

## Methods and Standards for Establishing Payment Rates

- 1. Services Provided Under Section 1915(i) of the Social Security Act.** For each optional service, describe the methods and standards used to set the associated payment rate. *(Check each that applies, and describe methods and standards to set rates):*

<input type="checkbox"/>	HCBS Case Management
<input checked="" type="checkbox"/>	HCBS Homemaker
<input checked="" type="checkbox"/>	HCBS Home Health Aide
<input checked="" type="checkbox"/>	HCBS Personal Care
<input checked="" type="checkbox"/>	HCBS Adult Day Health Community Based Adult Services
<input checked="" type="checkbox"/>	HCBS Habilitation Community Living Arrangement Services Day Services Behavioral Intervention Services
<input checked="" type="checkbox"/>	HCBS Enhanced Habilitation Supported Employment Prevocational Services
<input checked="" type="checkbox"/>	HCBS Respite Care
For Individuals with Chronic Mental Illness, the following services:	
<input type="checkbox"/>	HCBS Day Treatment or Other Partial Hospitalization Services
<input type="checkbox"/>	HCBS Psychosocial Rehabilitation
<input type="checkbox"/>	HCBS Clinic Services (whether or not furnished in a facility for CMI)
<input checked="" type="checkbox"/>	Other Services (specify below)
	HCBS Personal Emergency Response System
	HCBS Vehicle Modification and Adaptation
	HCBS Speech, Hearing, and Language Services

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## DESCRIPTION OF RATE METHODOLOGIES

The following rate methodologies are utilized by multiple providers of the services contained in this SPA. The methodologies are described in this section and are referenced under the applicable individual services. Consistent with Attachment 3.1-i, pages 2-3, qualified providers of 1915i SPA services submit claims to the regional center for services delivered to the beneficiary, pursuant to the individual program plan. The regional center reviews the claim (units of service, rate, etc.), pays legitimate claims, and submits the claim of payment to Department of Developmental Services.

**Usual and Customary Rate Methodology** – A usual and customary rate “means the rate which is regularly charged by a vendor for a service that is used by both regional center consumers and/or their families and where at least 30% of the recipients of the given service are not regional center consumers or their families. If more than one rate is charged for a given service, the rate determined to be the usual and customary rate for a regional center consumer and/or family shall not exceed whichever rate is regularly charged to members of the general public who are seeking the service for an individual with a developmental disability who is not a regional center consumer, and any difference between the two rates must be for extra services provided and not imposed as a surcharge to cover the cost of measures necessary for the vendor to achieve compliance with the Americans With Disabilities Act..”

**Rate model fee schedule methodology** – In March 2019, pursuant to Welfare and Institutions Code Section 4519.8, the Department of Developmental Services (DDS) submitted a rate study addressing the sustainability, quality, and transparency of community-based services for individuals with developmental disabilities to the California Legislature. The rate study included an assessment of the effectiveness of the methods used to pay each category of community service provider and included stakeholder meetings and surveys of the provider and recipient community. As a part of the study, rate models were developed for specified services that include specific assumptions related to the various costs associated with delivering each service, including direct care worker wages, benefits, and ‘productivity’ (i.e., billable time); staffing ratios; mileage; facility expenses; and agency program support and administration. Separate models were established for each regional center to account for costs differences related to wages, travel, and nonresidential real estate. Effective January 1, 2025, the Rate Model Fee Schedules will be fully implemented as described below. The rate models will be implemented using two components, a base rate equaling 90 percent of the regional center specific rate model, and a supplemental payment, equaling up to 10 percent of the rate model, to be implemented through the quality incentive program described below. The rate models will be updated whenever there is a change to either the Statewide California Minimum Wage or the federal mileage reimbursement rates. The rate model will be implemented as follows:

- **Rate Model Fee Schedules:** Effective for services on or after January 1, 2025, all providers included in the Rate Study will have their rates set at 90% of rate study benchmark, with the opportunity to earn the remaining 10% through the quality incentive program described below. Exceptions:
  - Rates in effect for services on December 31, 2024, will remain the same for existing providers whose rates are above 90% of the benchmark. Providers whose rates are between 90% and 100% will have the opportunity to earn the amount remaining to equal the benchmark through the quality incentive program described below. Fee schedules are available by regional center at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>
- **Quality Incentive Program (QIP):** The initial phase of the QIP will establish the foundation for future quality measures and will focus on building capacity, developing reporting systems and gathering baseline data while working towards meaningful outcome measures at the individual consumer level for all services.

Effective January 1, 2025, providers may earn supplemental payments under this phase of the QIP by taking part in the creation of a statewide provider service directory. This service directory will bring statewide consistency and access to provider data to a variety of users including the state, regional centers, service providers and individuals receiving services and will eventually include a series of data elements that will be used to drive quality (e.g., access, language availability, capacity). It will also form the foundation for future measures by enabling the digital, comprehensive, statewide collection of service provider data to be utilized to provide greater insight into provider networks and corporate structure and more closely monitor the availability of a variety of service providers across the state. Public facing elements of the directory will allow individuals and families to access provider information regarding the types of services offered locally and capacity to serve. As described above, all providers whose rates are set at less than 100% of the rate identified in the regional center specific rate model are eligible to earn supplemental payments equal to the difference between their rate and the rate identified in the regional center specific rate model for participation in this initial phase of the QIP. Providers will be eligible to receive this supplemental payment by inputting and validating requested data, including contact information, corporate structure, and parent company specifics. The information will be reviewed and verified by the regional center. Upon completion of this review, providers will be notified of any supplemental rate add-on they will receive for services provided on or after January 1, 2025.

