



State of California—Health and Human Services Agency  
Department of Health Care Services



EDMUND G. BROWN JR.  
GOVERNOR

April 4, 2012

Mr. Richard Chambers  
CalOptima  
1120 West La Veta Avenue  
Orange, CA 92868

Dear Mr. <sup>RICHARD</sup>Chambers,

We are pleased to inform you that CalOptima has been selected to participate as an integrated health plan in California's proposed dual eligibles demonstration project. Orange County is one of four counties that will proceed under current state authority to implement the demonstration, pending federal approval. The department looks forward to working with you to achieve the goals of improved care coordination, better beneficiary health and a more efficient delivery system.

In its 15 years as a Medi-Cal managed care plan and its five years operating Dual Eligibles Special Needs Plan (D-SNP), CalOptima has made a demonstrable commitment to improving health outcomes for all beneficiaries in Orange County, including seniors and persons with disabilities.

CalOptima's approach to integrating care across the continuum is reflected across many fronts, but the following efforts particularly stood out to the reviewers:

- 10 years of experience serving as the county Multipurpose Senior Services Program provider.
- Service as the county's Aging and Disability Resource Center.
- Progress toward opening Orange County's first Program for All Inclusive Care for the Elderly (PACE) program.

All these factors led the review team to conclude that CalOptima is one of the best qualified plans to proceed with implement of duals demonstration program.

Recently, we announced a series of workgroups to support the development and implementation of the demonstration. We look forward to CalOptima being an active participant in these workgroups, as well as your ongoing engagement of local stakeholders to prepare for the launch of the demonstration.

This letter marks an important milestone in a process begun a year ago to develop this demonstration. Prior to the program beginning on January 1, 2013, the demonstration will require approval of various agreements and plans by the federal Centers for Medicare & Medicaid Services. In addition, your health plan will need to document having met stringent federal and state operational standards through various readiness review procedures. The Department of Health Care Services' Medi-Cal Managed Care Division will soon send you a letter that will help you continue preparing for the demonstration.

Congratulations on your work to date. We look forward to working with you in partnership on this important program to support California's dual eligible beneficiaries.

Sincerely,

A handwritten signature in blue ink, appearing to read "JANE", with a horizontal line above it.

JANE OGLE,  
Deputy Director, Health Care Delivery Systems