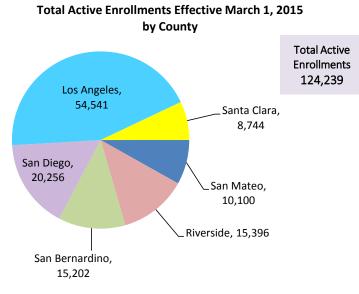


## Cal MediConnect Monthly Enrollment Dashboard As of March 1, 2015

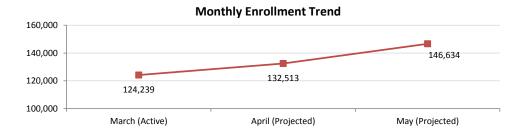
Creation Date: 3/13/15



Projected Enrollments - Two Month Look Ahead

| County         | Active Enrollments as of 3/1/15 | Pending Pending |        | Total Projected Enrollments<br>for May<br>Month of Eligibility <sup>1</sup> |  |  |  |
|----------------|---------------------------------|-----------------|--------|---|--|--|--|
| San Mateo      | 10,100                          | 2               | 2      | 10,104  |  |  |  |
| Riverside      | 15,396                          | 62              | 57     | 15,515  |  |  |  |
| San Bernardino | 15,202                          | 75              | 136    | 15,413  |  |  |  |
| San Diego      | 20,256                          | 91              | 132    | 20,479  |  |  |  |
| Los Angeles    | 54,541                          | 6,737           | 11,994 | 73,272  |  |  |  |
| Santa Clara    | 8,744                           | 1,307           | 1,802  | 11,853  |  |  |  |
| Total          | 124,239                         | 8,274           | 14,123 | 146,636   |  |  |  |

1. Projected enrollments are based on passive enrollment transactions submitted 60-days prior to the enrollment effective month. Voluntary (Opt-in) enrollment projections are not included in these statistics.

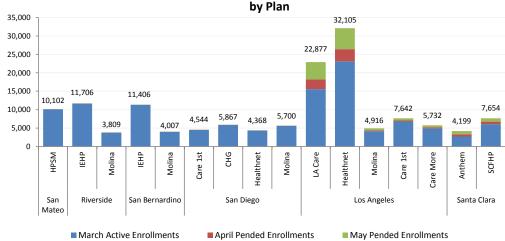


San Mateo Riverside San Bernardino San Diego Los Angeles Santa Clara



### Total Active Enrollments Effective March 1, 2015

Projected Enrollment Estimates for May 2015 Month of Eligibility





# Cal MediConnect Monthly Enrollment Dashboard As of March 1, 2015

Creation Date: 3/13/15

| DHCS Health Care Options Mailing Schedule <sup>1</sup> |                    |        |        |         |         |        |        |        |           |        |        |        |        |        |
|--|--------------------|--------|--------|---------|---------|--------|--------|--------|-----------|--------|--------|--------|--------|--------|
|  | 2014               |        |        |         |         |        |        | 2015   |           |        |        |        |        |        |
| Phase>   | 1                  | 2      | 3      | 4       | 5       | 6      | 7      | 8      | 9         | 10     | 11     | 12     | 13     | 14     |
| For Coverage Effective Date>                           | May 1 <sup>2</sup> | Jun 1  | Jul 1  | Aug 1   | Sep 1   | Oct 1  | Nov 1  | Dec 1  | Jan 1     | Feb 1  | Mar 1  | Apr 1  | May 1  | Jun 1  |
| 90-day Notice>   | Jan 2 & Feb 3      | Feb 26 | Mar 28 | Apr 28  | May 22  | Jun 26 | Jul 29 | Aug 27 | Sep 26-29 | Oct 29 | Nov 24 | Dec 29 | Jan 28 | Feb 25 |
| 90-day notice volume>                                  | 21,805             | 7,763  | 53,625 | 22,927  | 21,157  | 22,263 | 19,596 | 20,778 | 120,958   | 22,256 | 23,347 | 15,052 | 16,737 | 15,364 |
| 60-day Notice>   | Feb 26             | Mar 28 | Apr 28 | May 27  | Jun 26  | Jul 29 | Aug 27 | Sep 26 | Oct 29    | Nov 24 | Dec 29 | Jan 28 | Feb 25 | Mar 28 |
| Choice Packet>   | Mar 6 - Mar 11     | Mar 31 | Apr 30 | May 29  | June 30 | Jul 31 | Aug 29 | Sep 29 | Oct 31    | Nov 26 | Dec 31 | Jan 30 | Feb 27 | Mar 31 |
| 60-day+choice packet volume>                           | 18,122             | 6,907  | 49,046 | 24,054  | 20, 193 | 20,934 | 18,241 | 19,118 | 106,596   | 20,824 | 21,350 | 13,870 | 15,099 |        |
| 30-day Notice>   | Mar 28             | Apr 28 | May 28 | Jun 26  | Jul 29  | Aug 27 | Sep 26 | Oct 29 | Nov 24    | Dec 29 | Jan 28 | Feb 25 | Mar 28 | Apr 28 |
| 30-day notice volume>                                  | 15,360             | 5,391  | 36,644 | 19, 341 | 15,273  | 15,976 | 11,699 | 13,946 | 95,394    | 16,233 | 17,889 | 11,470 |        |        |

