

DEPARTMENT OF HEALTH SERVICES

714/744 P STREET
P.O. BOX 942732
SACRAMENTO, CA 94234-7320



October 23, 1992

TO: All County Welfare Directors
All County Administrative Officers
All County Medi-Cal Program Specialists/Liaisons

Letter No: 92-60

SUBJECT: COUNTY BOUNTY

Federal statistical studies conducted in California and the experience of other state Medicaid programs indicate that 8 percent or more of the Medi-Cal caseload should have other health insurance, exclusive of Medicare. Yet the actual experience in statewide reporting of Medi-Cal beneficiaries with other health insurance persistently remains at less than four percent. This suggests that the Medi-Cal eligibility intake process is less than 50 percent effective in identifying beneficiaries' other health insurance. Since the number of beneficiaries now identified results in annual savings in excess of \$50 million, it follows that an improvement in the identification rate would lead to substantial increased savings.

To provide an incentive for counties to increase other health insurance identification, the Legislature recently added Section 14124.92 to the Welfare and Institutions Code (enclosed) to establish a County Bounty program. This voluntary program will pay counties \$50.00 (representing one month of savings) for each eligible case with newly identified other health insurance coverage reported by the county. For your information, enclosed is a report of the number of eligibles coded with other health insurance.

In order for the County Bounty to be a true incentive program, Department of Health Services (DHS) is currently exploring ways to make payments to counties without impacting the county welfare department's administrative expense plan. One option being considered is direct contract with the Board of Supervisors, Administrative Officers, or other county departments. Other options would also be considered.

To implement this program DHS will negotiate contracts individually with the appropriate agency in each county that intends to participate, and with private contractors or regional contractors where counties decline to participate. To facilitate our planning and contract negotiation efforts, please contact us to indicate whether your county plans to participate in the County Bounty program, and, if so, to identify the name, title and phone number of the person designated to represent your county in these negotiations.

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If you have any questions about this program, please call Ms. Shar Schroepfer, Health Insurance Section at (916) 323-9701, or you can write her at P.O. Box 1287, Sacramento, CA 95812-1287.

Sincerely,
ORIGINAL SIGNED BY

Frank S. Martucci, Chief
Medi-Cal Eligibility Branch

Enclosures

Senate Bill 485

Chapter 722

Statutes of 1992

SEC. 110. Section 14124.92 is added to the Welfare and Institutions Code, to read:

14124.92 (a) The department may pay administrative expenses and make incentive payments to any county, state, or federal agency, or a contracting agent of the department for identifying and reporting third-party health care coverage held or offered to beneficiaries under this chapter.

(b) Unless the third-party health care coverage identified is excluded under subdivision (d) from the incentive payment plan, an agency or contractor may be entitled to an incentive payment if the agency or contractor does all of the following:

(1) Identifies a case of which the department was not previously aware.

(2) Provides to the department adequate and necessary information relevant to the third-party health care coverage in order to make a claim for benefits or reimbursement for services rendered that would otherwise be paid by Medi-Cal.

(3) Reports to the department the identified third-party health care coverage within 30 days of the date of discovery on a form approved by the department.

(c) In no event shall any one incentive for each case identified exceed one month of savings received by the department for benefits paid by the third-party health care coverage.

(d) Third-party health care coverage that does not qualify for the incentive payment plan under this section shall be identified by the department based on policy limitations and cost-effectiveness. The types of coverage that do not qualify under this section include those that to which any of the following apply:

(1) Not specifically intended to provide third-party health care coverage, such as coverage that provides life or car insurance benefits, periodic benefits for disability or hospitalization, or income protection.

(2) Coverage is limited to a specific diagnosis, unless the beneficiary has been diagnosed with a condition or disease specified in the coverage.

(3) Coverage is limited to a specific circumstance.

(4) Coverage is limited to one specific category of service.

(e) For the purposes of this section, "third-party health care coverage" means health care service plans, benefits, insurance policies, and funds, including those described in Section 14124.90.

