

Stakeholder Advisory Committee Meeting

October 28, 2020



Webinar Tips

- Please use either your computer or phone for audio connection.
- Please mute your lines when not speaking.
- For questions or comments, email: <u>SACInquiries@dhcs.ca.gov</u>



Welcome and Introductions



Director's Update



COVID-19 Updates



The federal public health emergency (PHE) declaration:

- On October 2, 2020, U.S.HHS issued a renewal of the PHE for a full 90-day extension through January 21, 2021.
- Previous extensions of the COVID-19 PHE only came within days of the expiration date.
- On September 15, 2020, CA's State Medicaid Director, Jacey Cooper, formally wrote to HHS Secretary Azar requesting at least three to six months notice prior to ending the PHE.



The federal PHE declaration:

- DHCS has already obtained more than 50 programmatic flexibilities through CMS—many of which expire at the end of the PHE and some have explicitly approved waiver periods.
- These flexibilities impact Medi-Cal eligibility, health care service delivery (e.g., telehealth), provider reimbursement, and many other aspects of the program.



The federal PHE declaration:

- It will take months of work to safely and successfully unwind these changes when the PHE ends. Some examples include, but are not limited to:
 - DHCS estimates approximately 100,000 to 200,000 Medi-Cal beneficiaries per month since the PHE began who may no longer be eligible.
 - DHCS estimates that it will take county eligibility offices 6 to 12 months to clear the Medi-Cal renewal backlog.
 - Approximately 200 providers who were enrolled in Medi-Cal under streamlined emergency rules will need to enroll through the complete process.
 - DHCS must clear backlogs of all auditing, licensing or onsite oversight visits that occurred due to the PHE.



Central Valley Home and Community-Based Services (HCBS) Resources:

- Home and Community-Based Alternatives (HCBA) and Assisted Living Waiver (ALW) prioritized enrollment for "hot spots"
 - During the PHE, waiver applicants in an inpatient facility within regions of the state that are identified as COVID-19 "hot spots" will be prioritized for intake processing, without having been in an institution for 60 days, and before all other sub-populations.
- Medi-Cal Managed Care Health Plan (MCP) Memo
 - Requests that MCPs in Central Valley counties participate in county-level collaboration meetings or work with local county partners to set up convenings with hospitals, nursing facilities, HCBS waivers/providers, etc.



Central Valley HCBS Resources:

- Benefits Improvement and Protection Act (BIPA) Waiver
 - DHCS is actively working with CMS to obtain approval of a BIPA waiver that would temporarily allow PACE organizations, in partnership with discharge planners, more flexibility to contact potential PACE-eligible beneficiaries in DHCS-designated COVID-19 surge areas and present PACE as an enrollment option to meet their needs.
- On October 1, DHCS released HCBS resource guides for the following counties that were heavily impacted by COVID-19:
 - Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus,
 Tulare



CalHOPE:

- The Crisis Counseling Regular Services Program (RSP)
 application is moving through the final stages of the approval
 process with FEMA and SAMHSA.
- The RSP is a nine-month program after the declaration of the PHE. Target populations include African Americans, Hispanics, middle-aged white men with access to guns, youth, isolated seniors, and other high-risk groups.
- Three components:
 - Expanding the media campaign
 - Expanding the CalHOPE website
 - Additional CalHOPE support

Medi-Cal COVID-19 Update

Recent Federal Flexibilities:

- Added assistive technology in the Developmental Disability Waiver
- Retainer payments for Personal Care Services
- Waiver Personal Care Services (WPCS) providers can exceed
 12-hour days and take sick leave
- Drug Medi-Cal Organized Delivery System (DMC-ODS) interim rates and DMC-ODS stay and day limitations
- Adjustments to the public health care system thresholds for the Global Payment Program (GPP)
- Temporary alternative services to allow Community-Based Adult Services (CBAS) providers to offer limited individual in-center activities, as well as telephonic, telehealth, and in-home services.



Recent DHCS Guidance:

- The new COVID-19 Uninsured Group Program was implemented on August 28, 2020, and covers COVID-19 diagnostic testing, testing-related services, and treatment services, including hospitalization and all medically necessary care, at no cost to the individual, for up to 12 months or the end of the PHE, whichever comes first.
- DHCS issued California Children's Services (CCS) Medical Therapy Program (MTP) guidance that describes "Urgent Need" criteria under which in-person services may be provided in the Medical Therapy Units (MTU).



Recent DHCS Guidance:

- DHCS released updated guidance regarding COVID-19 virus and antibody testing, which includes frequently asked questions and resources from CDPH, CMS, and the CDC.
- DHCS released new Behavioral Health Information Notices (BHIN), which describe DMC-ODS interim reimbursement during the PHE, waiver flexibilities applicable to Driving Under the Influence (DUI) programs, and broad flexibilities across behavioral health delivery systems to ensure access to care.



Medi-Nurse Line Updates



Medi-Nurse Line: Overview

For <u>FFS and uninsured</u> Californian's that suspect they have COVID-19 and need guidance, the DHCS Medi-Nurse Line provides covered <u>clinical assessments</u>, advice, resources and <u>access to Qualified Providers</u> for those that are eligible.



Medi-Nurse Line: Overview (cont.)

Eligible

- People without health insurance
- Fee-for-service Medi-Cal but don't have a regular doctor to oversee their care

24/7 availability of knowledgeable nurses for clinical consultation and triaging

- COVID related
- Non-COVID related

Other helpful COVID-19 resources

- Test Sites
- Behavioral Health
- 'Stop Smoking'



Medi-Nurse Line: Overview (cont.)

All Operations



Total Calls Received 60.000+



within
Gainwell IVR
56,662



Non-triage Handle Time <6 Minutes (Gainwell/Carenet)



Average NAL Call Back Time 44 min



Abandon Rate <4% (Gainwell/Carenet)

Demographics



57 of 58 Counties Served



Available Languages Serviced



80% of Calls Age 21-64



87% of NAL callers **Uninsured**



13% of NAL callers **FFS**

Outreach



7.5M Beneficiary Letters (19 languages)



Email Campaigns



Websites

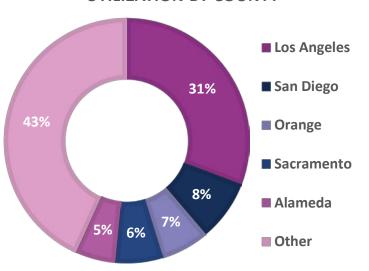


Social Media

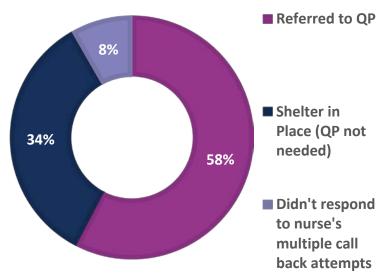


Medi-Nurse Line: Overview (Cont.)