**Department of Health Care Services (DHCS) Fee Schedules** – Rates established by the single-state Medicaid agency for services reimbursable under the Medi-Cal program. Fee schedule rates are the maximum amount that can be paid for the service. For providers who have a usual and customary rate that is less than the fee schedule rates, the regional center shall pay the provider's usual and customary rate.

**Median Rate Methodology** - This methodology requires that rates negotiated with new providers may not exceed the regional center's current median rate for the same service, or the statewide current median rate, whichever is lower. This methodology stipulates that "no regional center may negotiate a rate with a new service provider, for services where rates are determined through a negotiation between the regional center and the provider, that is higher than the regional center's median rate for the same service code and unit of service, or the statewide median rate for the same service code and unit of service, whichever is lower. The unit of service designation must conform with an existing regional center designation or, if none exists, a designation used to calculate the statewide median rate for the same service."

While the law sets a cap on negotiated rates, the rate setting methodology for applicable services is one of negotiation between the regional center and prospective provider. Pursuant to law and the regional center's contracts with the Department of Developmental Services regional centers must maintain documentation on the process to determine, and the rationale for granting any negotiated rate (e.g. cost-statements), including consideration of the type of service and any education, experience and/or professional qualifications required to provide the service. Providers maintain their initially negotiated rate unless there is a need for an increase to protect beneficiary health and safety, as described below.

Exceptions to the median rate limit are allowed if the regional center demonstrates that an increase above the median rate limit is necessary to protect a beneficiary's health and safety. The Department of Developmental Services can grant prior written authorization to the regional center to negotiate the reimbursement rate up to the actual cost of providing the service. In the process of establishing a negotiated rate, the regional center can require documentation such as cost statements or other financial documents to determine the actual cost to provide services. Additionally, providers would be required to submit education credentials or qualifications of the various classifications that would be providing services. This information would help inform the regional center when negotiating a rate with the provider, but not exceeding the median rate.

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**REIMBURSEMENT METHODOLOGY FOR HABILITATION – COMMUNITY LIVING ARRANGEMENT SERVICES**

This service contains the following subcomponents:

- A. **Licensed/Certified Residential Services** – Providers in this subcategory utilize the following rate methodologies:
1. **Rate Model Fee Schedule Methodology** as described previously – This rate methodology is used for Foster Family Agency-Certified Family Homes (Children Only), Foster Family Homes (FFH) (Children Only), Small Family Homes (Children Only), Group Homes (Children Only), Adult Residential Facilities (ARF) , Residential Care Facility for the Elderly (RCFE), Family Home Agency (FHA), Adult Family Home (AFH)/Family Teaching Home (FTH), and In-Home Day Program.
  2. **Specialized Licensed Residential Rate Methodology**: This methodology is used when the needs of individuals living in licensed residential settings exceed the level of support reflected in the pre-defined rate model fee schedules for community living arrangement services. The rate model fee schedule has a standard number of hours, staffing levels and qualifications of staff; when the needs of the individuals exceed these standards, this specialized rate methodology builds upon those created for the rate model fee schedules by including variable inputs for the number of staffing hours, consultation hours, and specialized personnel qualifications, with set assumed costs for these components. The following provider types use the specialized licensed residential rate methodology: Adult Residential Facility for Persons with Special Health Care Needs, Group Home for Children with Special Health Care Needs and licensed/certified residential providers whereas described above existing rate models do not reflect the level of support that individuals living in the home require. This rate methodology for services provided on or after January 1, 2025 is available by regional center at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>
  3. **Out-of-State Rate Methodology** - This methodology is applicable for out-of-state residential providers. The rate paid is the established usual and customary rate for that service, paid by that State in the provision of that service to their own service population.

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4. **Enhanced Behavioral Supports Homes (Vendor-Operated) Rate Methodology** - There are two components to the monthly rate for Enhanced Behavioral Supports Homes

1) the facility component: The allowable costs used to calculate the facility component include payroll costs of facility staff and facility related costs such as lease, facility maintenance, repairs, cable/ internet, etc. The facility rate is a negotiated amount based on cost estimates. The provider submits a facility budget to the regional center and the two determine a rate based upon where the facility is located (cost of living, lease, electricity, garbage, county minimum wage rates, the qualification of staff and consultants, and payroll costs). After detailed regional center review, that budget is then sent to the State department for further review and evaluation. The State department then analyzes the rates for each line item and compares it to the state average of other EBSHs. The provider is required to justify all costs and provide explanations of any estimated costs. The rate is effective upon approval from the state and providers are notified in writing by the vendoring regional center. As part of the certification process for Enhanced Behavioral Support Homes (EBSHs), the Department reviews the proposed facility component rate and supporting documentation for each EBSH and compares it to state averages to determine if the included costs are reasonable and economical. All rates must be approved by the Department director prior to the delivery of service at each EBSH. Rates are not reviewed annually, only as required and as agreed upon by the vendoring regional center. The state continues to receive the previous year's rate until the new rate is needed. Salaries are based upon the geographical area and the experience, education, and professional licensures held. Rate updates can happen due to cost changes in approved or active providers. For example, an increase can occur due to an increase in a vendor's lease or where another cost was higher than expected. The facility is required to show the Department their lease and contract. If the facility has an unexpected increase, they must justify the need for an increased budget and show that the cost is higher. Once the Department approves the budget an approval letter is generated to the regional center and a copy is sent to the provider. The regional center may submit a new budget to the Department for review and approval of any updates to the rate. When a rate is updated, the new rate is effective once the state department approves. A letter is sent out to the facility approving the new rate. The initial rate is effective upon the first consumer's admission into the facility.

