

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

Contents

00:00:00 – Julian Ward	6
00:00:40 – Lindy Harrington	7
00:14:45 - Nate Pauly	16
00:16:33 - Lindy Harrington	17
00:16:25 - Nate Pauly	17
00:16:39 – Lindy Harrington	18
00:17:23 – Nate Pauly	18
00:17:41 – Lindy Harrington	19
00:18:15 - Nate Pauly	19
00:18:24 – Lindy Harrington	20
00:19:09 – Nate Pauly	20
00: 19:15 – Lindy Harrington	20
00:19:31 – Nate Pauly	21
00: 20:04 – Lindy Harrington	22
00:21:27 – Nate Pauly	23
00:21:52 - Lindy Harrington	23
00:22:12 – Nate Pauly	23
00:22:25 - Lindy Harrington	23
00:22:12 – Nate Pauly	24
00:22:58 - Lindy Harrington	24
00:23:17 – Nate Pauly	24
00:23:26 - Lindy Harrington	24
00:23:46 – Nate Pauly	24
00:23:54 - Lindy Harrington	25
00:24:04– Nate Pauly	25
00:24:23 - Lindy Harrington	25
00:24:51– Nate Pauly	25

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

00:24:58 - Lindy Harrington	26
00:25:34– Nate Pauly	26
00:25:58 - Lindy Harrington	26
00:26:22 - Nate Pauly	26
00:26:41 - Lindy Harrington	26
00:26:43 - Nate Pauly	27
00:26:59 - Lindy Harrington	27
00:27:26 - Nate Pauly	27
00:27:33 - Lindy Harrington	27
00:27:44 - Nate Pauly	27
00:28:07 - Lindy Harrington	28
00:28:26 - Nate Pauly	28
00:28:42 - Lindy Harrington	28
00:28:44 - Nate Pauly	28
00:28:54 - Lindy Harrington	28
00:29:08 - Nate Pauly	28
00:29:19 - Lindy Harrington	29
00:29:36 - Nate Pauly	29
00:29:49 – Lindy Harrington	29
00:29:58 – Nate Pauly	29
00:30:11 – Lindy Harrington	29
00:30:31 – Nate Pauly	29
00:30:46 – Lindy Harrington	29
00:30:49 – Nate Pauly	29
00:30:56 – Lindy Harrington	29
00:31:20 – Nate Pauly	30
00:31:31 – Lindy Harrington	30
00:31:43 - Jonah Frohlich	30

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

00:32:09 - Lindy Harrington	30
00:32:13 – Nate Pauly	30
00:32:36 – Lindy Harrington	31
00:33:14 – Nate Pauly	31
00:33:27 – Lindy Harrington	31
00:33:48 – Nate Pauly	31
00:34:00 - Jonah Frohlich	31
00:34:41 – Lindy Harrington	32
00:34:51 – Jonah Frohlich	32
00:35:04 – Lindy Harrington	32
00:35:30 – Nate Pauly	32
00:35:41 – Lindy Harrington	32
0035:57 – Nate Pauly	32
00:36:03 – Lindy Harrington	32
00:36:05 – Nate Pauly	32
00:36:26 – Lindy Harrington	33
00:36:54 – Rafael Davtian	33
00:37:41 – Nate Pauly	33
00:37:57 – Lindy Harrington	33
00:38:26 – Nate Pauly	34
00:38:42 – Lindy Harrington	34
00:39:10 – Nate Pauly	35
00:40:04 – Lindy Harrington	35
00:40:33 – Nate Pauly	36
00:40:50 – Lindy Harrington	36
00:41:00 - Jonah Frohlich	36
00:41:43 – Lindy Harrington	36
00:41:47 – Nate Pauly	36

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

00:42:06 – Lindy Harrington	37
0042:30 – Nate Pauly	37
00:42:39 – Lindy Harrington	37
00:43:04 – Nate Pauly	37
00:43:13 – Lindy Harrington	37
00:43:36 – Nate Pauly	38
00:44:065 – Rafael Davtian	38
00:44:38 - Nate Pauly	38
00:45:00 - Lindy Harrington	38
00:45:05 - Nate Pauly	38
00:45:15 - Lindy Harrington	39
00:45:36 - Nate Pauly	39
00:45:46 - Lindy Harrington	39
00:46:03 - Nate Pauly	39
00:46:18 - Lindy Harrington	40
00:47:00 - Nate Pauly	40
00:47:15 - Lindy Harrington	40
00:47:30 - Nate Pauly	41
00:48:45 – Jonah Frohlich	41
00:49:07 - Nate Pauly	42
00:49:39 - Lindy Harrington	42
00:50:10 – Rafael Davtian	43
00:51:24 - Nate Pauly	43
00:51:46 – David Bishop	43
00:51:50 - Nate Pauly	43
00:52:07 - Jonah Frohlich	44
00:54:05 - Nate Pauly	45
00:54:23 - Lindy Harrington	45

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

00:54:43 - Nate Pauly.....	45
00:55:07 - Lindy Harrington.....	45
00:55:12 - Nate Pauly.....	45
00:55:28 - Lindy Harrington.....	46
00:55:51 - Nate Pauly.....	46
00:56:54 - Lindy Harrington.....	47
00:57:12 - Nate Pauly.....	47