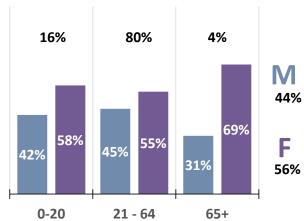
UTILIZATION BY COUNTY



NURSE LINE OUTCOMES



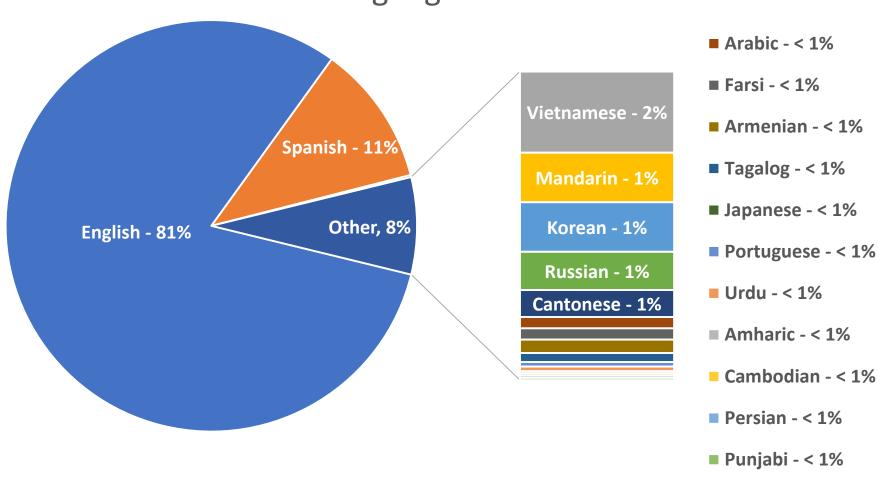
AGE GROUP AND GENDER





Medi-Nurse Line Overview (cont.)

Language



COVID-19 Resources/Links

- California COVID-19 webpage: <u>https://covid19.ca.gov/</u>
- DHCS COVID-19 webpage: <u>https://www.dhcs.ca.gov/Pages/DHCS-COVID%E2%80%9119-Response.aspx</u>
- California Department of Public Health COVID-19 webpage: https://www.cdph.ca.gov/Programs/CID/DCDC/P ages/lmmunization/ncov2019.aspx
- Centers for Disease Control and Prevention: <u>https://www.cdc.gov/coronavirus/2019-nCoV/index.html</u>



California Advancing and Innovating Medi-Cal (CalAIM)



CalAIM Update

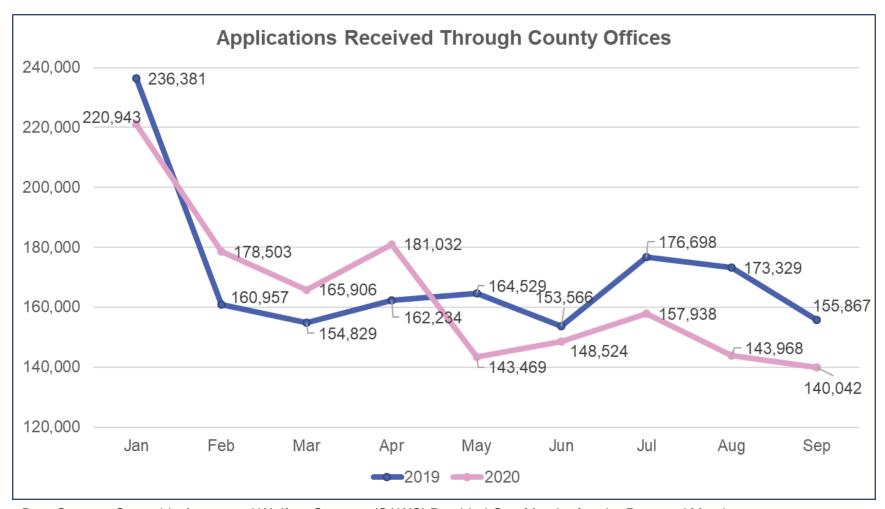
- On September 16, 2020, DHCS officially submitted a request to extend the 1115 waiver through December 31, 2021.
- On October 1, 2020, CMS <u>notified</u> DHCS that the extension was determined to meet completeness requirements.
- The extension request has been <u>posted</u> on the Medicaid.gov website for a 30-day federal public comment period ending November 1, 2020.
- DHCS will continue to work with CMS on the 1115 and 1915(b) waiver extension requests, and to develop applications for new waivers that would become effective on January 1, 2022.



Medi-Cal Enrollment Update



Medi-Cal Applications



Data Source: Statewide Automated Welfare Systems (SAWS) Provided One Month after the Reported Month



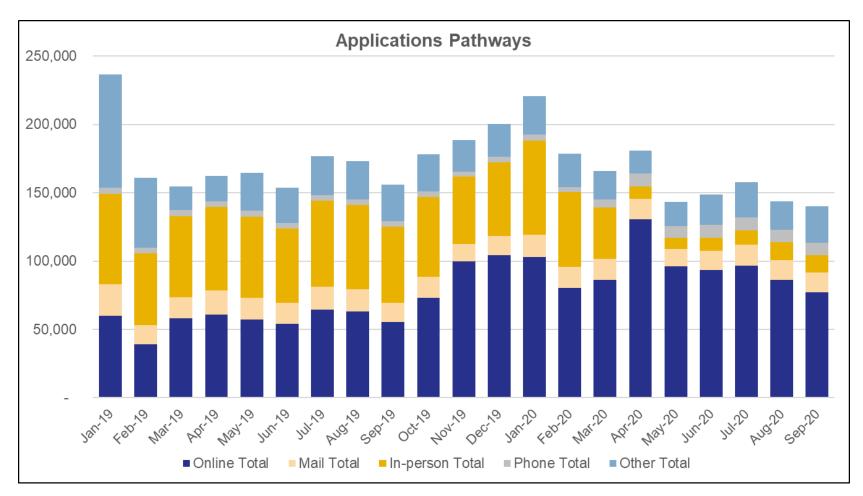
County Application Pathways

- Online
- In Person
- Phone
- Mail/Fax
- Other
 - Includes applications received from sources not included in the above categories, such as those received by IHSS, and CBO(s) referrals, etc.

Note: This data is reported at the application level, with a single application potentially including more than one person (for example, a parent and two children are likely to apply for health coverage on a single application).