Maximum rates may not exceed the rate limit determined by the department and administrative costs may not exceed 15%. It takes from 1-3 months to set a facility rate depending on the review process. The department may take up to three months due to additional documentation requests to ensure the accuracy of the rate requested.

Prior to submission of claims for reimbursement, the state uses the following steps to determine the portion of the claim that is eligible for federal reimbursement, using information submitted at the time of facility rate approval:

**Step 1:** Costs are identified as direct or indirect, consistent with cost principles in 45 CFR Part 75

**Step 2:** Costs are identified as allowable or unallowable (room and board), consistent with the above cost principles

**Step 3:** Allowable indirect costs are divided by total direct costs (allowable and unallowable) to determine the indirect cost percentage.

**Step 4:** cost percentage is applied to all direct costs

**Step 5:** Allowable direct costs and the allocated indirect costs are added together to determine the federally reimbursable portion of the monthly facility rate.

**Step 6:** The federally reimbursable portion of the facility rate is divided by the maximum residency of the home to determine the monthly federally reimbursable per person rate of the facility.

**Step 7:** The individual rate associated with Medicaid-eligible individuals is submitted for federal reimbursement

As a result of the above methodology, room and board costs, as well as the allocated portion of indirect associated with these costs, are excluded from the portion of the claim that the state submits for federal reimbursement.

2) the individualized services and supports component. The allowable costs used to calculate the individualized services and supports component include the salaries, wages, payroll taxes, and benefits of individuals providing individualized services and supports and other consumer specific program costs. The individual rate is determined by the Individual Program Plan (IPP) process. The providers are invited to a meeting along with a regional center representative to review consumer needs and a rate is set and agreed upon at the meeting. As part of the IPP review process, it is the responsibility of the regional center to ensure that services authorized meet the needs of the consumer. The rate is reviewed within 60 days of initial placement, and at least annually thereafter. The facility submits a completed Department form cost sheet to the regional center within 30 days, for review and written approval. The provider receives a copy of the new rate at the time of the IPP meeting when it is initially determined and notified by the regional center when that rate is confirmed. The effective date is determined at the time of the IPP and is typically in effect either immediately or at the time the cost sheet form is signed. The cost sheet form can be found on the CA DDS website here: <https://www.dds.ca.gov/transparency/dds-forms/>

The individualized services and supports component described above includes direct care and behavioral support staff with identifiable experience and qualifications as is referenced in the state plan. Providers receive payment via the identified rate methodology described above for services provided as part of the individualized services and supports component. Any provider delivering services through a bundle will be paid through that bundle's payment rate and cannot bill separately; Medicaid providers delivering separate services outside of the bundle may bill for those separate services in accordance with the state's Medicaid billing procedures.

Within the individualized services and supports component, at least one (1) service must be provided by identified direct care staff described above to bill according to the individualized services and supports rate methodology.

The state ensures appropriate billing through its audit process, as well as the remission of payment to CMS in the case of overpayments for (1) services that were not provided in accordance with the regional center's contract or authorization with the provider, or with applicable state laws or regulations, or (2) the rate paid is based on inaccurate data submitted by the provider on a provider cost statement.

Attachment 3.1-i authorizes the following covered services for provision by EBSHs: Habilitation-Community Living Arrangements.

#### **5) Enhanced Behavioral Support Homes (State-Operated) Rate Methodology-**

An interim rate for direct and indirect services is paid according to the methodology below. Annually, the state will reconcile costs for the year and settle costs for all overpayments and underpayments.

Specific Components:

Interim rate:

Cost information consisting of allowable direct costs (direct services) and allowable indirect costs that meet the primary cost objective are captured on a monthly basis via the statewide accounting system. Allowable costs are identified by applying cost principles specified at 2 CFR, part 200 as implemented by the Department of Health and Human Services at 45 CFR, part 75.

Claim amount per individual: Each facility compiles daily attendance for each individual which the state receives in whole at the conclusion of each month. Utilizing daily attendance information in conjunction with the calculation of allowable costs described above (the interim rate), the state utilizes the daily attendance to assign an allocation per bed for each day it is occupied. The allowable costs are divided by the number of bed occupancy days, resulting in the allocated amount per individual per day for each home minus non-allowable costs. Only costs associated with Medi-Cal eligible individuals are submitted for reimbursement. Allocation of costs consists of the following:

Direct:

Monthly salaries, wages, and benefits of individuals (state employees) providing the direct service; contracted services which provide a direct service component; and payroll taxes.

Indirect:

Determined by applying the Department's cognizant agency approved indirect rate to the allowable direct costs as identified above.

Unallowable costs are captured in the same format via the statewide accounting system. Allocation of such costs consists of the following:

Lease or mortgage for facility and/or facility grounds; facility maintenance and repairs, utilities, food; furniture and laundry equipment, transportation, and information technology services that do not meet the primary cost objective.

Reconciliation:

The state reviews submitted costs for the past fiscal year and determines the facility-specific cost for that year (minus any unallowable costs) based on the same cost components described above for the interim rate. After the facility-specific costs are established, claims for federal reimbursement are reconciled based on the actual cost of delivering the service. Federal claims are submitted if the final cost is higher than the interim rate or reimbursed to CMS if the final cost is lower than the interim rate. The state is responsible for reimbursing CMS for all FFP overpayments identified.

Computation of allowable costs and their allocation methodology for both the interim and final reconciliated rates must be determined in accordance with the Centers for Medicare and Medicaid Services (CMS) Provider Reimbursement Manual (CMS Pub. 15-1), CMS non-institutional reimbursement policies, and 2 C.F.R. Part 200 as implemented by HHS at 45 C.F.R., part 75, which establish principles and standards for determining allowable costs and the methodology for allocation an apportioning those expenses to the Medicaid program, except as expressly modified below.

