# Funding School Health Services Through Medi-Cal:
An Introduction to LEA BOP

Facilitated by: WestEd
March 23, 2023
1:00 p.m.—2:30 p.m.

WE WILL BEGIN THE WEBINAR SHORTLY

March 2023

Live Transcription Available

» Find the **cc** (Show Captions) icon in your Zoom toolbar.

» Click "View Full Transcript," and you will be able to view the transcript in the side panel of the meeting.

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Introductions
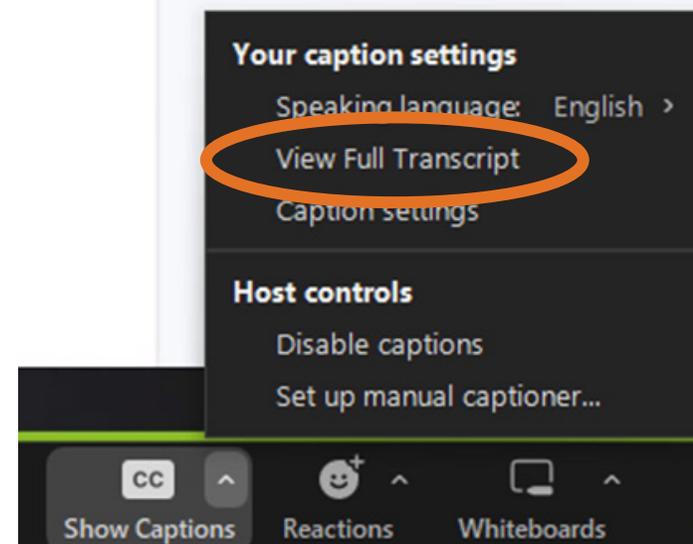
DHCS
CALIFORNIA DEPARTMENT OF
HEALTH CARE SERVICES

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Workshop Goals

» Understand the basic design of LEA Medi-Cal Billing Option Program (LEA BOP).

» Understand the benefits of program participation for LEAs.

» Determine the next steps to participate, including how to enroll in the program.

Agenda

» Introduction to LEA BOP

» Q&A

» LEA BOP Basics

» Q&A

» Enrollment 101

» Next Steps & Closing

Poll 1:
How likely are you to participate in LEA BOP?

» 1 – Not at all

» 2 – Unlikely

» 3 – Neutral or I'm not sure yet

» 4 – Likely

» 5 – Very likely

Introduction to LEA BOP

LEA BOP is...

1. An optional program for LEAs to recoup some expenses for providing covered health services for students enrolled in Medi-Cal.

   » Medi-Cal is California's Medicaid program. Medicaid provides health coverage to children and families with low incomes.

2. An ongoing funding stream through reimbursements.

3. A Certified Public Expenditure (CPE) program.

Program Benefits - Funding

1. Ongoing funding for some school health services

2. The program accounts for your LEA's costs

Program Benefits - Infrastructure

3. This program is every year: budgeting & built-in efficiencies

4. Model for interacting with the healthcare system

   » i.e., electronic health records, documentation, coordination

What does CPE mean?

» Certified Public Expenditure (CPE)

» Public entities certify that the funds spent on Medicaid services are eligible for federal matching funds

» Key program components:

   » Certify costs of providing services

   » Match nonfederal dollars

   » Audit to confirm the final amount

The Payment Cycle
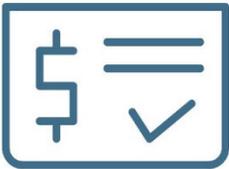
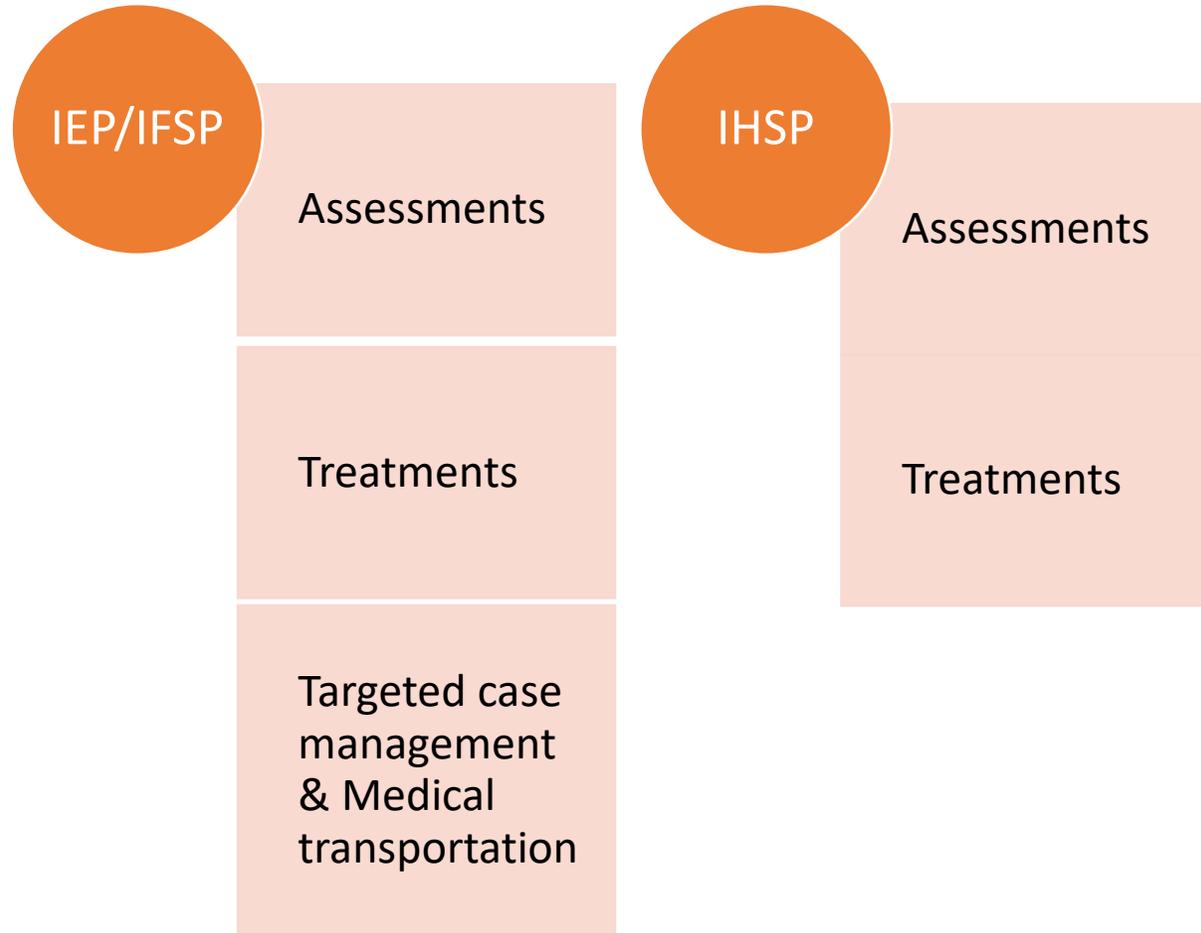**Provide covered service for students** → **Medi-Cal sends interim reimbursements based on claims** → **LEA Submits CRCS to certify costs** → **Audit to verify costs on the CRCS** → **Final settlement**

⚠️ NEW! Interim settlement based on pre-audited CRCS

Overview of Covered Services

IEP/IFSP

Assessments

Treatments

Targeted case management & Medical transportation

IHSP

Assessments

Treatments

Common Eligible Practitioners

» Credentialed Speech-Language Pathologists

» Credentialed School Counselors

» Credentialed School Psychologists

» Credentialed School Social Workers

» Licensed Marriage and Family Therapists

» Licensed Registered Nurses

» Licensed Physical Therapists

» Licensed Occupational Therapists

** NOTE: this is **not** a comprehensive list of all eligible practitioners.

A full list of eligible practitioners is available in the Provider Manual: https://files.medi-cal.ca.gov/pubsdoco/publications/masters-mtp/part2/locedrend.pdf

Existing Resources for New LEAs

DHCS

Services   Individuals   Providers & Partners   Laws & Regulations   Data & Statistics   Forms & Publications   Search