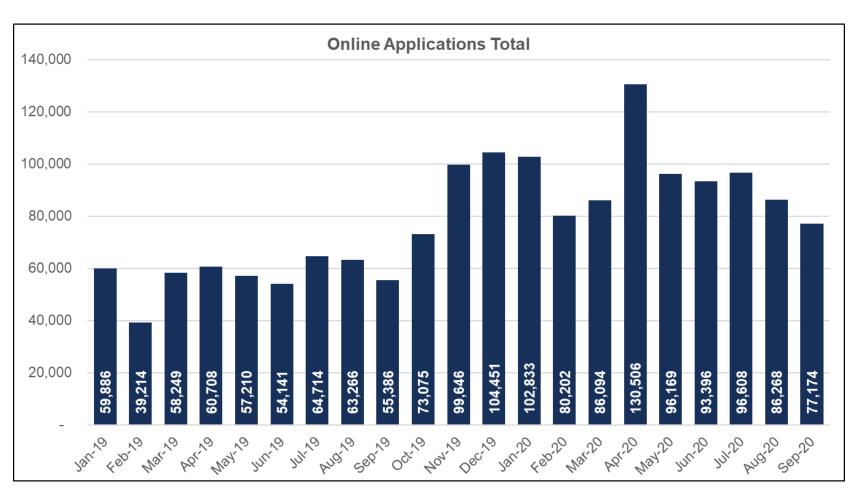


County Application Pathway - All Pathways –





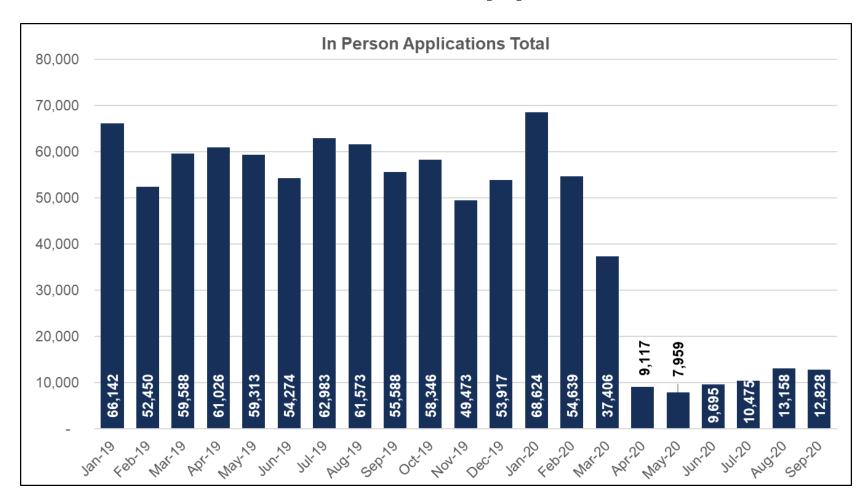
County Application Pathway - Online Applications -



Data Source: Statewide Automated Welfare Systems (SAWS) Provided One Month after the Reported Month

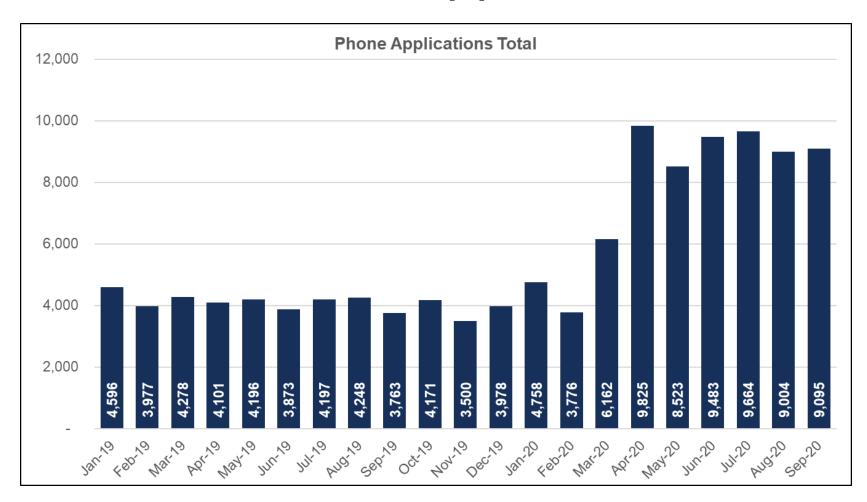


County Application Pathway - In Person Applications -



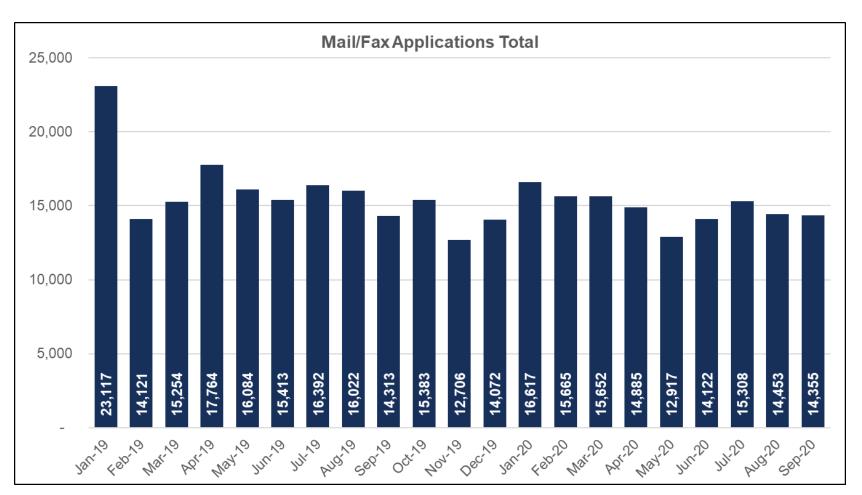


County Application Pathway - Phone Applications -



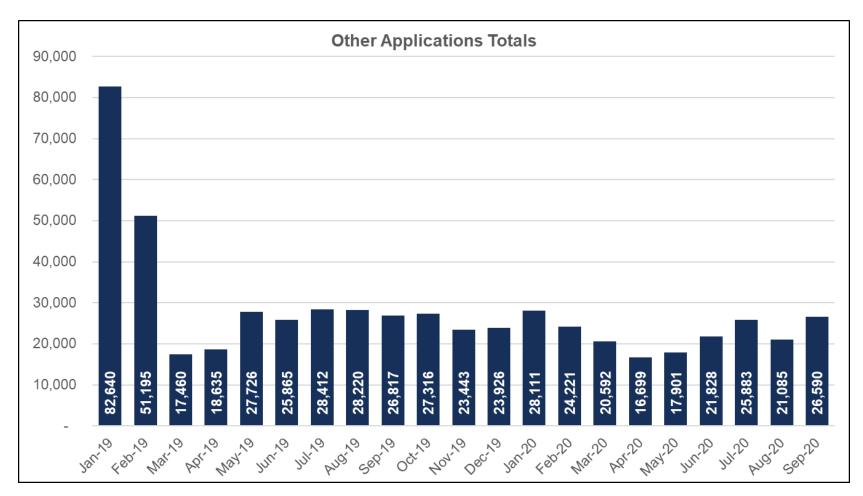


County Application Pathway - Mail/Fax Applications -





County Application Pathway - Other Applications –





Medi-Cal Presumptive Eligibility (PE)

There are a variety of Medi-Cal PE programs designed to provide immediate, temporary coverage for eligible low-income individuals, pending a formal Medi-Cal application.

The following are four such programs:

- Hospital Presumptive Eligibility
- Child Health and Disability Program Gateway
- Presumptive Eligibility for Pregnant Women
- Breast and Cervical Cancer Treatment Program



Medi-Cal PE

> Hospital Presumptive Eligibility (HPE)

■ The HPE Program provides qualified individuals immediate access to temporary, no-cost Medi-Cal. To apply for HPE benefits, an individual must visit a hospital that is a qualified HPE Provider. The HPE Provider submits the individual's information via the HPE Medi-Cal Application online portal and eligibility is determined in real-time.

