



Kevin Morrill, Chief
Office of Medi-Cal Procurement
California Department of Health Care Services
P.O. Box 997413
Sacramento, CA 95899

Re: Request for Information on Pilots for Beneficiaries Dually Eligible for Medi-Cal and Medicare

Dear Mr. Morrill:

Thank you for the opportunity to offer input through the Request for Information (RFI) concerning the ideal model to provide integrated care for dual eligible beneficiaries. Attached is our response. There is no question that the health care provided and cost of caring for dual eligible beneficiaries needs to be revisited. The current delivery system encourages uncoordinated episodic care among providers causing not only duplication and inefficient costs to be incurred, but more importantly does not provide quality health care.

Heritage Provider Network (HPN) with its network of affiliated medical groups and physicians comprises one of the largest healthcare delivery networks in California and has the largest geographic scope of any IPA in the State. The network spans from San Luis Obispo and Tulare counties to the North, San Diego County to the South, Riverside and San Bernardino Counties to the East, and the ocean to the West.

There are many provider networks in the State of California that have proposals and ideas regarding caring for this population. HPN is a very unique model and there is no network in the State that can match the quality, efficiency, and timeline for implementation that we offer. Additionally, we are one of a few medical groups that have a Limited Knox-Keene license, which allows us to take full capitated risk for both professional and institutional services. We have been providing care under this model since 1997 and have a proven record of patient satisfaction and providing quality care.

We appreciate your consideration of our comments to the RFI. HPN is dedicated to providing the best health care at the best cost to all of the patients we serve. We look forward to a very successful working relationship with the State, not only in working on this pilot, but also with any other ideas the State sees fit. Please feel free to contact me if you have any questions.

Sincerely,

Richard Martin
Vice President
Heritage Provider Network
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