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A	00:00:00 – Julian Ward	Hello and welcome. My name is Julian and I will be in the background answering any Zoom questions. If you experience any technical difficulties, please put your question into the Q and A and a producer will respond using the same Q and A panel. During today's event live closed captioning will be available. You can find the link in the chat field. With that I now introduce your first speaker for today: Lindy Harrington Deputy Director of Healthcare Services at DHCS. Lindy, you now have the floor.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

Slides 1 -12	00:00:40 – Lindy Harrington	<p>Thank you, Julian. Welcome everyone to our PATH and IPP program overview or our PATH all comer webinar as we've been calling it here at the department. So quickly going over our agenda for today -- we'll do a quick overview of the PATH program and provide an overview of the incentive payment program which you will hear me refer to as IPP for most of this session, as well as a CalAIM funding program alignment overview and then finally we will move into a Q and A and that is where we'll spend most of our time today is doing an open forum Q and A.</p> <p>So, if we can go to the next slide. So, again, doing an overview of PATH. What is PATH? We've been talking about it for quite a while. PATH is California's 1115 waiver and renewal amendment request for funds for providing access and transforming health. We are seeking \$1.85 billion in federal support to maintain, build and scale the capacity necessary to ensure the successful implementation of CalAIM. PATH funds will be available to many types of entities. Examples are whole person care lead entities, counties, community-based organizations, providers, and tribes. For clarity, managed care plans are not eligible to receive PATH funds.</p>
-----------------	-----------------------------	--

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>If you can go to the next slide. PATH is really comprised of two aligned programs. We have the justice involved capacity building, which is really around funding to maintain and build pre-release and post-release services to support implementation of a full suite of statewide CalAIM justice involved initiatives in 2023. And that includes pre-release and post-release services.</p> <p>The second program is support for implementation of enhanced care management and community supports formerly known as In Lieu of Services. And this is really support for CalAIM implementation at the community level. And support to expand access to services that will enable the transition from Medi-Cal 2020 to CalAIM. And to be clear managed care plans will be expected to participate in PATH programs but are not eligible to receive PATH funding for infrastructure funding or services</p> <p>We can move to the next slide. So just to dive a little bit deeper into our PATH program design for enhanced care management and community supports initiatives. That's really made up of four separate buckets of funding. So, first we have the Whole Person Care Services and Transition to Managed Care Migration Initiative. And this is going to provide direct funding for former whole person care pilot lead entities to pay for existing whole</p>
--	--	---

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>person care services before they're able to transition to CalAIM on or before Jan 1st of 2024. Services and infrastructure that will not continue under CalAIM would not be eligible for this funding and managed care plans must have provided explicit commitment to picking up the service.</p> <p>The next bucket is Technical Assistance Initiative. And this is registration-based TA program for all counties, providers, CBOs and others within defined domains.</p> <p>We will also have the Collaborative Planning and Implementation initiative. And this is funding to support collaborative planning efforts that will involve MCPs, counties, CBOs, providers, tribes, and others. And then finally we have Capacity and Infrastructure Transition Expansion and Development initiative, (which we are also referring to as CITED) funding will be available to all counties, providers, CBOs, tribes and others to build and expand capacity and infrastructure necessary to support ECM and community supports.</p> <p>So again, moving into the next set of slides to talk about the Incentive Payment Programs. We go to the next slide. So really CalAIM enhanced care management and community supports programs will launch in January of 2022 -- in just a few days. And</p>
--	--	---

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>they require significant investments in care management capabilities, community support infrastructure, IT and data exchange, work force capacity at both our plans and provider levels. And so, this program will have incentive payments. And we believe will be a critical component of CalAIM to promote managed care plan and provider participation in capacity building for ECM and community supports.</p> <p>The 2021-2022 California state budget allocated 300 million for plan incentives from January to June of 2022. 600 million from July of 2022 to June of 2023. And 600 million from July of 2023 to June of 2024</p> <p>Moving into the next slide, for IPP program we have identified our year one priorities. And we initially focused those year one funding priorities on capacity building, infrastructure, community supports take-up and quality.</p> <p>And so, as we think about delivery system infrastructure, this is really funding core managed care plan ECM and community support provider HIT and data exchange infrastructure required for ECM and community supports. Our provider capacity building is really funding ECM workforce training, technical assistance, workflow development, operational requirements and oversight. Community</p>
--	--	--

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>support provider buildup and managed care take-up is really around funding that community supports training technical assistance workflow development operational requirements take-up and oversight.</p> <p>And then finally quality -- and this is really to fund reporting of that baseline data collection to inform quality outcome measures that we can collect in future program years. Physical and behavior health integration between and among providers and managed care plans, help equity advancement and help disparities reduction have really been integrated into all three goal areas wherever it was feasible.</p> <p>For program year one we have reporting requirements. We're expecting our managed care plans to work closely with all applicable local partners indrafting and developing gap filling plan and needs assessment to meet and achieve the program measures. In order to meet the goals of the program we anticipate participating managed care plans will maximize the investment and flow of incentive funding to care management and community supports providers to support capacity and infrastructure.</p> <p>So in January of 2022 our plans must submit their gap filling plan and needs assessment and measures tied to each priority area for program year</p>
--	--	---