Child Health and Disability Prevention (CHDP) Gateway

The "CHDP Gateway" is an automated pre-enrollment process for non Medi-Cal, uninsured children. Qualified Providers utilize the CHDP Gateway as the entry point for children to enroll in ongoing health care coverage through Medi-Cal, pending a formal determination of Medi-Cal eligibility.



Medi-Cal PE

Presumptive Eligibility for Pregnant Women (PE4PW)

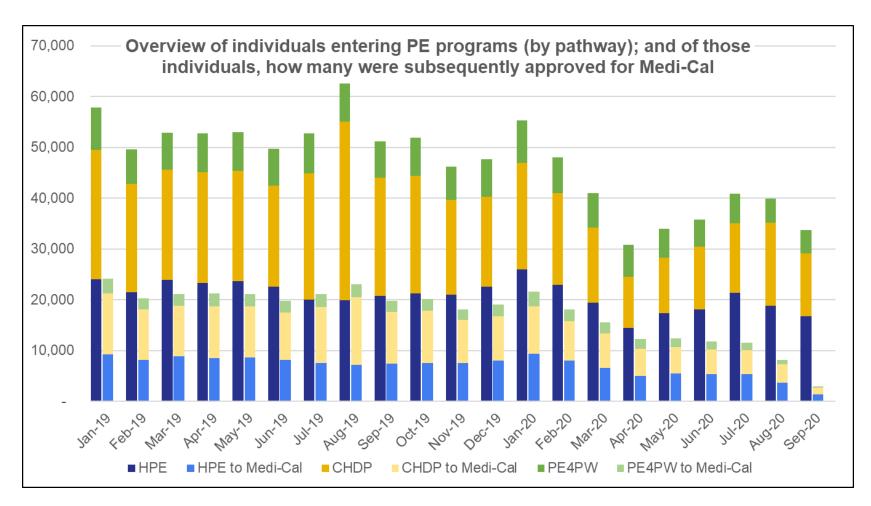
The PE4PW Program allows Qualified Providers to grant immediate, temporary Medi-Cal coverage for ambulatory prenatal care and prescription drugs for conditions related to pregnancy to low-income, pregnant patients, pending their formal Medi-Cal application.

Breast and Cervical Cancer Treatment Program (BCCTP)

The Breast and Cervical Cancer Treatment Program (BCCTP) provides cancer treatment and services for eligible low-income California residents who are screened by Qualified Providers and found to be in need of treatment for breast and/or cervical cancer, pending a formal Medi-Cal application.



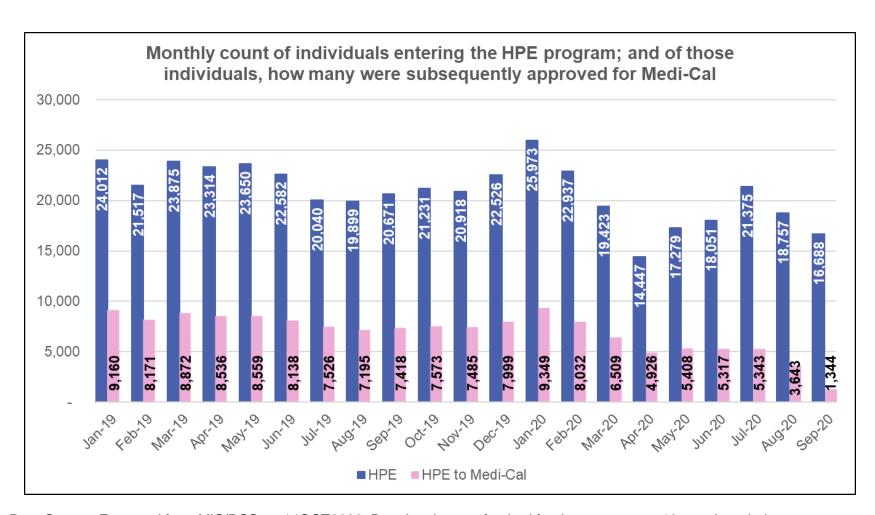
Overview of PE Individuals



Data Source: Extracted from MIS/DSS on 14OCT2020; Data has been refreshed for the most recent 12 month period Note: BCCTP PE counts are depicted on a separate slide due to proportionally small population size

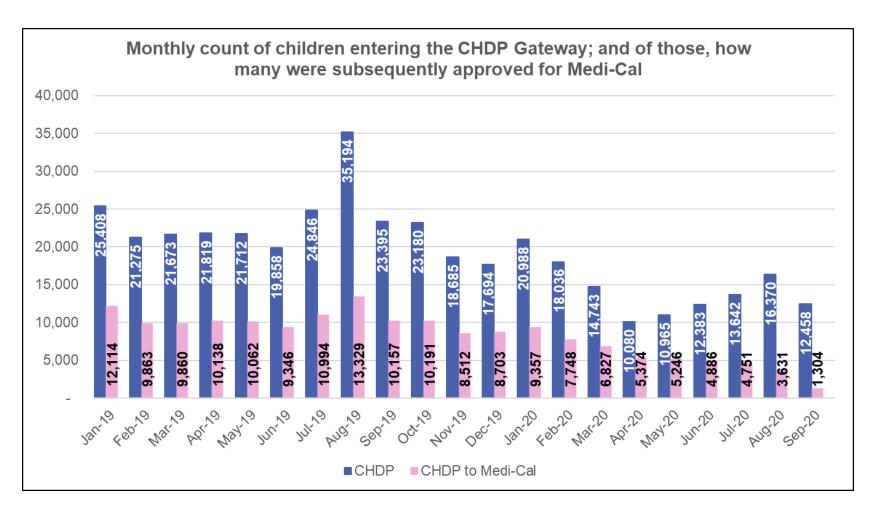


HPE Individuals



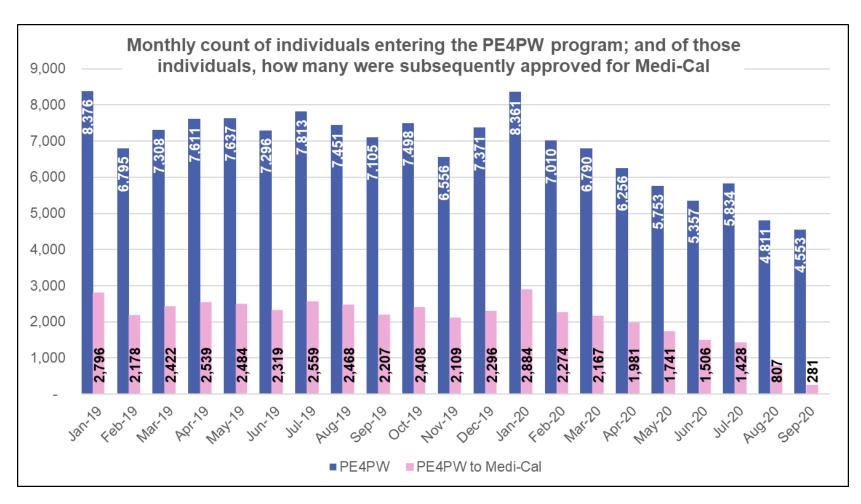


CHDP Gateway Individuals (Children)