New homes:

For new homes in which the facility-specific first-year costs are not available, the state will use an estimated average of costs based on similar homes as the estimate for the interim rate. After the first year of operation, the same reconciliation process is followed as described above.

**B. Supported Living Services provided in a Consumer's own Home (Non-Licensed/Certified)** - The rates for supported living providers are set using the Rate model fee schedules, as described previously. Rate model fee schedules are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

**C. Personal Assistance provided in a consumer's own home (non-licensed/certified)** – There are two rate setting methodologies for providers in this category.

- a. The rates for services provided on or after January 1, 2025 by agency and individual providers are set using the Rate Model Fee Schedule as defined previously and available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>
- b. Individual provider (participant-directed): the rate will be \$20.72 per hour, effective for services provided on or after January 1, 2025.

## REIMBURSEMENT METHODOLOGY FOR HABILITATION – DAY SERVICES

This service is comprised of the following three subcomponents:

**A. Community-Based Day Services** –There are three rate setting methodologies for providers in this subcategory.

**Rate Model Fee Schedules:** as described previously, apply to the following: Community-Based Day Services: Activity Center, Adaptive Skills Trainer, Adult Developmental Centers, Community Integration Training Programs, Community Activities Supports Services, Behavior Management Program providers, Independent Living Programs, Personal Assistance, and Social Recreation Programs. Rate model fee schedules are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

**Median rates:** as described previously, are used to determine the applicable rate for Creative Arts Programs and Socialization Training Program.

**Individual Providers (Participant-Directed) –**

Personal Assistance – \$20.72 per hour, effective for services provided on or after January 1, 2024.  
Independent Living Services– \$21.67 per hour, effective for services provided on or after January 1, 2024.

**B. Therapeutic/Activity-Based Day Services** – All providers in this category are paid the usual and customary rate as described above, if they have one. When the following providers in this subcategory do not have a usual and customary rate, the rate methodology is as follows:

**Median rates:** as described previously, are used to determine the rate for Specialized Recreational Therapist, Special Olympics, Sports Club, Art Therapist, Dance Therapist, Music Therapist and Recreational Therapist.

**C. Mobility Related Day Services** – Driver Trainer receives the usual and customary rate as described previously. All other providers are paid the usual and customary rate as described above, if they have one. When the following providers in this subcategory do not have a usual and customary rate, the rate methodology is as follows:

**Rate Model Fee Schedules:** as described previously, apply to the following: Mobility Training Services Agency and Mobility Training Services Specialist. Rate model fee schedules are available at the following link:

<https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

#### **REIMBURSEMENT METHODOLOGY FOR HABILITATION - BEHAVIORAL INTERVENTION SERVICES**

This service is comprised of the following two subcomponents:

**A. Non-Facility-Based Behavior Intervention Services**– All providers are paid the usual and customary rate as described above, if they have one. If the provider does not have a usual and customary rate as described above, then the rate is established as described below:

**Rate Model Fee Schedule:** The following providers use the Rate Model Fee Schedules: Behavior Analyst, Associate Behavior Analyst, Behavior Management Assistant: (Psychology Assistant; Associate Licensed Clinical Social Worker), Behavior Management Consultant: Licensed Clinical Social Worker, Behavior Management Consultant: Educational Psychologist, Behavior Management Consultant: Marriage Family Child Counselor, Psychiatrist, Client/Parent Support Behavior Intervention Training, Parenting Support Services Provider, Behavioral Technician, and Individual or Family Training Provider. Rate model fee schedules are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

**Median Rate:** The following provider types have rates set via the Median rate methodology: crisis team-evaluation and behavior intervention, Family Counselor (MFCC), Marriage & Family Therapist, Psychologist, Social Worker, Clinical Social Worker (CSW), and Chemical Addition Counselor.

**DHCS Fee Schedules** - All other providers of Non-Facility-Based Behavior Intervention Services are paid using the DHCS fee schedule methodology if they do not have a usual and customary rate. The fee schedule rates for Non-Facility-Based Behavior Intervention Services, were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/ltc/Pages/DD.aspx>



**B. Crisis Intervention Facility** – There are four types of Crisis Intervention Facilities: (1) Crisis Intervention Facility, (2) Vendor-Operated Community Crisis Home, (3) State-Operated Community Crisis Home, and (4) Mobile Crisis Team. The rate methodologies for each type are described below:

1. **Crisis Intervention Facility Methodology** If the provider does not have a “usual and customary rate, the rate is set via the median rate methodology
2. **Community Crisis Homes (Vendor-Operated) Rate Methodology** - There are three components to the monthly rate for Community Crisis Homes:

- a) the facility component: the allowable costs used to calculate the facility component include payroll costs of facility staff and facility related costs such as lease, facility maintenance, repairs, cable/internet, etc.
- b) the individualized services and supports component: the allowable costs used to calculate the individualized services and supports component include the salaries, wages, payroll taxes, and benefits of individuals providing individualized services and supports and other consumer specific program costs, and
- c) the transition plan component: the allowable costs used to calculate the transition component includes the salaries, wages, payroll taxes and benefits of direct care staff providing additional services and supports needed to support a consumer during times of transition out of the CCH.

Administrative costs for the above components may not exceed 15%.

As part of the certification process for CCHs, the Department reviews the proposed facility component rate and supporting documentation for each CCH to determine if the included costs are reasonable and economical. These rates must be approved by the Department prior to the delivery of service at each CCH. If the facility has an unexpected increase, they must justify the need for an increased budget and show that the cost is higher. The new rate is effective once the Department approves the revised budget. Note: This is not the rate that is claimed for FFP.

