



State of California—Health and Human Services Agency
Department of Health Care Services



EDMUND G. BROWN JR.
GOVERNOR

April 4, 2012

Ms. Lisa Rubino
Molina Healthcare of California
200 Oceangate, Suite 100
Long Beach, CA 90802

Dear Ms. ~~Rubino~~ ^{LISA},

We are pleased to inform you that the Molina has been selected to participate as an integrated health plan in California's proposed dual eligibles demonstration project. San Diego County is one of four counties that will proceed under current state authority to implement the demonstration, pending federal approval. The department looks forward to working with you to achieve the goals of improved care coordination, better beneficiary health and a more efficient delivery system.

Molina is a multi-state Medicaid plan serving the vulnerable populations in San Diego for 15 years. Over the past seven years, Molina has operated a Medicare Advantage D-SNP, providing strong experience coordinating both Medicare and Medi-Cal benefits for dual eligibles. The departments believe this background will provide a strong foundation for the proposed demonstration in San Diego County. We also believe your applications in Sacramento, San Bernardino and Riverside counties were strong. We look forward to working with you to prepare for implementation in those counties, pending further state and federal authority and readiness reviews.

We are supportive of fully integrated duals demonstration programs in San Diego County because of the county's long-standing commitment to developing an integrated care delivery system for seniors and persons with disabilities. For a dozen years, though the county Health and Human Services Agency and Aging and Independence Services have partnered on the Long-Term Care Integration Project, a local effort which shares many of the demonstration goals.

Recently, we announced a series of workgroups to support the development and implementation of the demonstration. We look forward to Molina being an active participant in these workgroups, as well as your ongoing engagement of local stakeholders to prepare for the launch of the demonstration.

This letter marks an important milestone in a process begun a year ago to develop this demonstration. Prior to the program beginning on January 1, 2013, the demonstration will require approval of various agreements and plans by the federal Centers for Medicare & Medicaid Services. In addition, your health plan will need to document having met stringent federal and state operational standards through various readiness review procedures. The Department of Health Care Services' Medi-Cal Managed Care Division will soon send you a letter that will help you continue preparing for the demonstration.

Congratulations on your work to date. We look forward to working with you in partnership on this important program to support California's dual eligible beneficiaries.

Sincerely,



JANE OGLE,
Deputy Director, Health Care Delivery Systems