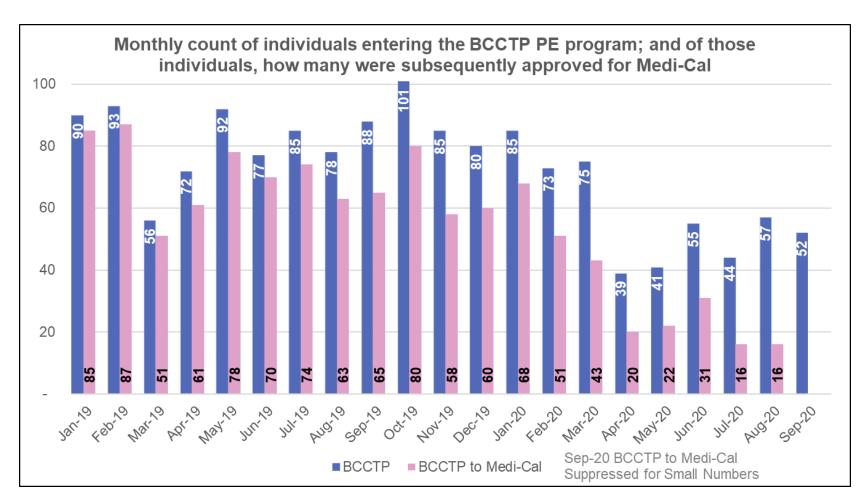


PE4PW Individuals





BCCTP PE Individuals





Medi-Cal New Enrollment Data

Medi-Cal New Enrollment Data includes the following cohorts:

Total NEW Enrollments - The sum of *Newly Enrolled* and *Re-Enrolled* individuals (the Universe).

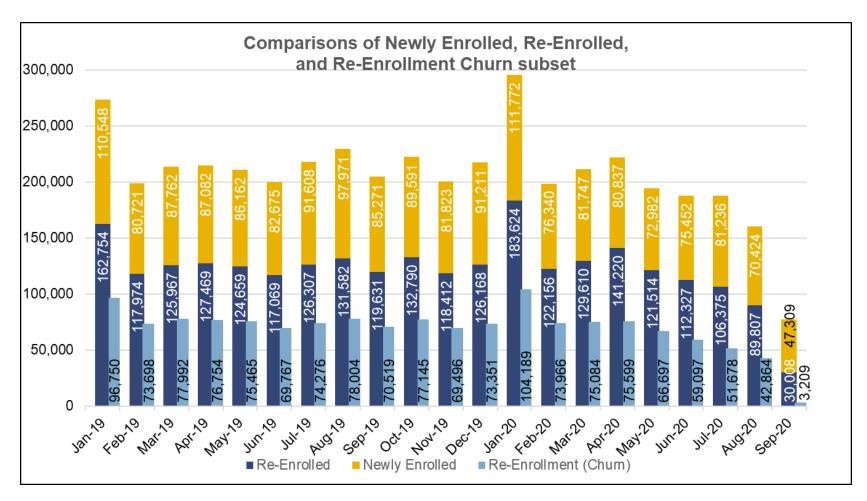
Newly Enrolled - Individuals with <u>no prior history</u> of Medi-Cal coverage.

<u>Re-Enrolled</u> - Individuals who experienced a break in coverage and <u>came back</u> to the Medi-Cal program by reapplying, and being determined eligible for Re-Enrollment into the program.

- Different from Newly Enrolled, these are individuals with a prior history of Medi-Cal coverage within the previous 15+ year period, but whose Medi-Cal was subsequently discontinued at some point in the past, thereby requiring the individual to reapply.
- ➤ Re-Enrollment Churn (A subset of Re-Enrolled) Individuals who experienced a break in coverage and came back to the Medi-Cal program by reapplying, and being determined eligible for Re-Enrollment into the program.
 - This subset of Re-Enrolled individuals have a prior history of Medi-Cal coverage within the previous 12 month period, but whose Medi-Cal was subsequently discontinued at some point in that 12 month period, thereby requiring the individual to reapply.
 - The methodology used to obtain the Churn data was refined on 10/14/2020.



Medi-Cal New Enrollment Cohorts

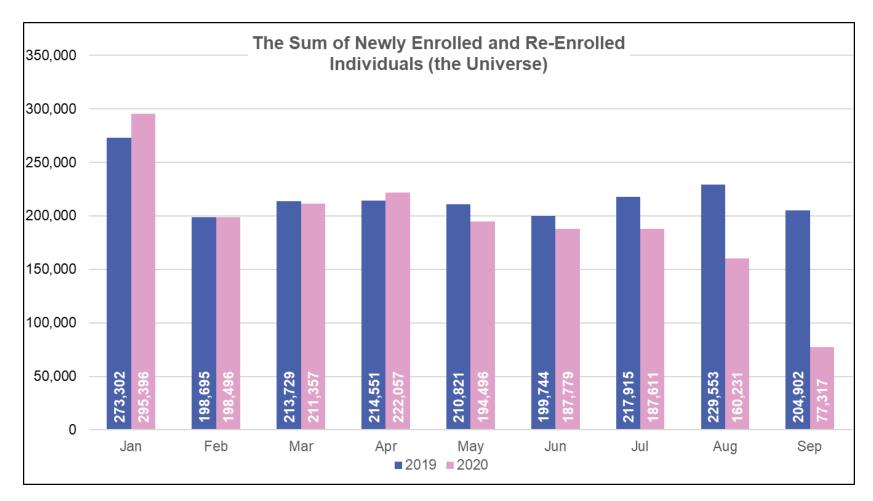


Data Source: Extracted from MIS/DSS 15OCT2020; Data has been refreshed for the most recent 12 month period