Program Information

- LEA BOP Overview
- Onboarding Handbook
- Advisory Workgroup Meeting

Legislation & State Plans

- California Laws and Regulations
- Federal Laws and Regulations
- State Plans

Publications & Bulletins

- Email Notifications
- FYI - For Your Information
- Provider Bulletins
- Reports to the Legislature

Program Compliance Documents

Program Enrollment and Compliance Documents Overview

Cost and Reimbursement Comparison Schedule

Program Manuals, Guides and Billing Information

Provider Manual
- Program Guide
- Ordering, Referring or Prescribing Guide
- Transportation Billing Guide
- LEA BOP Rates
- Paid Claims Data Reports
- EPC Publication Page

Program Policy

- Policy and Procedure Letters
- School Based Claiming Random Moment Time Survey

Contact Information & Program Related Links

- LEA BOP Contact Information
- Email Subscription Service
- Service Regions Map and Contact Information
- Technical Assistance/Site Visit Request
- Related Programs

Resources and Training

- LEA BOP Training
- Nursing and Health Aide Services Treatment Form
- Referral and Prescription Requirements
- Internal Administrative Functions Chart
- Terminology Crosswalk
- Glossary of Terms
- Tool Box
- FAQs

Poll 2: Quiz Questions

1. What is a benefit of participating in LEA BOP?

2. LEA BOP is a _____.

Q&A
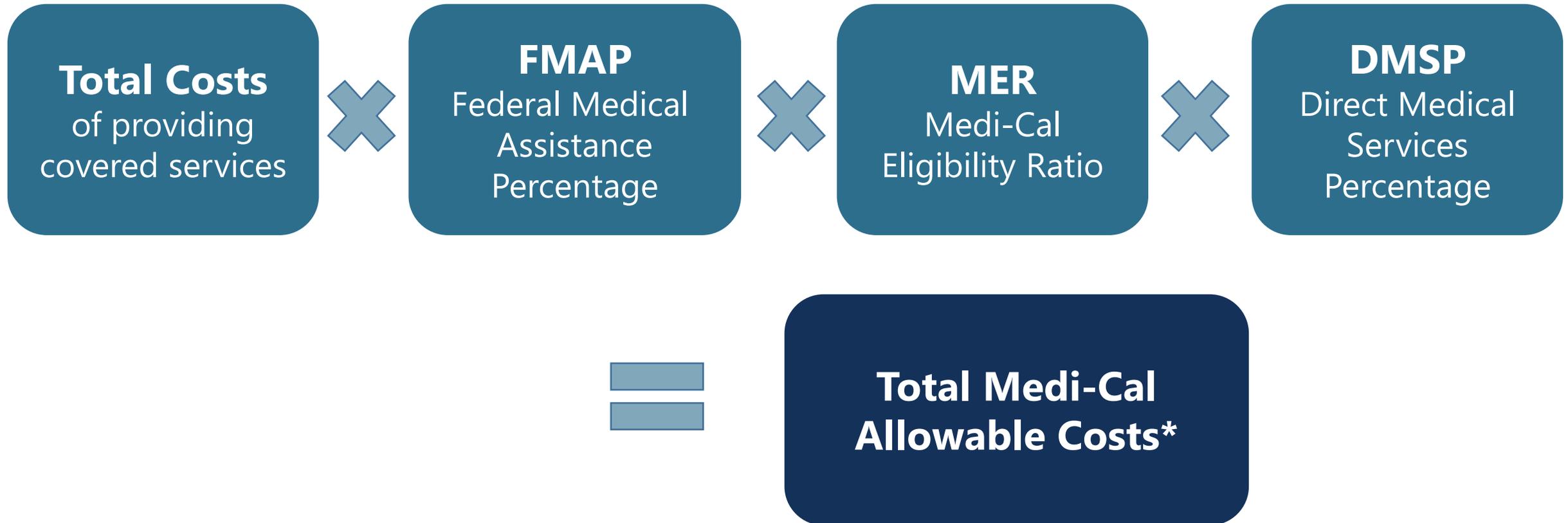
LEA BOP Basics

CRCS is Your New Best Friend

» Cost and Reimbursement Comparison Schedule or CRCS

    » One of the most important compliance documents for this program.