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>one and submission date for all managed care plans is January 12th. And summer of 2022 we will publish the managed care plan gap filling plans and needs assessment. And this is really to ensure transparency and collaboration across our state programs.</p> <p>And then in September of 2022, our managed care plans will submit gap assessment progress reports. So measures tied to each priority area for program year one and for the managed care plan to show progress against those gap filling plans.</p> <p>Now, we've had a lot of questions around the alignment between IPP and PATH. So just want to show, you know, kind of some side by side information here. So the eligibility criteria for PATH is really around counties, former whole person care entities, providers, including contracted ECM and community supports providers, community based organization tribes and others. Managed care plans are not permitted to receive PATH funding for infrastructure capacity or services.</p> <p>Under IPP, that eligibility criteria is really going to be our managed care plans that elect to participate in the IPP and meet requirements to qualify for the incentive payments. And we really anticipate that the managed care plan will maximize their</p>
--	--	--

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>investment and flow of incentive funding to enhanced care management and community support providers to support capacity and infrastructure. In order for those plans to earn and meet those milestones and earn those incentive dollars they're going to need providers. So the expectation is those dollars will flow down to providers as well.</p> <p>So the funds and flow and uses -- so funding will flow directly from DHCS or a contracted third party administrator to eligible entities. Sample uses for these funds: sustaining existing whole person care services until they are covered by the managed care plan. Hiring and training staff that will have a direct role in ECM and community support responsibilities. Providing technical assistance to support billing processes and contracting with MCPs. Implementing collaborative planning groups to identify and resolve implementation challenges.</p> <p>And then under the IPP, the funds will flow from DHCS to our managed care plans upon meeting set milestones. Sample uses include purchasing or upgrading IT systems for ECM and community supports. Expanding the reach of community supports offered by developing new MOUs and partnerships with providers to expand network capacity. Developing program compliance and</p>
--	--	--

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

		<p>oversight capabilities to ensure populations focused within a county can be effectively served.</p> <p>If we go to the next slide, really talking about that program alignment. So, PATH and IPP funding will complement but not duplicate one another. And to ensure funds are utilized as intended, we are ensuring transparency, collaboration and reporting as foundational elements to both programs. So, as we think about transparency, our managed care plan IPP needs assessment and gap filling plans will be publicly posted in the summer of 2022 to ensure transparency across plans. DHCS or our third party administrator will also make information on PATH funding awards publicly available and require applicants to attest that the funding requests are aligned with local managed care plan needs assessments and gap filling plans and are not duplicative of other funding opportunities</p> <p>You know really as we think about collaboration, PATH will facilitate collaborative planning efforts across eligible entities. And PATH funding will be aligned with needs affiliated in the managed care plan needs assessment gap filling plan. Managed care plans will also be expected to collaborate with providers, CBOs and others in developing their needs assessment and gap filling plans as well as</p>
--	--	--

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
		<p>monitoring potential duplication with PATH funding requests.</p> <p>For reporting, DHCS or our TPA will review PATH funding application requests against those IPP needs assessment and gap filling plans to ensure that the PATH funding requests complement and do not duplicate IPP funding.</p> <p>And finally kind of our tentative program funding and timeline. So again, under PATH we will have approximately \$1.85 billion that we will be distributing over the course of 2022 through 2026. And then we'll also be bringing in funding for the PATH justice involved capacity building in quarter 3 of 2022, while IPP is \$1.5 billion that we will see be expended between calendar year 2022 and the end of 2024. This is a provisional timeline, because we're still finalizing those negotiation and timelines with CMS. We don't have that formal approval yet to finalize those timelines. And now I'll go ahead and move into Q and A.</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:14:45 - Nate Pauly	All right. We've got a handful of questions rolling in from the audience. Before we jump into those, I think we'd like to start with a couple of questions via e-mail in advance of the meeting. And I think some of the answers to these questions will help answer some of the questions in the chat. First Lindy, we've got a question asking, "Will infrastructure and capacity funding for providers be available through IPP sooner than it will be available through PATH?"