NOTE: The methodology used to obtain the Churn data was refined on 10/14/2020

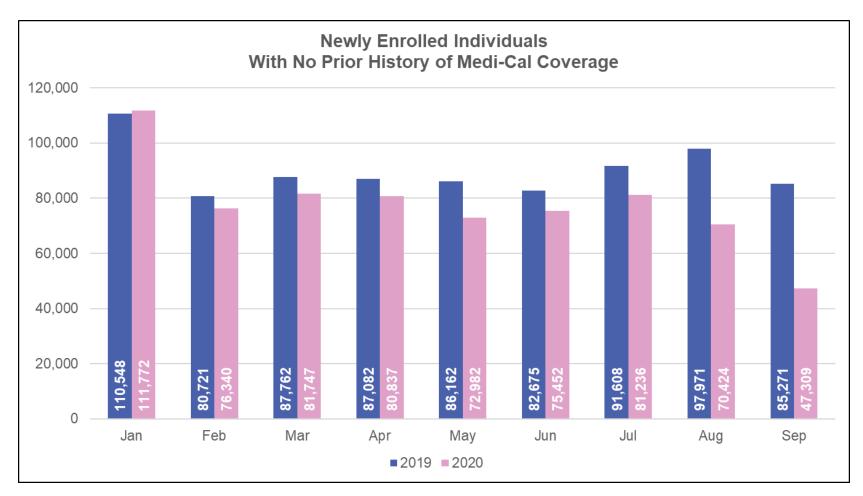


Medi-Cal Total NEW Enrollments



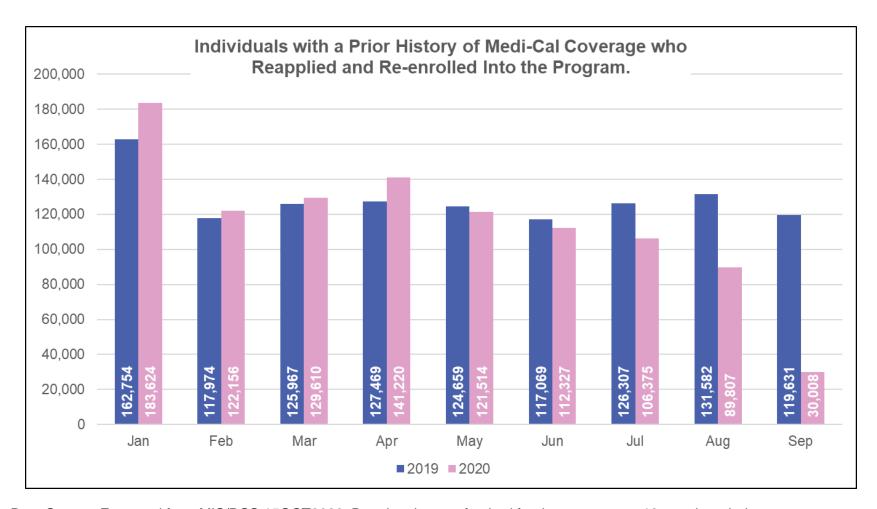


Medi-Cal Newly Enrolled



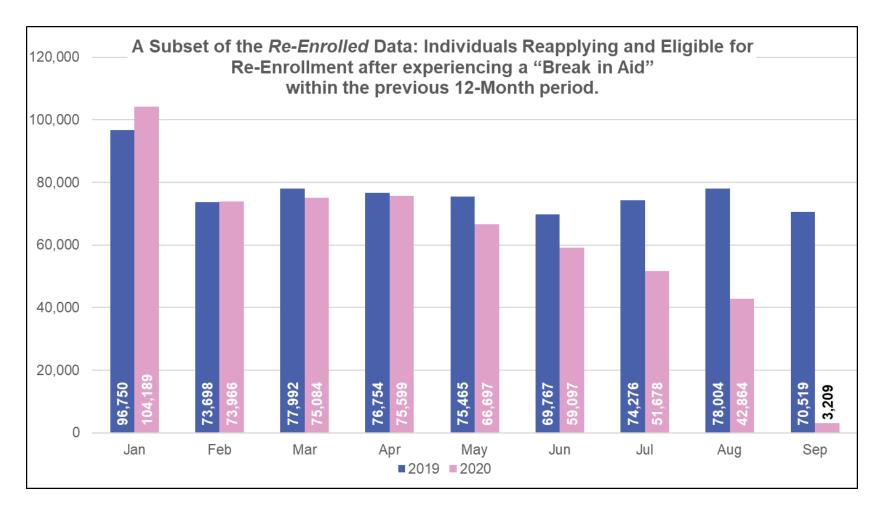


Medi-Cal Re-Enrolled





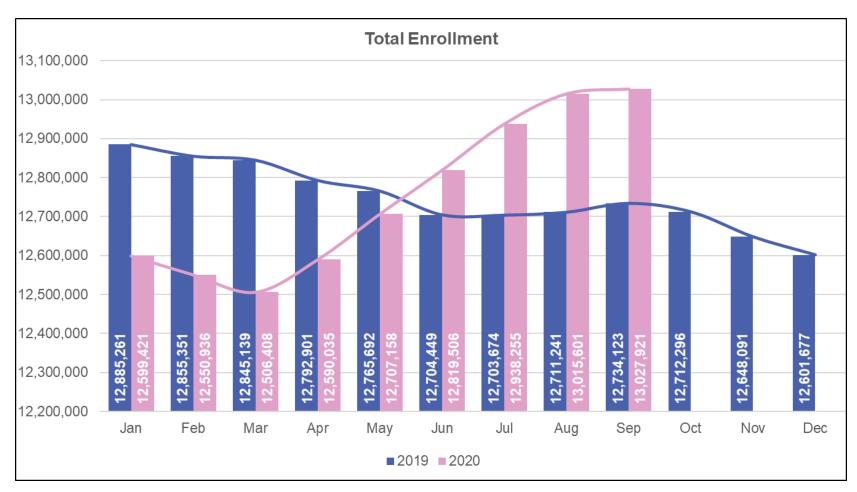
Medi-Cal Re-Enrollment Churn



Data Source: Extracted from MIS/DSS 15OCT2020; Data has been refreshed for the most recent 12 month period NOTE: The methodology used to obtain the Churn data was refined on 10/14/2020.



Medi-Cal TOTAL Enrollment



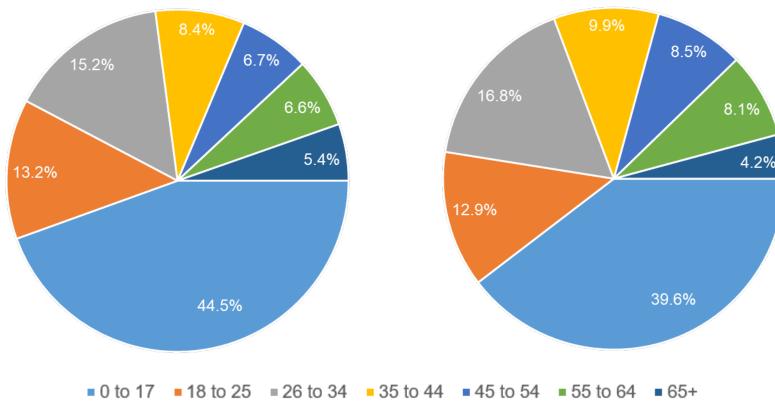
Data Source: Extracted from MIS/DSS *September 2020 Data is Preliminary