    » The purpose is to certify the cost of providing LEA BOP - covered services to students.

» This is a cost reimbursement program → If your cost increases, the final reimbursement will increase.

» Keep cost reimbursement in focus when building your program.

Cost Reimbursement

Total Costs of providing covered services

✖

FMAP Federal Medical Assistance Percentage

✖

MER Medi-Cal Eligibility Ratio

✖

DMSP Direct Medical Services Percentage

=

Total Medi-Cal Allowable Costs*

*Pending certification, audit, and final settlement

Total Allowable Cost

» Salary & benefits

» Contractor's costs

» Other support cost (i.e., supplies)

Federal Medical Assistance Percentage (FMAP)
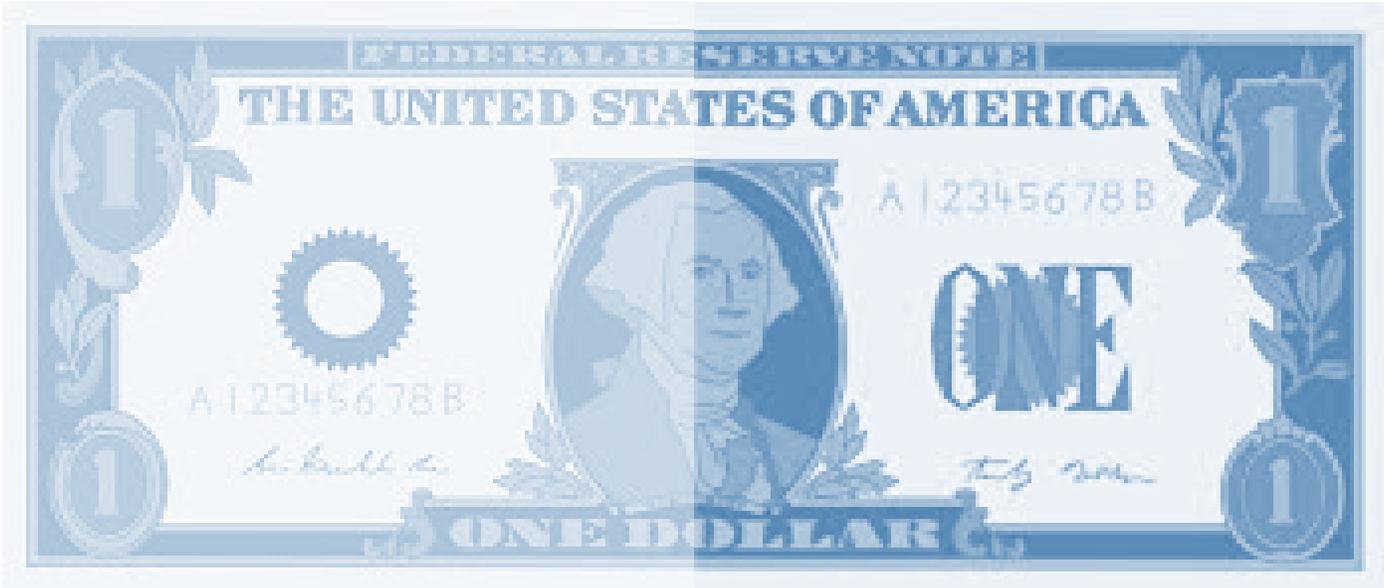
LEA
50%

FMAP
50%

Medi-Cal Eligibility Ratio (MER)

Medi-Cal Enrolled

LEA A

MER= 90%

LEA B

MER = 50%

Direct Medical Services Percentage (DMSP)

» The Random Moment Time Survey (RMTS) is a time study mechanism that California uses to determine the amount of time spent on activities throughout a participant's workday

» Random moment = one minute of work done by eligible practitioners

» Percent of time on covered activities = **DMSP**

» Contract with LEC

Total Program Reimbursement

| Total Costs of providing covered services | ✕ | FMAP Federal Medical Assistance Percentage | ✕ | MER Medi-Cal Eligibility Ratio | ✕ | DMSP Direct Medical Services Percentage |