1. Health Care Options (HCO) Maximus sends mailings for Riverside, San Bernardino, San Diego, Los Angeles and Santa Clara Counties. Santa Clara mailings commenced in Phase 1 for Jan 1, 2015 coverage date. San Mateo Notices are sent by the Health Plan of San Mateo. 2. Mailings for May 1, 2014 coverage start date include April and May birth months.

| San Mateo Mailing Schedule <sup>1</sup><br>for 1/1/15 Coverage Effective Date> | veh-09 | 60-day | 30-day |  |
|--|--------|--------|--------|--|
| Mail Date>   | Sep 29 | Oct 31 | Nov 21 |  |
| Volume>  | 8,166  | 7,129  | 6,922  |  |

1. The San Mateo mailing schedule for the 4/1/14 passive enrollment phase is reported in earlier versions of the Dashboard from September 2014 and prior.

### **HCO Call Center Statistics February 2015**

| For Week Ending  | Total Calls<br>Received <sup>1</sup> | Total<br>Calls Answered | ed Abandoned Abandon Rate |       | Average<br>Talk Time (Minutes) | Average Wait<br>Time (Minutes) |  |
|------------------|--------------------------------------|-------------------------|---------------------------|-------|--------------------------------|--------------------------------|--|
| 02/06/15         | 14,901                               | 14,230                  | 109                       | 0.72% | 10.24                          | 0.42                           |  |
| 02/13/15         | 16,537                               | 15,651                  | 156                       | 0.85% | 9.99                           | 0.47                           |  |
| 02/20/15         | 9,059                                | 8,939                   | 13                        | 0.12% | 9.73                           | 0.30                           |  |
| 02/27/15         | 9,119                                | 9,000                   | 8                         | 0.10% | 9.23                           | 0.29                           |  |
| Totals for Month | 49,616                               | 47,820                  | 286                       | 0.58% | 9.80                           | 0.37                           |  |

1. Total calls received are hits to the call center system. Members may receive assistance in an automated phone tree, therefore are not accounted for in the call answered or abandoned counts.

#### March 2015 CMC Enrollment, Opt Out and Disenrollment Percentages

|                          | Overall  |         |                          |          | IHSS    |                          | Non-IHSS |         |                          |  |
|--------------------------|----------|---------|--------------------------|----------|---------|--------------------------|----------|---------|--------------------------|--|
| County                   | Enrolled | Opt-Out | Disenrolled <sup>3</sup> | Enrolled | Opt-Out | Disenrolled <sup>3</sup> | Enrolled | Opt-Out | Disenrolled <sup>3</sup> |  |
| Los Angeles              | 28%      | 57%     | 15%                      | 16%      | 69%     | 15%                      | 35%      | 50%     | 15%                      |  |
| Riverside                | 52%      | 35%     | 13%                      | 40%      | 43%     | 17%                      | 56%      | 33%     | 12%                      |  |
| San Bernardino           | 49%      | 38%     | 13%                      | 40%      | 44%     | 15%                      | 53%      | 35%     | 12%                      |  |
| San Diego                | 40%      | 44%     | 17%                      | 27%      | 53%     | 19%                      | 43%      | 41%     | 16%                      |  |
| San Mateo <sup>1</sup>   | 84%      | 13%     | 4%                       | N/A      | N/A     | N/A                      | N/A      | N/A     | N/A                      |  |
| Santa Clara <sup>2</sup> | 52%      | 42%     | 6%                       | 40%      | 52%     | 8%                       | 56%      | 38%     | 6%                       |  |
| Total                    | 37%      | 49%     | 14%                      | 22%      | 63%     | 15%                      | 42%      | 44%     | 14%                      |  |
| Total w/o LA             | 50%      | 38%     | 13%                      | 36%      | 48%     | 16%                      | 50%      | 38%     | 13%                      |  |

1. San Mateo is responsible for its own enrollment. Data for IHSS and Non-IHSS is currently not available for San Mateo.

2. Santa Clara began enrollment in January 2015.

3. Disenrolled includes involuntarily disenrollments, such as those who lose Medi-Cal benefits.

Data Sources: Beneficiary notice schedule: from Maximus and HPSM notice timeline reports Call Center Statistics: HCO Weekly CCI Call Center Report dated 2/27/15. MCOD Opt out metrics report dated 3/10/15. Page 2