Prior to submission of claims for reimbursement, the state uses the following steps to determine the portion of the claim that is eligible for federal reimbursement, using information submitted at the time of facility rate approval:

**Step 1:** Costs are identified as direct or indirect, consistent with cost principles in 45 CFR Part 75

**Step 2:** Costs are identified as allowable or unallowable (room and board), consistent with the above cost principles

**Step 3:** Allowable indirect costs are divided by total direct costs (allowable and unallowable) to determine the indirect cost percentage.

**Step 4:** cost percentage is applied to all direct costs

**Step 5:** Allowable direct costs and the allocated indirect costs are added together to determine the federally reimbursable portion of the monthly facility rate.

**Step 6:** The federally reimbursable portion of the facility rate is divided by the maximum residency of the home to determine the monthly federally reimbursable per person rate of the facility.

**Step 7:** The individual rate associated with Medicaid-eligible individuals is submitted for federal reimbursement.

As a result of the above methodology, room and board costs, as well as the allocated portion of indirect associated with these costs, are excluded from the portion of the claim that the state submits for federal reimbursement.

### 3. Community Crisis Homes (State-Operated) Rate Methodology –

An interim rate for direct and indirect service is paid according to the methodology below: Annually, the state will reconcile costs for the year and settle costs for all overpayments and underpayments.

Specific Components:

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**Interim rate:**

Cost information consisting of allowable direct costs (direct services) and allowable indirect costs that meet the primary cost objective are captured on a monthly basis via the statewide accounting system. Allowable costs are identified by applying cost principles specified at 2 CFR, part 200 as implemented by the Department of Health and Human Services at 45 CFR, part 75.

Claim amount per individual: Each facility compiles daily attendance for each individual which the state receives in whole at the conclusion of each month. Utilizing daily attendance information in conjunction with the calculation of allowable costs described above (the interim rate), the state utilizes the daily attendance to assign an allocation per bed for each day it is occupied. The allowable costs are divided by the number of bed occupancy days, resulting in the allocated amount per individual per day for each home minus non-allowable costs. Only costs associated with Medi-Cal eligible individuals are submitted for reimbursement. Allocation of costs consists of the following:

**Direct:**

Monthly salaries, wages, and benefits of individuals (state employees) providing the direct service; contracted services which provide a direct service component; and payroll taxes.

**Indirect:**

Determined by applying the Department's cognizant agency approved indirect rate to the allowable direct costs as identified above.

Unallowable costs are captured in the same format via the statewide accounting system. Allocation of such costs consists of the following:

Lease or mortgage for facility and/or facility grounds; facility maintenance and repairs, utilities, food; furniture, and laundry equipment, transportation, and information technology services that do not meet the primary cost objective.

**Reconciliation:**

The state reviews submitted costs for the past fiscal year and determines the facility-specific costs for that year (minus any unallowable costs) based on the same cost components described above for the interim rate. After the facility-specific costs are established, claims for federal reimbursement are reconciled based on the actual cost of delivering the service. Federal claims are submitted if the final costs are higher than the interim rate or reimbursed to CMS if the final cost is lower than the interim rate. The state is responsible for reimbursing CMS for all FFP overpayments identified.

Computation of allowable costs and their allocation methodology for both the interim and final reconciliated rates must be determined in accordance with the Centers for Medicare and Medicaid Services (CMS) Provider Reimbursement Manual (CMS Pub. 15-1), CMS non-institutional reimbursement policies, and 2 C.F.R. Part 200 as implemented by HHS at 45 C.F.R., part 75, which establish principles and standards for determining allowable costs and the methodology for allocation and apportioning those expenses to the Medicaid program, except as expressly modified below.

**New homes:**

For new homes in which the facility-specific first-year costs are not available, the state will use an estimated average of costs based on similar homes as the estimate for the interim rate. After the first year of operation, the same reconciliation process is followed as described above.

#### **4. Mobile Crisis Team (State-Operated) Rate Methodology**

An interim rate for direct and indirect services is paid according to the methodology below. Annually the state will reconcile costs for the year and settle costs for all overpayments and underpayments. Only costs associated with Medi-Cal eligible individuals are submitted for reimbursement.

##### **Specific Components:**

##### **Interim rate:**

Cost information consisting of the following allowable direct costs (direct services) and allowable indirect costs that meet the primary cost objective are captured via the statewide accounting system. Allowable costs are identified by applying cost principles specified at 2 CFR, part 200 as implemented by the Department of Health and Human Services at 45 CFR, part 75 and include the following:

##### **Direct:**

Monthly salaries, wages, and benefits of individuals (state employees) providing the direct service; contracted services which provide a direct service component; and payroll taxes.

##### **Indirect:**

Determined by applying the Department's cognizant agency approved indirect rate to the allowable direct costs as identified above.

Unallowable costs consistent with the Selected Items of Cost as described at 45 CFR 75.420 are excluded from the interim rate and final costs submitted for federal reimbursement.

##### **Reconciliation:**

The state reviews submitted costs for the past fiscal year and determines the costs, based on the same components described above for the interim rate. After the costs are established, claims for reimbursement are reconciled based on the actual cost of delivering the service. Federal claims are submitted if the final costs are higher than the interim rate or reimbursed to CMS if final costs are lower than the interim rate. The state is responsible for reimbursing CMS for all FFP payments for all overpayments identified.