= **Total Medi-Cal Allowable Costs**
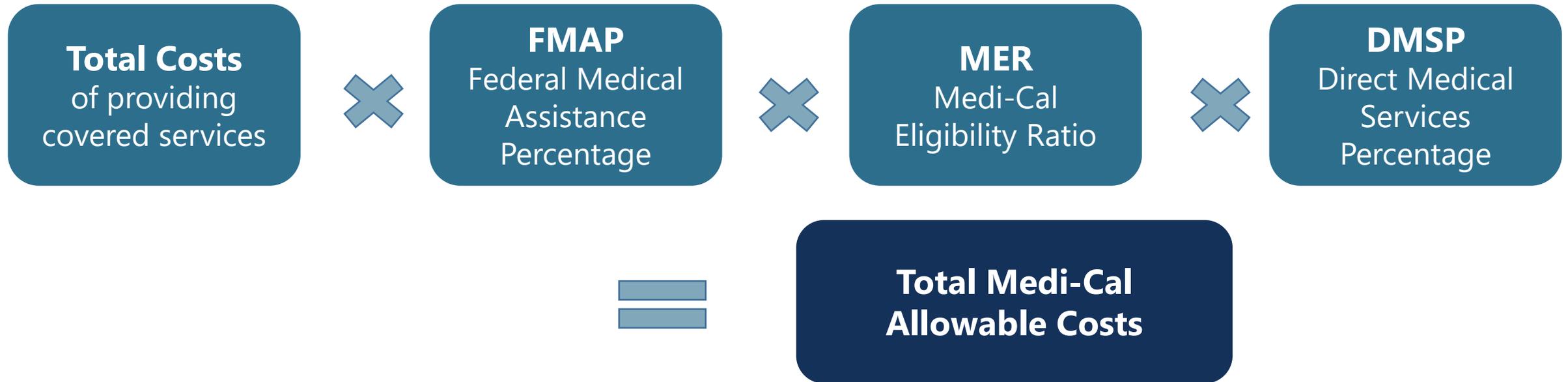
➡ The final audited settlement which is the balance of verified costs with any interim payments received.

See Training Section on DHCS Website:
https://www.dhcs.ca.gov/provgovpart/Pages/LEA_Program_Training.aspx

Help With Your CRCS

https://www.dhcs.ca.gov/provgovpart/Pages/CRCS_Forms.aspx
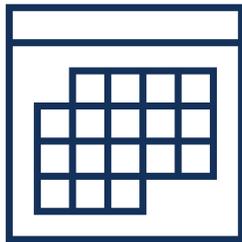
What does your year look like?

Day-to-day:
» Claims
» Random moments
» Training/monitoring staff
» Electronic Health Record (EHR) review