Medi-Cal New Enrollments Female by Age

Jan - Sep 2019 - Female 408,387

Jan - Sep 2020 Female 359,601

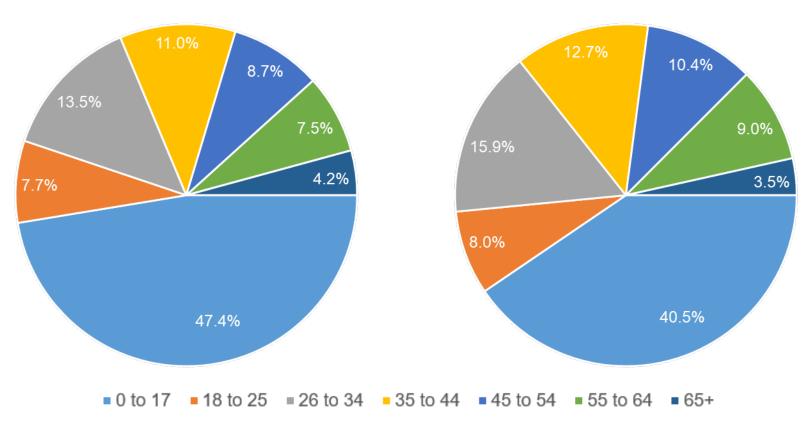




Medi-Cal New Enrollments Male by Age

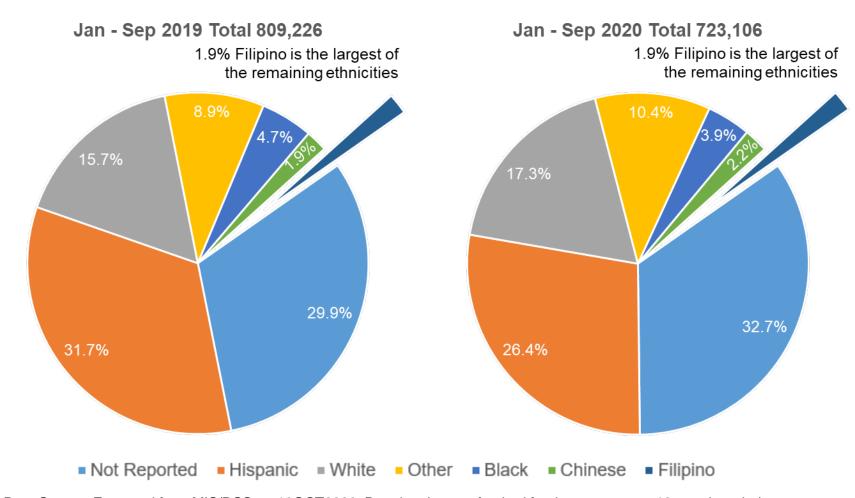
Jan - Sep 2019 Male 400,839

Jan - Sep 2020 Male 363,505



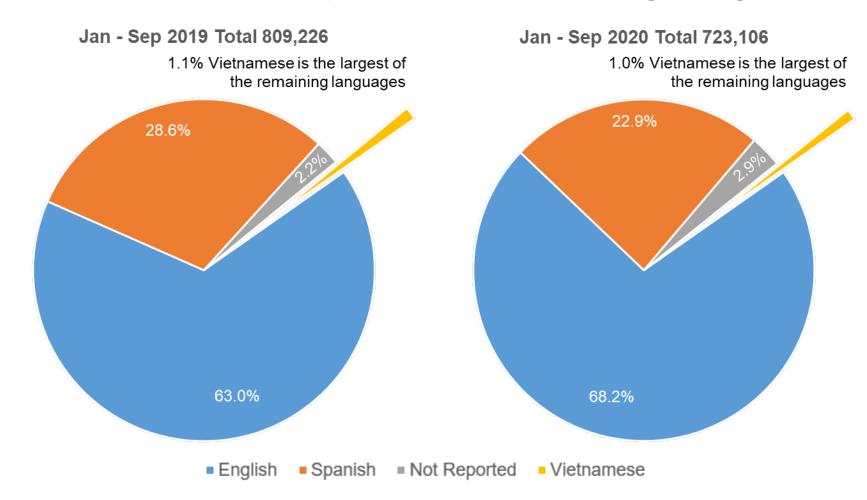


Medi-Cal New Enrollments Ethnicity





Medi-Cal New Enrollments Primary Written Language





Continuous Medi-Cal Coverage Through the Public Health Emergency

- To ensure Californians continued to receive Medi-Cal health coverage during the public health emergency (PHE), per Executive Orders N-29-20 and N-71-20, DHCS issued guidance directing counties to delay the processing of Medi-Cal annual renewals, and to defer discontinuances and negative actions, effective March 16, 2020, through the duration of the PHE.
- Exceptions to the moratorium on discontinuances/ negative actions are:
 - voluntary requests for discontinuance,
 - death of a beneficiary, or
 - individuals who move out of state.



Medi-Cal Reinstatements During COVID-19 Public Health Emergency

- DHCS, working collaboratively with the SAWS and counties, are continually working to identify individuals who have been inadvertently discontinued, and have their eligibility restored each month.
 - Impacted beneficiaries will receive a notice informing them of the restoration of their Medi-Cal coverage and will not need to take any action in order to trigger the restoration.
 - The identified cases targeted for restoration take into consideration the legitimate discontinuances that are allowed during the PHE.
 - Restored individuals will be placed back into their last known Medi-Cal managed care plan.
- As of October 1st, 2020, approximately 110,000 individuals have been restored back into coverage since the beginning of the COVID-19 PHE, as a result of this reinstatement effort.

Note: *Medi-Cal Total Enrollment* data reflected in this presentation includes all individuals restored back into coverage for the reported months.



COVID-19 Uninsured Group

- COVID-19 Uninsured Coverage Group (aka COVID-19 PE):
 - For uninsured individuals
 - Services limited to medically necessary COVID-19 testing, testing-related, and treatment services
 - 12-month enrollment period or end of public health emergency, whichever comes later
- COVID-19 Uninsured Application Pathways:
 - All PE Qualified Providers, including:
 - Hospital PE
 - Child Health and Disability Prevention Gateway
 - PE for Pregnant Women
- COVID-19 Uninsured Enrollments as of 10/20/2020: 38,377



Medi-Cal Managed Care Plan (MCP) Procurement Process/Timeline

Michelle Retke, Chief

Managed Care Operations Division (MCOD)



MCP Procurement Process/Timeline

Items		
1. Why Procure?		
2. Current Plan Models		
3. Procurement Vehicles		
4. RFP Qualifications and Evaluation Criteria		
5. DHCS Priorities		
6. Planned updates for MCP Contract		
7. Key Activities and Dates		
8. Q&A		



DHCS Stakeholder Advisory Committee Meeting MCP Procurement Process/Timeline

Why Procure?

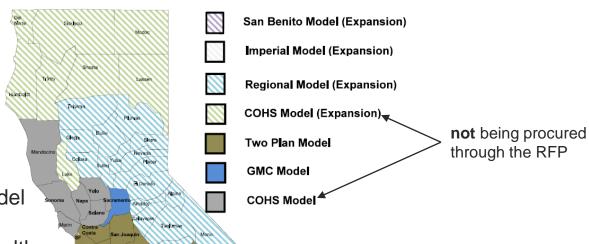
- Provide opportunities for new Health Plans to enter the Managed Care market in California
- 2. Update and align MCP Contract requirements with DHCS goals (reduce disparities, community engagement, CalAIM, VBP)
- Ensure consistency across all plan model types 3.
- Restructure and reorder for increased compliance and improved Contract oversight

This is the first time DHCS will procure all plan models (except COHS and LI) under competitive bid (RFP) procurement model.