Computation of allowable costs and their allocation methodology for both the interim and final reconciled rates must be determined in accordance with the Centers for Medicare and Medicaid Services (CMS) Provider Reimbursement Manual (CMS Pub. 15-1), CMS non-institutional reimbursement policies, and 2 C.F.R. Part 200 as implemented by HHS at 45 C.F.R., part 75, which establish principles and standards for determining allowable costs and the methodology for allocation and apportioning these expenses to the Medicaid program, except as expressly modified below.

**REIMBURSEMENT METHODOLOGY FOR RESPITE CARE**

There are two subcategories for this service.

- A. In-Home Respite Care rates are set via the Rate Model Fee Schedules, described previously. Rate model fee schedules are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>  
[https://www.dds.ca.gov/VendorInfo/docs/Supplemental\\_Rate\\_Increases.pdf](https://www.dds.ca.gov/VendorInfo/docs/Supplemental_Rate_Increases.pdf)
- B. Out-of-Home Respite Care – There are two rate setting methodologies for providers in this subcategory.

**Rate Model Fee Schedules:** Daily rates for out of home respite care are 1/21 of the established monthly rate for licensed residential facilities that also provide respite.

**Usual and customary rate methodology** – This methodology, as described previously, applies to adult day care and camping services providers.

**REIMBURSEMENT METHODOLOGY FOR ENHANCED HABILITATION – SUPPORTED EMPLOYMENT****(INDIVIDUAL)**

There are three payment methodologies for this service:

- 1) Rate Model Fee Schedules**, described previously, apply to providers of Supported Employment. Rate model fee schedules are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

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2) Incentive payments will be paid to service providers. Incentive payments include 1) A one-time payment of \$1,000 made to a provider when an individual obtains competitive integrated employment and is still employed after 30 consecutive days. 2) An additional one-time payment of \$1,250 made to a provider when an individual obtains competitive integrated employment and is still employed after six consecutive months. 3) An additional one-time payment of \$1,500 made to a provider when an individual has been employed consecutively for one year.

Effective as of October 1, 2021, until June 30, 2025, incentive payments will be paid to service providers. Incentive payments include 1) A one-time payment of \$2,000 made to a provider when an individual obtains competitive integrated employment and is still employed after 30 consecutive days. 2) An additional one-time payment of \$2,500 made to a provider when an individual obtains competitive integrated employment and is still employed after six consecutive months. 3) An additional one-time payment of \$3,000 made to a provider when an individual has been employed consecutively for one year.

Effective for services provided on or after February 1, 2024, in addition, after a provider assists four individuals to achieve competitive integrated employment, for each individual thereafter, an additional payment is made to provider consisting of:

- \$500 for achieving competitive integrated employment after 30 consecutive days. \$1000 for continued employment for six (6) months.

Effective for services provided on or after February 1, 2024, for each individual who achieves competitive integrated employment after exiting an internship, incentive payments will be paid to service providers consisting of:

- \$500 for achieving competitive integrated employment after 30 consecutive days. \$500 for continued employment for six (6) months.

Effective for services provided on or after February 1, 2024, incentive payments will be paid for internship programs, which are job-readiness programs in integrated settings for the purposes of developing general strengths and skills that contribute to employability in paid employment in integrated community settings.

The incentive payments will be applied as follows:

- A payment of seven hundred fifty dollars (\$750) shall be made to the regional center service provider if the individual remains in the internship after 30 consecutive days.
- An additional payment of one thousand dollars (\$1,000) shall be made to the regional center provider for an individual as described above who remains in the internship for 60 consecutive days.

3) Individual Providers (Participant Directed) – \$30.54 per hour, effective on or after February 1, 2024.

#### **REIMBURSEMENT METHODOLOGY FOR ENHANCED HABILITATION – PREVOCATIONAL SERVICES**

There is one rate setting methodology for this service:

**Rate Model Fee Schedules:** as described previously, apply to Work Activity Program providers and Supported Employment Programs. Rate model fee schedules are available at the following link:

<https://www.dds.ca.gov/rc/vendor-provider/rate-study-implementation/>

Incentive payments will be paid to service providers. If an individual receives both Prevocational and Supported Employment services, only the provider who assists them in obtaining CIE placement will be eligible for the incentive. Incentive payments include 1) A one-time payment of \$1,000 made to a single provider when an individual obtains competitive integrated employment and is still employed after 30 consecutive days. 2) An additional one-time payment of \$1,250 made to a single provider when an individual obtains competitive integrated employment and is still employed after six consecutive months. 3) An additional one-time payment of \$1,500 made to a single provider when an individual has been employed consecutively for one year.

Effective as of October 1, 2021, until June 30, 2025, incentive payments will be paid to service providers. Incentive payments include 1) A one-time payment of \$2,000 made to a provider when an individual obtains competitive integrated employment and is still employed after 30 consecutive days. 2) An additional one-time payment of \$2,500 made to a provider when an individual obtains



competitive integrated employment and is still employed after six consecutive months. 3) An additional one-time payment of \$3,000 made to a provider when an individual has been employed consecutively for one year.

Effective for services provided on or after February 1, 2024, in addition, after a provider assists four individuals to achieve competitive integrated employment for at least 30 days, for each individual thereafter, an additional payment is made to provider consisting of:

- \$500 for achieving competitive integrated employment after 30 consecutive days. \$1000 for continued employment for six (6) months.

#### **REIMBURSEMENT METHODOLOGY FOR TECHNOLOGY SERVICES**

There are two rate setting methodologies for this service. If the provider does not have a “usual and customary,” then the maximum rate is set using the median rate setting methodology. Usual and customary and median rates are described previously.