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:16:33 - Lindy Harrington	<p>Sure. So that is correct. So, we do intend to issue our initial incentive payments to our managed care plans in March of 2022. And we do anticipate managed care plans will use those incentive payments to make similar investments in their ECM and community support provider networks and support provider network infrastructure and capacity. In addition, the managed care plans can use their incentive payments to further develop their internal infrastructure and capacity as well to oversee and administer the ECM and community support programs. Entities in need of infrastructure and capacity funding really should work with their managed care plans to understand the available funds, and we expect entities will be able to apply directly for funding from the PATH capacity and infrastructure transition expansion and development program or why we often like to say CITED program beginning in quarter 3 of 2022.</p>
N/A – Q&A	00:16:25 - Nate Pauly	<p>Great. Thanks Lindy. We have a question that follows that one asking are MTPs required to share earned IPP funding with providers in their network?</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:16:39 – Lindy Harrington	DHCS expects MCPs to use those incentive payments to make significant investments in their ECM and Community supports provider networks and support provider network infrastructure and development, and we continue to message this expectation, so that they can meet the metrics required to achieve funding. And in addition plans may use their incentive payments to further develop their internal infrastructure and capacity, as well as to oversee and administer ECM and Community sports programs.
N/A – Q&A	00:17:23 – Nate Pauly	We've got another one saying: if I am an ECM or Community Supports provider who needs funding to support development of infrastructure and capacity, should I seek IPP funding from an MCP that I'm contracted with? Or should I apply for funding from the PATH capacity and infrastructure initiative?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:17:41 – Lindy Harrington	<p>Sure. So, for that provider I would say you should coordinate with your local managed care plans to determine funding options and approach. Your funding options may depend on the size of the request available, availability of funds, and urgency of need an entity should also consider consulting with the TPA that will be retained by the Department that will support both the administration of the CITED program and our regional path collaborative planning and implementation groups to learn more about their options.</p>
N/A – Q&A	00:18:15 - Nate Pauly	<p>We've got a question asking for more details about how the past third-party administrator will support coordination between IPP.</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:18:24 – Lindy Harrington	<p>The TPA will proactively disseminate information on PATH capacity and infrastructure funding applications to our local managed care plans, so that managed care plans are aware of how providers are using path capacity and infrastructure funding.</p> <p>The TPA will also work with managed care plans to facilitate local collaborative planning groups. That will share lessons learned and best practices in terms of how to coordinate PATHand IPP funding to support the implementation of CalAIM. Additionally, the TPA will be responsible for collecting and monitoring attestations from path applicants regarding non duplication with the IPP Program.</p>
N/A – Q&A	00:19:09 – Nate Pauly	Two questions asking if you could define TPA and whether the TPA has been identified.
N/A – Q&A	00: 19:15 – Lindy Harrington	Sure, so TPA is a third-party administrator. So it's an organization that will come in and help us operationalize these programs, and we have not yet identified the TPA. We're still working to refine and receive that CMS approval and we'll have more information once that wraps up.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:19:31 – Nate Pauly	<p>One more question that we received in advance of the webinar before we jump into the audience questions. IPP requires managed care plans to actively collaborate with local providers and other entities to support implementation of CalAIM. PATH also has a collaborative planning and implementation initiative that involves MCPs. How is the path collaborative planning and implementation this year aligned with expectations for collaboration in the IPP Program?</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00: 20:04 – Lindy Harrington	<p>Sure. So IPP and PATH both seek to encourage collaboration between our plans and local entities that support the delivery of ECM and Community Supports services. Several of our IPP payment measures are directly tied to a managed care plans demonstration of collaboration with providers and other entities to bolster ECM and Community support delivery system capacity. The path collaborative planning and implementation initiative seeks to connect plans, providers and other entities at the local level to understand needs and gaps in the Community and how PATH, IPP and other CalAIM funding can be used to support implementation of CalAIM. Participation and leadership from managed care plans in the PATH Collaborative and Planning Initiative will also help managed care plans meet collaboration related IPP payment measures. And, additionally we're continuing to evaluate ways to help ensure and evaluate those collaboration requirements and see how they can come together.</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:21:27 – Nate Pauly	So, we'll get into some of those questions that we received from the audience. We have one question asking how will the county health department or behavioral health department be impacted from receiving CITED funds if they also sign up with an MCP as a provider? So, I think it's asking if individuals are eligible to receive CITED funds if they're a contracted provider, with an MCP.
N/A – Q&A	00:21:52 - Lindy Harrington	So that is correct. If you are a provider that would be providing ECM or community support services, you would be eligible to apply for CITED funding.
N/A – Q&A	00:22:12 – Nate Pauly	Great. We have one question asking will either PATH or IPP funding be available for capital investment like buildings that might house community supports or IOS?
N/A – Q/A	00:22:25 - Lindy Harrington	So I think the answer is yes in some ways. But again, we would have to see the application and ensure that it was in line with the goals for capacity building.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:22:12 – Nate Pauly	Great. Another similar question also sort of related to use of funds. Would a CBO be able to use PATH to purchase IT or billing software or hire staff to help with administrative work to build ICPs?
N/A – Q/A	00:22:58 - Lindy Harrington	If those are services through the application that we can demonstrate will be used for ECM and community supports that's exactly the type of thing we are looking to provide resources to community providers.
N/A – Q&A	00:23:17 – Nate Pauly	Great. We have one question asking about when should we expect to see details on PATH application process and deadlines for CBOs?
N/A – Q&A	00:23:26 - Lindy Harrington	More information to come in the first quarter. Where we will likely have more information on those details around deadlines and more application information coming in the first quarter of 2022.
N/A – Q&A	00:23:46 – Nate Pauly	Great. We have one question asking will PATH funding be awarded all at once or will it be distributed in multiple rounds?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q&A	00:23:54 - Lindy Harrington	We are anticipating that PATH funding will go out in multiple rounds.
N/A – Q&A	00:24:04– Nate Pauly	Okay. Great. We have another question asking "Can PATH funding be used to support community support services a managed care plan is already offering? Understanding that PATH funding will not flow during MCP, can a provider obtain funding for maybe support services from an MCP and from PATH?"
N/A – Q/A	00:24:23 - Lindy Harrington	So again, we would be looking to ensure there is not a duplication of funding for the same activity, but it is possible that a provider could apply for funding through the managed care plan, and also through the PATH program. But they would have to attest that it is for different activities and it is not a duplication of funding received.
N/A – Q&A	00:24:51– Nate Pauly	We have a question asking has EMS approved PATH? How will the state pay for the state's share of funding?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:24:58 - Lindy Harrington	Sure. So we are still working to finalize approvals of the PATH program. However, CMS has expressed support for the PATH program. And we are currently -- we have included in our application to provide nonfederal share through the designated state health programs and we're continuing to negotiate with CMS over that funding.
N/A – Q&A	00:25:34– Nate Pauly	Great. Does the PATH collaborative planning and implementation initiative include support for multiple CBOs to jointly plan for ECM and community support staff training recruitment and retention, and any expected grant award sizes or timelines?
N/A – Q/A	00:25:58 - Lindy Harrington	Sure. So, we are continuing to work through the final timeline. We're also considering placing an annual cap on the amount or portion of available PATH funding that an individual entity may receive from any particular PATH initiative. But we haven't finalized that. But yes, the collaborative dollars would be available for multiple CBOs to come together.
N/A – Q/A	00:26:22 - Nate Pauly	What happens with the PATH mitigation funding if there's an MCP that is committed to covering a community support service by January 1, 2024 and later on chooses not to cover it?
N/A – Q/A	00:26:41 - Lindy Harrington	Say that one again? I'm sorry Nate.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:26:43 - Nate Pauly	What happens before thinking about the PATH transition and managed care mitigation program. What happens with that program if there is an MCP that is committed to covering a community support service and later on chooses not to cover it?
N/A – Q/A	00:26:59 - Lindy Harrington	We will have to have some conversations regarding that. At this point we would expect the plans if they have committed to it that we would see that be taken up. If throughout that process a plan changes their expected coverage, we would have to have a conversation about how to end that through the migration program.
N/A – Q/A	00:27:26 - Nate Pauly	Great. When will gap assessments for MCPs be shared with counties?
N/A – Q/A	00:27:33 - Lindy Harrington	Sure. So I think as we showed in the slides our anticipation is we would be publishing those in the summer of 2022.
N/A – Q/A	00:27:44 - Nate Pauly	Great. We have a question about the technical assistance initiative asking is the concept of the technical initiative by registration - kind of like enrolling in an online training course by catalog approach or kind of like school or college, or can training requests for a type of training to be offered in person by topic in a region or group?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:28:07 - Lindy Harrington	So I think that's some of what we will be working through with our third party administrator that will be overseeing that. But we do anticipate that there will be webinars and different -- as well as opportunities for in-person training.
N/A – Q/A	00:28:26 - Nate Pauly	Okay. We have a question -- it sounds like it's from a plan saying we've seen some requests to use IPP funds to purchase vans or cars to transport members. Is that something that plans should consider?
N/A – Q/A	00:28:42 - Lindy Harrington	Can you repeat that one Nate?
N/A – Q/A	00:28:44 - Nate Pauly	We've seen some requests to use IPP funds to purchase vans or cars to transport members. Is that something that plans should consider?
N/A – Q/A	00:28:54 - Lindy Harrington	I think I would have to hear more about that particular request and what they were looking for. So I think that is one to have the request reach out and we can have an offline conversation.
N/A – Q/A	00:29:08 - Nate Pauly	Okay. Great. We've got a question asking do providers need to already be contracted with plans to provide ECM in order to be eligible for PATH funding?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:29:19 - Lindy Harrington	So what we would want to see under PATH is either already contracted, commitment, or a commitment from the managed care plan that they would in the future contract with that provider.
N/A – Q/A	00:29:36 - Nate Pauly	Great. So either currently contracted or intend to contract with.
N/A – Q/A	00:29:49 – Lindy Harrington	Correct.
N/A – Q/A	00:29:58 – Nate Pauly	Great. Can ECM services be supported with PATH funds and MCP funds if the MCP rate is not sufficient to cover costs?
N/A – Q/A	00:30:11 – Lindy Harrington	So the PATH funds are not there to support the provision of services themselves. They're capacity building and infrastructure. So, we would be -- we would not be funding services themselves through the PATH funding.
N/A – Q&A	00:30:31 – Nate Pauly	Is an organization getting support from philanthropy for CalAIM planning that needs additional support to realize the goals of the effort will they be eligible to apply for PATH funds?
N/A – Q/A	00:30:46 – Lindy Harrington	They would, yes.
N/A – Q/A	00:30:49 – Nate Pauly	Great. We have a question asking can you clarify how you are defining CBOs versus providers when talking about applying to PATH?
N/A – Q/A	00:30:56 – Lindy Harrington	That's a great one. Anyone from a team want to jump in and provide me a lifeline on helping with that? Nate could you repeat the question please?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:31:20 – Nate Pauly	Could you clarify how you are defining CBOs versus providers when talking about applying to PATH?
N/A – Q/A	00:31:31 – Lindy Harrington	Kind of the same thing just making it clear community-based organizations also are available for that, but Jonah, please help me a little bit more.
N/A – Q/A	00:31:43 - Jonah Frohlich	So, providers may be community based. They may be county-based. There are different types of providers. A CBO could be a provider of clinical services, but they aren't necessarily. So that's a broader definition. You may be a CBO that provides housing supports or meal delivery services. More broad complement of whole person care services that aren't necessarily clinical in nature.
N/A – Q/A	00:32:09 - Lindy Harrington	Thank you.
N/A – Q/A	00:32:13 – Nate Pauly	And apologies I've been having some audio issues. I just switched to a new headset. Hope this helps. We have another question about PATH funds being used for hiring and training of staff. So, the question is the PATH funds being used for hiring and training of staff – how much of the staff salary can PATH funds pay for and for what time period?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:32:36 – Lindy Harrington	I don't think we necessarily have a particular limitation on that. That will be part of the application where you would delineate what you are looking to use those funds for. And that would be included there. When we talk about timeframes. So it would be limited to the amount of time that the PATH funds were available. And so, they will be funds available each year with kind of a sliding scale of those funds going down as we get further into the program.
N/A – Q/A	00:33:14 – Nate Pauly	Great. For the PATH funding is it recommended that multiple community organizations and health providers come together to apply collectively or individually or both?
N/A – Q/A	00:33:27 – Lindy Harrington	I think it's both. I think it will depend on the circumstances. We wanted to make sure we had a program that could reach multiple providers and organizations and entities to come in so that we can have the broadest impact.
N/A – Q/A	00:33:48 – Nate Pauly	Great. We have a question asking what will happen to these funds if MCPs are no longer contracted to provide services in the county?
N/A – Q/A	00:34:00 - Jonah Frohlich	Can I ask a clarifying question? I think that came from Dave. Is this referring to the re-procurement and MCP is no longer contracted? Or do you mean the MCP stops providing one of the community supports?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:34:41 – Lindy Harrington	Can you say that question again with that context in mind? I want to make sure I'm hearing it correctly.
N/A – Q/A	00:34:51 – Jonah Frohlich	So, the original question was -- "what will happen to these funds if the MCP is no longer contracted to provide services in a county?"
N/A – Q/A	00:35:04 – Lindy Harrington	Sure. I believe we're talking then about PATH funds. The PATH funds would still be available. We are building capacity in that area to provide these services. These services will still need to be provided just under a new plan. And so, we would be building capacity and the networks that would be available for the new plans to come in and contract with.
N/A – Q/A	00:35:30 – Nate Pauly	Great. We have a question saying, "as a CBO who is very new to this is there a place to get additional education/assistance starting with the basics?"
N/A – Q/A	00:35:41 – Lindy Harrington	So that is part of what we are hoping to do with our third-party administrator and the training technical assistance bucket. The more information to come on that.
N/A – Q/A	0035:57 – Nate Pauly	We have a question asking, "can a county mental health plan apply for PATH funds?"
N/A – Q/A	00:36:03 – Lindy Harrington	They can.
N/A – Q/A	00:36:05 – Nate Pauly	Great. We have a question asking, "What happens to IPP funds if a county changes the MCPs it contracts with before the IPP funds are fully expended?"

