity of care, align incentives and optimize health outcomes.
- Focus on the whole child, from the family-centered medical home to the CCS designated Specialty Care Centers (SCCs) in an accountable, flexible, well coordinated environment
- Places the member at the center of the delivery system designed to meet the member’s needs
- Ten qualifying health conditions have been proposed by the contractor
- Reimbursement rates based on health condition and defined cycle of care
- Proposer has projected a potential enrollment of approximately 5300 members
Rady Children’s Hospital: ACO

- County CCS programs will determine if a CCS-eligible child or youth meets the criteria to be in the demonstration project.
- Eliminates the current Medi-Cal Managed Care Carve-out for these children
- The contractor will be responsible for managing all of the child or youth’s health care needs for enhanced continuity of care, align incentives and optimize health outcomes.
- Places the member at the center of the delivery system to meet all member needs
- Three qualifying health conditions have been proposed by the contractor
- Reimbursement rates based on health condition and defined cycle of care
- Proposer has projected a potential enrollment of approximately 625 members
L.A. Care Health Plan: SHCP

- County CCS programs will determine if a CCS-eligible child or youth meets the criteria of medical eligibility

- Eliminates the current Medi-Cal Managed Care Carve-out for these children

- The contractor will be responsible for managing all of the child or youth’s health care needs for enhanced continuity of care, align incentives and optimize health outcomes.
This proposal contains 3 Networks using Children's Hospital LA (CHLA), Millers Children Hospital, and Mattel UCLA

- CHLA will utilize an ACO network
- Millers will utilize a Specialty Care network, and
- Mattel UCLA will utilize an EPCCM network

Pull patients from each facility’s catchment area with non-overlapping defined zip codes

Proposer has projected a potential enrollment of approximately 6000
1115 Demonstration Waiver
Next Steps

1. Engage Proposers to fully understand each model proposal
2. Engage impacted local CCS Counties
3. Begin Contracting Process
4. Develop specific plan Readiness Review Process
5. Complete Evaluation planning
6. Financial and Rates
1. The department will conduct an evaluation to assess the effectiveness of each model in improving the delivery of health care services for children who are eligible for CCS.

2. The evaluation will compare the care provided to, and outcomes of, children enrolled in the models with those not enrolled in the models.
The evaluation will include, at a minimum, an assessment of all of the following:

• The types of services and expenditures for services.
• Improvement in the coordination of care for children.
• Improvement in the quality of care.
• Improvement in the value of care provided.
• The rate of growth of expenditures.
• Parent/Provider satisfaction.