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Dual RFI Response Summary

Improving Care through Integrated Medicare and Medi-Cal Delivery Models

Stakeholder Meeting August 30, 2011

Organization Background

- 37 year experience as first county operated HMO in USA.
- As division of County Health Services
 Department integrates care with Regional
 Medical Center, clinics, mental health, substance
 abuse services and public health.
- Serves over 100,000 members.
- Provides 24/7 Advice Nurse services and case management.

Existing Problems this Proposal Addresses

- Lack of access to adequate home and community based services results in unnecessary / inappropriate ER visits, hospital admissions, and SNF placements.
- Currently, as a two plan county we are not able to offset cost of home and community based services from reductions in skilled nursing utilization.

Overview: Proposed Integrated Care Plan

- Will service up to an additional 21,000 duals residing throughout the county.
- Will expand two existing provider networks
 - I. County Regional Medical Center and Neighborhood Clinics
 - 2. Community Physician Network
- Will expand MOUs, vendor agreements, and contracts for a broad range of long term services and supports.
- If ultimately deemed financially feasible, Contra Costa County will assume financial risk for a duals pilot.

Key Points: Proposed Integrated Care Model

- Long Term Care Integration Plan was developed in multiyear partnership with County Aging and Adult Services and Community Stakeholders such as MSSP, IHSS, and ADHC.
- Member-centered Care Management Model.
- Interdisciplinary medical / social assessment will build on existing case management health risk assessments and will take into account the needs / preferences of member, caregiver, and family.
- Care planning will identify appropriate long term services and supports to maximize personal independence and reduce reliance on ER, hospital, and skilled nursing.

Specific Care Integration Challenges

• Mental and Behavioral Health Care:

In partnership with our County Ambulatory Primary Care and County Mental Health Services, duals will be able to receive integrated, collaborative care at County Clinics as well as contracted providers.

 Long Term Care: Ongoing state budget and benefit reductions (e.g., ADHC) threaten the continuity of care infrastructure of home and community based services to prevent unnecessary institutionalization.



- Reduced utilization by duals of emergency, hospital, and skilled nursing care.
- Improved health measurement indicators regarding chronic disease and chronic conditions for the dual population.

Information Needed from CMS and the State

- Will mandatory or automatic enrollment of duals be permitted?
- Will payment rates for the pilots be based on actuarially determined risk adjustments as determined by health risk assessments?
- To respond to an RFP we need cost, utilization, and demographic data from Medi-Cal, Medicare, and IHSS for duals residing in the county.
- Will funding be available to cover pre-implementation and start-up costs of the selected pilots?