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:36:26 – Lindy Harrington	So, the plan would no longer be meeting those metrics, and so, we would not be able to expend those funds. Again, most should be expended prior to the change. But please team jump in if there's anything I'm missing.
N/A – Q/A	00:36:54 – Rafael Davtian	So, the IPP funds are attributed essentially on a rating period or date of service basis. To the extent there are in effect for the plans that are operating for say in 2022 and 2023, they have a pot of the IPP funds essentially attributed to them for the activities associated with the activities they perform in those years. And if there are changes to plans beginning in 2024, then the portion of IPP funds in 2024 would be allocated to those new plans.
N/A – Q/A	00:37:41 – Nate Pauly	We have a question saying, "are MCPs required to share IPP funding through value-based agreement with both providers and CBOs? What do you mean by "expected to share" and what percentage?"
N/A – Q/A	00:37:57 – Lindy Harrington	So, there is no set percentage that they have to share. Our expectation however is that a significant portion of those funds would need to be invested in their providers and provider networks in order to build that capacity. In order to meet the various milestones they need those providers and provider capacity building.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:38:26 – Nate Pauly	Great. We have another question asking, "would PATH funds cover staff that aren't providing services?" So billing staff, administrative staff, analysts, management, supervisors, who are not directly providing services?
N/A – Q/A	00:38:42 – Lindy Harrington	So we are really looking at providing resources to help entities build capacity to provide these services. And that includes things around billing and administrative needs. So yes. Again, you would have to provide information on what you intend to use these funds for as part of your application process. But yes.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:39:10 – Nate Pauly	<p>Great. We've gotten a number of questions just about the Powerpoint -- the slides and the questions and all the materials from the meeting including the slides as well as a transcript will all be posted on ECM community supports webpage probably in about two weeks. We also had a question -- someone asking if they could get a list of all the approved ECM and community support services. And I think those can also likely be found on the ECM community supports website. We have a question asking as a provider contracted with multiple MCPs, how can we best communicate to the MCPs our entire needs related to infrastructure and capacity building while ensuring no duplication of funding occurs?</p>
N/A – Q/A	00:40:04 – Lindy Harrington	<p>So I think I would encourage that provider to work with their managed care plan to share their needs, their capacities. And then what we will be doing is understanding with those needs assessments as well as having our TPA work with the managed care plan around the applications that come in for PATH sited funding to ensure we're not duplicating the activities.</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:40:33 – Nate Pauly	Great. We have a question asking, "can health information exchanges apply for PATH funding to increase provider participation in health information exchanges to support ECM?"
N/A – Q/A	00:40:50 – Lindy Harrington	That is one I think I will have to think about or throw a lifeline out. Has anybody thought about health information exchanges?
N/A – Q/A	00:41:00 - Jonah Frohlich	I can try to take a shot at this. A health information exchange intermediary unless they were contracted to provide or in the process of providing ECM or community supports likely couldn't themselves apply for funding. But if they had partners who were either ECM or community support providers and it was helping those providers meet the requirements and the needs of the county program -- for example by sharing care plans or information with other CalAIM providers that potentially is a use of funds that would be allowed.
N/A – Q/A	00:41:43 – Lindy Harrington	Thank you, Jonah.
N/A – Q/A	00:41:47 – Nate Pauly	We have a question saying "In delegated markets, should providers work with the primary plans EG LA Care or their delegated plans EG anthem care? How will the funding flow to the provider directly from the funded plan or through the delegated plan?"