#### **REIMBURSEMENT METHODOLOGY FOR SELF-DIRECTED SUPPORT SERVICES**

Except as otherwise noted in the plan, state developed fee schedule rates are the same for both public and private providers of the service. The Self- Directed Support Services fee schedule rates are available at [https://www.dds.ca.gov/wp-content/uploads/2022/07/Self\\_Directed\\_Support\\_Services\\_Rates\\_082022.pdf](https://www.dds.ca.gov/wp-content/uploads/2022/07/Self_Directed_Support_Services_Rates_082022.pdf) and were set as of November 1, 2023 and are effective for services provided on or after that date.

#### **REIMBURSEMENT METHODOLOGY FOR COORDINATED FAMILY SUPPORTS**

Except as otherwise noted in the plan, state developed fee schedule rates are the same for both public and private providers of the service. The Coordinated Family Supports fee schedule rates are available at <https://www.dds.ca.gov/wp-content/uploads/2023/01/CFS-Service-Code-076-rates-1.1.23ac.pdf> and were set as of November 1, 2023 and are effective for services provided on or after that date.

#### **REIMBURSEMENT METHODOLOGY FOR HOMEMAKER SERVICES**

There are two rate setting methodologies for homemakers. If the provider does not have a “usual and customary” rate, then the maximum rate is established using the Rate Model Fee Schedule. Usual and customary and Rate Model Fee Schedule methodologies are described previously.

**REIMBURSEMENT METHODOLOGY FOR HOME HEALTH AIDE SERVICES**

**DHCS Fee Schedules** – As described previously. The fee schedule rates for Home Health Aide Services were set as of October 1, 2021, and are effective for services provided on or after that date. All rates are published at:

<https://mcweb.apps.prn.cammiis.medi-cal.ca.gov/rates> as well as  
<https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>

**REIMBURSEMENT METHODOLOGY FOR COMMUNITY BASED ADULT SERVICES**

DHCS Fee Schedules – As described previously. The fee schedule rates for Community Based Adult Services were set as of October 1, 2021, and are effective for services provided on or after that date. All rates are published at:

<https://mcweb.apps.prn.cammiis.medi-cal.ca.gov/rates> as well as  
<https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>

**REIMBURSEMENT METHODOLOGY FOR PERSONAL EMERGENCY RESPONSE SYSTEMS (PERS)**

The rates for PERS providers are determined utilizing the usual and customary rate methodology, as previously described.

**REIMBURSEMENT METHODOLOGY FOR VEHICLE MODIFICATION AND ADAPTATION**

The per modification rate for vehicle modifications is determined utilizing the usual and customary rate Methodology, as previously described.

**REIMBURSEMENT METHODOLOGY FOR SPEECH, HEARING LANGUAGE SERVICES**

There are two rate setting methodologies to determine the hourly rates for providers in this subcategory.

- 1) **DHCS Fee Schedules** - As described previously. The fee schedule rates for Speech, Hearing Language Services were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>
- 2) **Rate Model Fee Schedules**, as described previously will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### REIMBURSEMENT METHODOLOGY FOR DENTAL SERVICES

There are two rate setting methodologies for this service:

- 1) **DHCS Fee Schedules** - As described previously. The fee schedule, effective for services on or after October 1, 2021 can be found at the following link: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>
- 2) **Rate Model Fee Schedules**, as described previously, will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### REIMBURSEMENT METHODOLOGY FOR OPTOMETRIC/OPTICIAN SERVICES

**DHCS Fee Schedules** - As described previously. The fee schedule, effective for services on or after October 1, 2021 can be found at the following link: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>

#### REIMBURSEMENT METHODOLOGY FOR PRESCRIPTION LENSES AND FRAMES

**DHCS Fee Schedules** - As described previously. The fee schedule, effective for services on or after October 1, 2021 can be found at the following link: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>

#### REIMBURSEMENT METHODOLOGY FOR PSYCHOLOGY SERVICES

There are two rate setting methodologies for this service:

- 1) **DHCS Fee Schedules** - As described previously. The fee schedule rates for Psychology Services were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>

- 2) **Rate Model Fee Schedules** – as described will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### **REIMBURSEMENT METHODOLOGY FOR CHORE SERVICES**

**Usual and Customary Rate Methodology** - As described previously.

#### **REIMBURSEMENT METHODOLOGY FOR COMMUNICATION AIDES**

There are two rate setting methodologies for all Communication Aides providers. If the provider does not have a “usual and customary” rate, then the maximum rate is established using the median rate setting methodology.

#### **REIMBURSEMENT METHODOLOGY FOR ENVIRONMENTAL ACCESSIBILITY ADAPTATIONS**

**Usual and Customary Rate Methodology** - As described previously.

#### **REIMBURSEMENT METHODOLOGY FOR NON-MEDICAL TRANSPORTATION**

There are three methodologies to determine the monthly rate for this service (except individual transportation providers – see Rate based on Regional Center Employee Travel Reimbursement below).

- 1) **Usual and Customary Rate Methodology** - This methodology, as described previously, applies to transportation assistants and public transit authorities.
- 2) **Rate Model Fee Schedules** — This methodology, as described previously is used to establish the maximum rate for the following providers: transportation company, transportation-additional component and transportation broker.
- 3) **Rate based on Regional Center Employee Travel Reimbursement** – The maximum rate paid to an individual transportation provider is the IRS standard mileage rate.