School year:
» Annual report = November 30
» CRCS = March 1
» RMTS = quarterly

Role of the Billing Vendor

» Assist with enrollment paperwork

» Provide electronic health record system/software

» Submit claims for interim reimbursement

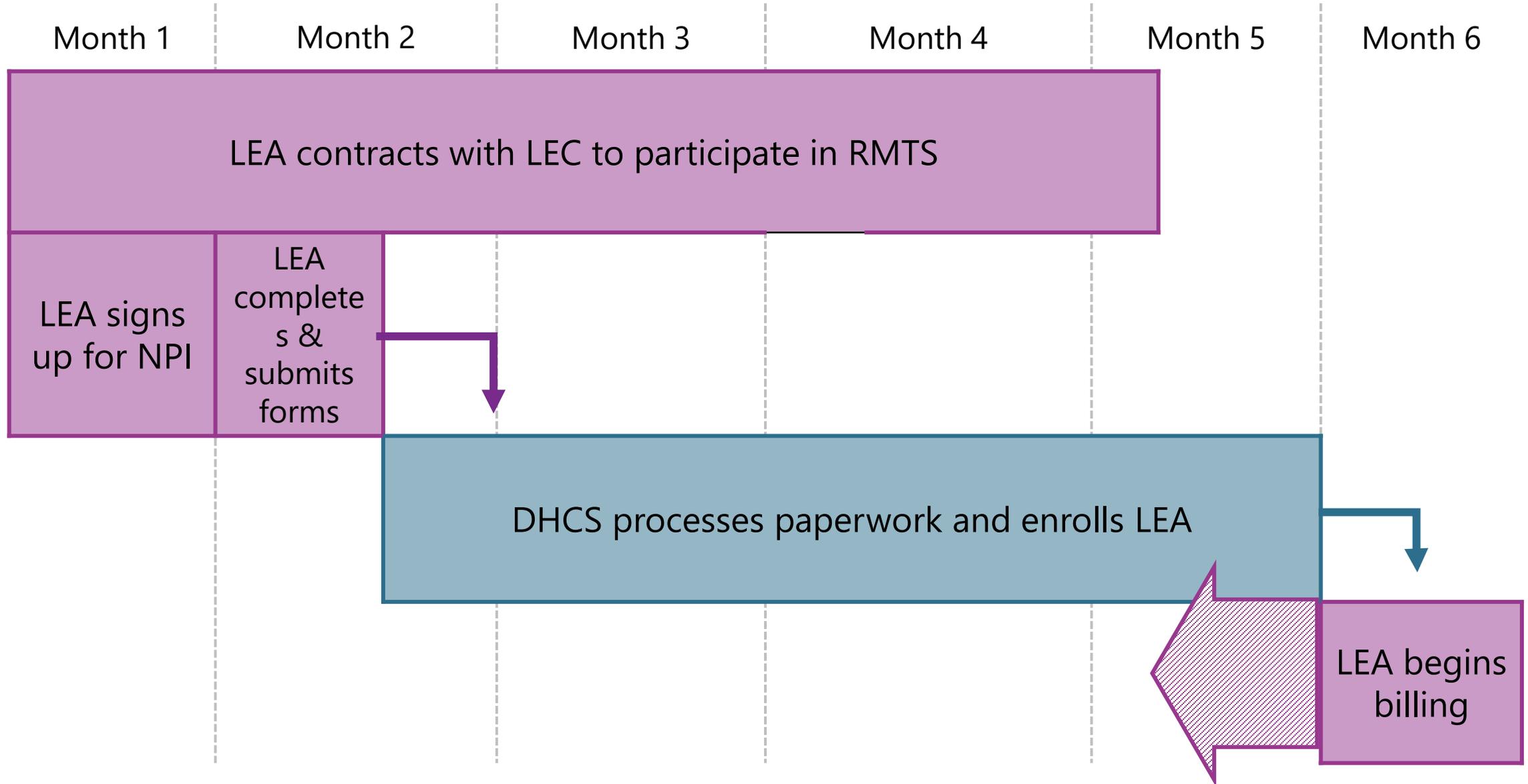» Help with program compliance, such as completing the CRCS

Q&A

Enrollment

Overall Enrollment Process

| Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 |

LEA contracts with LEC to participate in RMTS

LEA signs up for NPI

LEA completes & submits forms

DHCS processes paperwork and enrolls LEA

LEA begins billing

What to do Now

1. Sign up for a National Provider Identification (NPI) number

2. Contact your LEC about starting a contract

3. Decide whether you want to work with a vendor

Review the onboarding handbook for more information to continue enrolling:
https://www.dhcs.ca.gov/provgovpart/Documents/Onboarding-Handbook.pdf

Poll 3: Quiz Questions

3. What do you have to do to be ready to enroll in LEA BOP?

Poll 4:
How likely are you to participate in LEA BOP?

» 1 – Not at all

» 2 – Unlikely

» 3 – Neutral or I'm not sure

» 4 – Likely

» 5 – Very likely

Wrap-Up

Next Steps

» Sign up for our next workshop: "(Re)Launching Your LEA BOP"

» Take next steps to enroll:

- Sign up for an NPI number
- Start the contracting process with your LEC

» Sign up for LEA BOP program email list

» Go online for help: onboarding handbook, DHCS contact email, review trainings

Thank you!

Remember to complete your workshop survey using the QR code located to the right.