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:42:06 – Lindy Harrington	So on this one I think we would anticipate those funds are likely flowing from the prime plan. The prime plan is who will be earning those incentive dollars based on their metrics. And they will be developing the distribution and allocations of their funding.
N/A – Q/A	00:42:30 – Nate Pauly	Great. We have a question asking will PATH funds be competitive? Will there be an identified allocation identified by county?
N/A – Q/A	00:42:39 – Lindy Harrington	We are continuing to consider and work through how those funds will be allocated. And yes, we would anticipate there would be some competitiveness to those applications depending on the request against the overall funding available.
N/A – Q/A	00:43:04 – Nate Pauly	Great. We have a question asking, "when is the earliest that CBOs could anticipate receiving either PATH or IPP funds?"
N/A – Q/A	00:43:13 – Lindy Harrington	So IPP funds. Again, we anticipate making the first distribution of funds to our managed care plans in March of 2022. while funds for PATH would not flow until at the earliest quarter 3 of 2022.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:43:36 – Nate Pauly	Okay. We have a question asking, "the allocations for MCPs for IPP has been determined for year one. This is preliminary based on gap filling plan approval in January or February 2022. Is that allocation for 2022 only or expected to stretch through 2023? Or will it be renewed in 2023?."
N/A – Q/A	00:44:065 – Rafael Davtian	The allocation information regarding IPP that has been shared and has been developed is specific to calendar year 22 specifically. For calendar year 23 and calendar year 24, which we consider to be calendar years two and three of the incentive program, more work needs to be done to really develop the allocation priority areas, measures, and other design components of the program.
N/A – Q/A	00:44:38 - Nate Pauly	Great. We have a question asking, "if PATH funds are used to support things like administrative or billing staff, is there a plan for what happens when the PATH funds are no longer available?."
N/A – Q/A	00:45:00 - Lindy Harrington	Sorry Nate could you repeat that? This one was on me, not on your side.
N/A – Q/A	00:45:05 - Nate Pauly	If PATH funds are used to support billing or administrative staff, is there a plan for what happens when the PATH funds are no longer available?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:45:15 - Lindy Harrington	So again, the PATH funds are really around building capacity and providing that transition to build those resources for those providers and then once they are providing those services, they will be being reimbursed for those services from the managed care plans.
N/A – Q/A	00:45:36 - Nate Pauly	When is the earliest that CBOs could anticipate receiving either PATH or IPP funds?
N/A – Q/A	00:45:46 - Lindy Harrington	So again, I think the earliest that folks would see IPP is March of 2022 when we send those funds to the plans. And then PATH would be in the third quarter of 2022.
N/A – Q/A	00:46:03 - Nate Pauly	Great. We have a question asking, "can a provider apply to either only IPP or PATH? Can providers move into the application process for both IPP and PATH at the same time?"