COUNTY	ELIGIBLES	TOTAL OHC	CODES	SST /	SSP	ABD -	MMI	AFDC -	CASH	AFDC -	MMI	OTHER
	#	#	%	#	%	#	%	#	%	#	%	%
01 ALAMEDA	181,457	7,149	3.940	1,502	3.336	1,084	15.624	3,284	3,608	642	5,773	2,329
02 ALPINE	262	4	1.527	1	2.778	1	50.000	0	7,353	1	5,265	1,282
03 AVADAR	2,316	165	7.124	15	3.030	52	28.261	60	2,919	24	7,186	1,4
04 BUTTE	42,176	1,510	3.580	256	4.998	279	20.636	528	2,919	166	5,916	2,458
05 CALAVERAS	4,642	218	4.696	39	4.998	29	14.573	86	4,908	37	6,584	2,450
06 COLUSA	3,391	118	3.480	17	3.154	18	14.173	45	4,217	16	3,661	2,2
07 COSTA	84,656	6,854	8.086	850	4.290	729	21.774	4,297	10,110	416	6,950	1,802
08 DEL NORTE	5,901	232	3.932	40	2.930	30	17.684	70	3,239	37	6,401	553
09 EL DORADO	12,557	817	6.506	131	5.166	117	23.684	289	6,018	80	5,148	55
10 FRESNO	196,585	4,526	2.326	663	2.031	403	12.175	1,547	1,883	629	4,633	2,055
11 GLENN	6,028	198	3.285	34	3.963	20	13.321	47	2,306	47	7,655	2,117
12 HUMBOLT	26,423	1,143	4.293	130	2.216	115	14.524	360	3,676	223	9,288	315
13 IMPERIAL	36,829	1,123	3.055	89	1.198	56	7.152	307	2,266	202	5,131	473
14 INYO	3,011	123	4.085	21	3.030	19	12.258	37	3,599	17	6,007	29
15 KERN	107,895	4,779	4.429	534	2.286	411	16.865	1,741	3,405	686	7,358	1,407
16 KINGS	22,293	1,072	4.809	76	1.937	65	9.056	342	3,806	218	11,348	5,615
17 LAKE	13,061	546	4.180	93	2.877	64	14.350	240	4,410	49	5,684	100
18 LASSEN	5,087	219	4.305	26	2.498	29	17.059	96	4,108	38	11,411	3,260
19 L ANGELES	1,592,296	33,373	2.096	6,883	2.191	4,968	12.487	96	4,108	38	11,411	3,260
20 MADERA	24,112	775	3.214	87	5.911	60	12.346	215	2,946	132	1,830	3,748
21 MARI	14,477	924	6.383	202	5.012	212	26.368	278	7,117	77	6,002	2,941
22 MARIPOSA	2,113	121	5.726	11	3.030	20	19.608	52	6,710	17	5,611	155
23 MENDOCINO	16,438	605	3.680	96	2.634	68	12.186	216	3,272	105	7,343	3,684
24 MERCED	52,534	1,933	3.680	135	1.779	106	11.042	830	3,860	254	6,018	1,22
25 MONTE	2,264	83	3.511	16	3.931	16	13.793	9	3,860	5	8,962	3,338
26 MONO	43,761	91	5.388	4	4.000	15	29.412	16	9,712	5	8,962	23
27 MONTREY	95,188	2,220	2.343	265	3.399	154	13.333	579	3,235	520	9,287	3,973
28 NAPA	11,531	1,110	9.796	143	5.573	183	21.329	417	10,988	96	9,796	6,536
29 NEVADA	7,719	437	5.661	64	3.879	86	20.976	168	5,490	69	8,005	2,885
30 ORANGE	236,105	7,492	3.283	1,754	4.258	1,570	15.970	2,186	2,897	890	3,669	1,292
31 PLACER	16,926	1,508	7.728	1,754	4.862	1,250	25.976	511	6,820	690	9,787	1,576
32 PLUMAS	3,096	121	3.908	21	2.929	28	21.574	18	4,185	29	7,178	6,274
33 RIVERSIDE	163,656	6,579	4.020	1,187	3.616	671	15.281	3,357	4,188	601	3,913	735
34 SACRAMENTO	205,404	9,124	4.442	1,274	3.116	1,054	22.440	5,318	4,936	549	5,430	2,264
35 SAN BENITO	5,260	280	5.323	35	4.442	31	15.979	84	4,348	58	8,011	72
36 S. BERNARDI	270,868	12,355	4.561	1,638	3.916	963	18.252	7,463	5,000	1,017	5,394	2,279
37 SAN DIEGO	320,960	13,197	4.112	2,112	3.187	1,755	17.727	6,247	4,080	1,373	3,672	1,216
38 S. FRANCISC	110,680	3,577	3.051	790	1.799	556	11.909	1,112	4,888	320	3,200	2,116
39 S. JOAQUIN	111,772	3,683	3.295	500	2.176	556	18.602	1,812	3,469	357	5,334	458
40 S. L. OBISPO	19,046	1,408	7.393	208	4.206	263	23.070	408	5,497	253	10,044	9,139
41 SAN MATEO	45,858	2,709	5.907	651	5.036	589	22.052	767	5,594	316	6,072	3,407
42 S. BARBARA	40,016	2,107	5.265	357	4.480	277	17.722	540	3,882	383	7,755	4,823
43 S. CLARA	168,646	8,229	4.879	3,715	3.715	1,002	14.634	500	5,336	383	7,755	4,823
44 SAN JUAN CRUZ	22,009	1,222	5.552	237	4.308	167	17.938	3,788	4,140	822	5,276	1,214
45 SAN MATEO	51,210	1,212	3.833	169	2.283	196	18.369	359	5,978	173	7,315	2,985
46 SIERRA	507	25	4.931	4	2.878	6	16.216	401	3,005	211	9,539	2,25
47 SISKIYOU	9,411	410	4.357	68	5.009	45	13.932	122	3,205	74	10,408	101
48 SOLANO	41,178	3,486	8.066	535	5.899	259	19.862	1,160	6,902	220	7,565	3,964
49 STANISLAUS	38,151	2,206	5.782	437	4.211	365	15.577	2,178	10,738	126	3,352	2,00
50 STANISLAUS	80,901	3,547	4.386	426	2.574	417	14.676	2,830	4,793	563	7,383	3,430
51 SUTTER	13,255	570	4.300	79	2.748	47	13.165	283	5,918	51	3,539	2,805
52 TEHAMA	12,053	422	3.501	65	1.406	12	15.000	32	2,649	9	4,615	2,408
53 TRINITY	2,589	76	2.935	8	1.945	54	20.377	781	6,884	484	6,584	861
54 TULARE	92,404	2,629	5.427	323	4.704	180	15.000	1,35	4,277	41	7,308	4,51
55 TULARE	60,308	3,466	5.412	62	7.749	54	20.377	925	4,277	460	7,308	5,000
56 VENTURA	21,910	1,027	4.687	153	4.911	515	17.802	1,35	4,277	460	7,308	5,000
57 YUBA	18,173	1,507	2.790	93	3.556	145	17.748	198	4,319	114	6,369	4,523
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