#### **REIMBURSEMENT METHODOLOGY FOR NUTRITIONAL CONSULTATION**

**Usual and Customary Rate Methodology** - As described previously.

#### **REIMBURSEMENT METHODOLOGY FOR SKILLED NURSING**

**DHCS Fee Schedules** - As described previously. The fee schedule, effective for services on or after October 1, 2021 can be found at the following link: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/ltc/Pages/DD.aspx>

**REIMBURSEMENT METHODOLOGY FOR SPECIALIZED MEDICAL EQUIPMENT AND SUPPLIES**

**DHCS Fee Schedules** - As described previously. The fee schedule, effective for services on or after October 1, 2021 can be found at the following link: <https://mcweb.apps.prd.cammis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/ltc/Pages/DD.aspx>

**REIMBURSEMENT METHODOLOGY FOR TRANSITION/SET-UP EXPENSES**

**Usual and Customary Rate Methodology** - As described previously.

**REIMBURSEMENT METHODOLOGY FOR COMMUNITY-BASED TRAINING SERVICES**

The rates for this service are set via the Rate Model Fee Schedules, described previously.

**REIMBURSEMENT METHODOLOGY FOR FINANCIAL MANAGEMENT SERVICES**

The rates for Financial Management Service providers are based on whether the provider functions as a fiscal agent or a sole/co-employer and are available at the following link: <https://www.dds.ca.gov/rc/vendor-provider/vendorization-process/vendor-rates/>.

Rates are set as of January 1, 2025, and are effective for services provided on or after that date.

**REIMBURSEMENT METHODOLOGY FOR INTENSIVE TRANSITION SERVICES**

In effect as of October 1, 2021, the permanent, single statewide rate for Intensive Transition services and supports will be established using the average cost of services rendered to Medi-Cal beneficiaries in state fiscal year 2019-20. The costs used to calculate the rate are salaries, wages, payroll taxes, and benefits of direct care staff providing Intensive Transition services and supports, in addition to direct care staff travel and operating costs (consisting of office lease, communications, equipment, office supplies, liability insurance, property insurance, training expenses, independent audit, and general administrative costs consistent with 45 CFR Section 75.414). needed to support a consumer during a transition. The costs will be drawn from actual expenditures as reported by providers of ITS services. Upon regional center approval, the

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providers of this service will be informed of the rate in writing. This rate will be used for all ITS vendors including any new vendors that get vendored after 2019-20.

Components of this service are assessments; substance use and recovery treatment, anger management, self-advocacy, medication management, health and dietary education, sex education, fostering healthy relationships, behavioral support and modification training for the individual, outpatient therapy, co-occurring disorders integrated treatment, and transition planning. This service is paid as a monthly unit. Any provider delivering services through ITS will be billed and paid through the ITS agency and not individually. If a provider delivers services outside of the ITS services agency purview, that provider should bill such services separately. At least one of the services included in ITS must be provided per month for the ITS agency to bill for payment. The regional center conducts yearly monitoring of the IPP to ensure services are needed and that also includes a verification of rates paid in accordance with the approved payment methodology. The IPP process includes initial and ongoing review on no later than an annual basis to ensure that services are provided efficiently and continue to meet the individual need of the consumer. Additionally, service-specific plans from the provider that demonstrate the frequency and manner in which services are actually provided are reviewed on no less than a quarterly basis.

Computation of allowable costs and their allocation methodology must be determined in accordance with the Centers for Medicare and Medicaid Services (CMS) Provider Reimbursement Manual (CMS Pub. 15-1), CMS non-institutional reimbursement policies, and 2 C.F.R. Part 200 as implemented by HHS at 45 C.F.R., part 75, which establish principles and standards for determining allowable costs and the methodology for allocation and apportioning those expenses to the Medicaid program, except as expressly modified below. The state assures that it will only begin seeking Federal Financial Participation for ITS once an individual is eligible to receive the service.

#### **REIMBURSEMENT METHODOLOGY FOR HOUSING ACCESS SERVICES**

The rate for Housing Access Service is determined utilizing the Usual & Customary rate methodology as previously described.

#### **REIMBURSEMENT METHODOLOGY FOR FAMILY SUPPORT SERVICES**

There are two rate setting methodologies for this service. If the provider does not have a “usual and customary,” then the maximum rate is set using the median rate setting methodology.

#### **REIMBURSEMENT METHODOLOGY FOR OCCUPATIONAL THERAPY**

There are two rate setting methodologies to determine the hourly rates for providers in this subcategory.

- 1) DHCS Fee Schedules - As described previously. The fee schedule rates for Occupational Therapy Services were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>
- 2) Rate model fee schedule - as described previously will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### **REIMBURSEMENT METHODOLOGY FOR PHYSICAL THERAPY**

There are two rate setting methodologies to determine the hourly rates for providers in this subcategory.

- 1) DHCS Fee Schedules - As described previously. The fee schedule rates for Physical Therapy Services were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>
- 2) Rate model fee schedule - as described previously will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### **REIMBURSEMENT METHODOLOGY FOR FAMILY/ CONSUMER TRAINING**

There are two rate setting methodologies to determine the hourly rates for providers in this subcategory.

- 1) DHCS Fee Schedule - As described previously. The fee schedule rates for Family/ Consumer Training were set as of October 1, 2021 and are effective for services provided on or after that date. All rates are published at: <https://mcweb.apps.prd.cammiis.medi-cal.ca.gov/rates> as well as <https://www.dhcs.ca.gov/services/lrc/Pages/DD.aspx>
- 2) Rate Model Fee Schedules – as described previously, will be used if the provider has at least one year experience working with persons with developmental disabilities.

#### **REIMBURSEMENT METHODOLOGY FOR PERSON-CENTERED FUTURE PLANNING**

Included in this rate are wages, benefits, travel, and administrative costs for direct staff providing the service. The rate schedule, effective for services on or after January 1, 2025, can be found at the following link: <https://www.dds.ca.gov/rc/vendor-provider/vendorization-process/vendor-rates/>.