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:46:18 - Lindy Harrington	So, sure. We would anticipate that entities may have needs that would be filled by either IPP or PATH. What providers would have to do is attest that the funding that they receive is not for duplicative activities. So, we're not funding -- we're not paying for the same activity in both programs. And again, we would likely see IPP moving sooner. So, folks will have a sense of what they're getting through IPP when they're applying for PATH.
N/A – Q/A	00:47:00 - Nate Pauly	Great. Let's see -- can PATH funds be used to build interfaces between ECM provider data management systems and the various MCP data management systems?
N/A – Q/A	00:47:15 - Lindy Harrington	Again, we would have to see the details, but yes, those are the types of things we are looking to fund. Those interfaces between data and billing systems.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:47:30 - Nate Pauly	Great. Doesn't look like we're getting a lot of additional questions in right now. I'm seeing one individual who it sounds like they're having issues accessing the Q and A. But just heads up you are typing about that in the Q and A box. So, if you have a question you can type that where you are typing right now saying that you can't see the questions. We have one individual who is asking about the slides. The slides will be posted online in a few weeks. You're asking if it is possible for them to get the slides before that. I don't know if we have an ECM or community support -- e-mail address that they could reach out to get the slides. We have a question saying --
N/A – Q/A	00:48:45 – Jonah Frohlich	Nate, I just got clarification from our facilitators that only panelists can see the Q and A. The actual questions themselves. We're -- we could see them, and we can answer them live like we're doing, but they can't actually see the questions.

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:49:07 - Nate Pauly	Okay. Thanks for the clarification. We have a question saying, "California's HCBS spending plan submitted to CMS in September also proposed \$1.3 billion of housing and homelessness incentive programs which would provide incentive payments to MCPs. Can you explain how those funds will be used in ways that might be aligned with potentially different from the PATH and IPP funds you're describing today?"
N/A – Q/A	00:49:39 - Lindy Harrington	Sure. So we will be setting out to have additional conversations on the housing and homelessness incentive program in the near future and can provide more information. Again, Rafael, I know you've been working really closely. Is there anything you would want to add at today's webinar?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:50:10 – Rafael Davtian	Two additional comments. The first is that we are continuing to work through details of the housing and homelessness incentive program design. And anticipate sharing information in the coming -- in the near future and engaging in conversations and discussions outside of the department. And also that as we really work through the design -- this design process, one of the core considerations on the department's end is looking at or thinking about the alignment between the activities -- the activities and progress that we're hoping to see under the housing and homelessness incentive program looking at how those align with or tie into the broader changes that are being brought about under the umbrella of CalAIM, including IPP, PATH and everything else that is really part of CalAIM.
N/A – Q/A	00:51:24 - Nate Pauly	Great. Thanks. We are getting several requests for a link to the ECM and community supports webpage. Could one of our team members put that in the chat to go out to everyone on the webinar? And also getting a couple of requests for the ECM -- IOS e-mail address. Could anyone put that in the chat.
N/A – Q/A	00:51:46 – David Bishop	I'll send that out Nate.
N/A – Q/A	00:51:50 - Nate Pauly	I have a question saying, "we need to connect to justice data systems. How do we know which systems are the investable options?"

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

N/A – Q/A	00:52:07 - Jonah Frohlich	<p>So the design is we're working on that. What we are considering -- and Nate you can answer this too. But what we are considering is the justice systems that are going to be important to tie together into interface or connect with include booking systems so that there's an understanding of when an individual is booked and released from county jails, and then those systems also used often probation for corrections and for state prisons to be able to link those with county enrollment offices so there can be a connection between pre-release date and when Medicaid eligible enrollment can start or be reinitiated. There can be a transition into the community</p> <p>There may also be connections between the systems and behavioral health so that there can be coordination of behavioral health needs while in jails and prisons. Potentially connecting with managed care plans so there could be coordination upon release and connecting with community provider for ECM services. And then connections with the community providers themselves so that there can be care plans, for example, shared with county health providers who are providing the services and the jails with the providers with the community providers. So, there's quite a bit that might potentially be funded that might actually provide that</p>
--------------	---------------------------	---

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
		kind of connectivity between the systems that are serving individuals while they're incarcerated with those that are providing eligibility enrollment services and clinical services in the community.
N/A – Q/A	00:54:05 - Nate Pauly	Great. So I know we've just got a couple of minutes left. I think we'll just wrap up with one or two more. We have a question asking, "is there a difference in what the funds PATH ECM/community supports can be used for versus the PATH funds for justice involved populations?"
N/A – Q/A	00:54:23 - Lindy Harrington	So the PATH funding for justice involved populations will be focused on the needs to bring that particular set of services up. So will be slightly different than what we're doing for ECM and community supports.
N/A – Q/A	00:54:43 - Nate Pauly	Great. We have a question asking, "Will the PATH applications be available prior to the January 12th IPP application deadlines? If not, how will ECM and community support providers be able to coordinate funding across each program?"
N/A – Q/A	00:55:07 - Lindy Harrington	Nate I think my computer went out again. I heard how will they be.
N/A – Q/A	00:55:12 - Nate Pauly	Will PATH applications be available prior to the January 12th IPP application deadline? If not, how will ECM and community supports providers be able to coordinate funding across each program?

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:55:28 - Lindy Harrington	<p>No, we do not necessarily anticipate that the PATH applications would be available at that time.</p> <p>Providers should work with their managed care plans on their IPP requests with the anticipation that PATH funding would come later in the process.</p>
N/A – Q/A	00:55:51 - Nate Pauly	<p>Great. Just a couple -- I think that's most of the substantive questions. We just had another question about folks not seeing questions in the chat. So again, after this transcript webinar will be posted online. That will include the questions that we've answered here. But I'm not sure if one of our technical staff tell us whether or not there will also be a question of the questions typed into the Q and A box. Okay. I'm not hearing an affirmative there, but we can make sure we try to get a copy of all the questions that were entered into the Q and A out when we get out a transcript of the webinar.</p> <p>Other than that, I think we'd just like to thank everybody for joining us today. Lindy, I don't know if you have any parting words or anything else you would like to say.</p>

Overview of the Intersection Between the CalAIM Incentive Payment Program and PATH

12/17/2021

Webinar Transcript

VISUAL	TIME AND SPEAKER	AUDIO
N/A – Q/A	00:56:54 - Lindy Harrington	No. Only to say thank you to everyone that joined us. We have over 300 people participating today. And that's fantastic. And we look forward to continued collaboration as we move forward with implementing these very important programs.
N/A – Q/A	00:57:12 - Nate Pauly	Thanks.