DHCS Stakeholder Advisory Committee Meeting Current Plan Models – State Map

MEDI-CAL MANAGED CARE MODELS



- Pending any plan model changes.
- County Organized Health System (COHS) (includes COHS model and COHS model expansion) and Local Initiatives are **not** being procured through the RFP.
- Geographic Managed Care (GMC) models pending DHCS determination of the number of plans to procure.



MCP Procurement Vehicles

	RFI Request for Information	RFP Request for Proposal
Purpose	 Engage stakeholders early Provide high-level concepts and Plan Request stakeholder feedback on specific topics for use in RFP development 	 Identify qualifications and proposal requirements based on sample contract Identify evaluation criteria and process Draft RFP: Provides additional opportunity to engage with stakeholders and solicit feedback for DHCS consideration in Final RFP development
Contents	 High-level concepts + objectives Purpose + background, targeted questions for information gathering Feedback request 	 Cover letter-purpose-background Proposer qualifications and requirements Instructions, Schedule Sample Contract Exhibits and appendices FINAL RFP only: Evaluation criteria and scoring, Data Library
Use/Planned use for MCP Procurement	RFI released Sep 1 2020 RFI Webinar Sep 15 2020 Feedback due Oct 1 2020 Feedback currently being compiled and assessed	Draft RFP with Webinar after release Final RFP with Webinar after release



RFP Qualifications and Evaluation Criteria

Stage 1: Qualifications Review

- Pass/Fail.
- Proposer must pass all qualifications to go to Stage 2.

Stage 2: Scored Evaluation

- Narrative proposals, based on RFP requirements, are evaluated and scored.
- Score categories, points, and weighted value is determined by Program and provided in the Final RFP.

Example:

Rating Category	Points	Weight	Maximum Score
General Proposal Requirements	20	1.50	30.0



MCP Procurement Process/Timeline

DHCS is looking for Managed Care Plans that demonstrate their ability to deliver services that align with DHCS' Priorities

Reducing health disparities	Children services
 Value-based Purchasing 	Behavioral health services
 Increased oversight of delegated entities 	 Addressing Social Determinants of Health (SDOH)
 Access to care 	Local presence and engagement
Continuum of care	Emergency preparedness and ensuring essential services
Coordinated/integrated care	CalAIM
• Quality	Administrative efficiency



Planned Updates for MCP Contract

- 1. Update requirements to reflect CalAIM and Program policies, new State and Federal statutes and regulations, and all published All Plan Letters (APLs).
- 2. Update to include Value Based Purchasing requirements.
- 3. Strengthening language regarding Network Adequacy and Quality.
- 4. Update Contract language to address California State Auditor (CSA) and Medical Audit findings.
- 5. Review and update Contract to ensure consistency across citations, acronyms, and terminology.
- 6. Resolve outdated, duplicative and conflicting Contract language.
- Update based on RFI feedback and Draft RFP.



MCP Procurement Process/Timeline

Key Event		Date		
1.	RFI	Released - September 1		
		Webinar - September 10		
		Requested information due on October 10		
		DHCS is currently assessing feedback		
2.	Draft RFP Release	Targeting Early 2021		
3.	Final RFP Release	Targeting Late 2021		
4.	Proposals Due	Targeting Late 2021 – Early 2022		
5.	Notice of Intent	Targeting Early 2022 – Mid 2022		
6.	MCP Operational Readiness	Targeting Mid 2022 – Late 2023		
7.	Implementation	Targeting January 2024		



MCP Procurement Process/Timeline

Q&A

Michelle Retke,

Chief, Managed Care Operations Division (MCOD)

Jacey Cooper,

California State Medicaid Director Chief Deputy Director, Health Care Programs



MCP Procurement Process/Timeline

Thank you!



Racism and Health Disparities

October 28, 2020



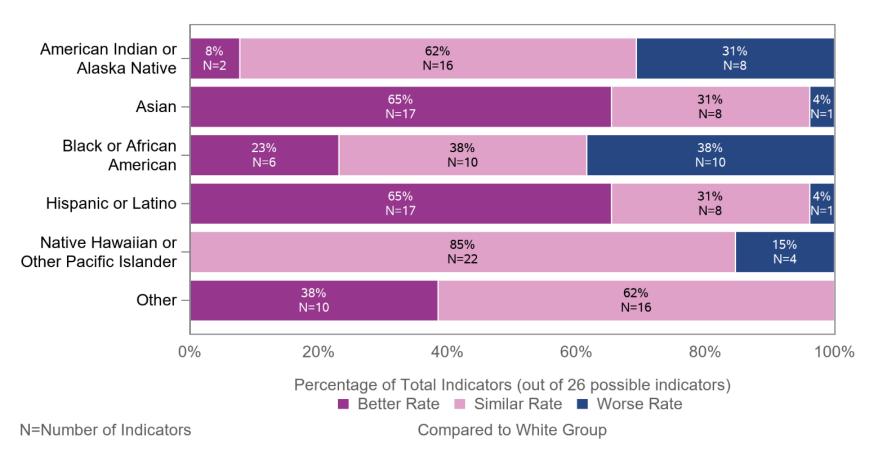
COVID-19 in California (age 18+)

Race/Ethnicity	Percent of Cases	Percent of Deaths	Percent of California Population
Latino	59.5	48.6	36.3
White	18.5	30.1	38.8
Asian	5.9	11.7	16.2
African-American	4.4	7.5	6.1
Multi-Race	1.1	0.8	1.7
American Indian or Alaska Native	0.3	0.3	0.5
Native Hawaiian and other Pacific Islander	0.6	0.5	0.3
Other	9.7	0.5	0.0
Total with Data	100	100	100

Source: California Department of Public Health, October 19, 2020. 30% cases missing race/ethnicity; 1% deaths missing race/ethnicity.



Racial/Ethnic Health Disparities in Medi-Cal Managed Care Indicators – 2018 Data



Note: The chart above compares 26 quality indicators by race/ethnicity, compared to White beneficiaries, statewide for all Medi-Cal plans/members.

Source: DHCS 2018 Managed Care Health Disparities Report



Medi-Cal Managed Care 2018 Disparities (examples from previous slide – comparisons within Medi-Cal managed care members)

Postpartum Care:

 Ranged from 50.9 percent for Native Hawaiian/Other Pacific Islanders, 57.2 percent for Black/African-Americans, to 77.3 percent for Asians.

Blood Pressure Control:

- Ranged from 56.1 percent for Black/African Americans to 69.5 percent for the other group.
- All Cause Hospital Readmissions Rate:
 - Ranged from 23.3 percent for Black/African Americans to 12.1 percent for Asians.
- Immunization Rates for 2 year olds:
 - Ranged from 43.4 percent for American Indian/Alaska Natives to 80.2 percent for Asians.



Health Disparities for all Californians

Summary from California Health Care Foundation

- Life expectancy at birth in California was 80.8 years in 2017. It was lowest for Blacks, at 75.1 years, and highest for Asians, at 86.3 years, an 11-year gap. (2017)
- Latinos were more likely to report being in fair/poor health, have incomes below the federal poverty level, and be uninsured. About one in five Latinos did not have a usual source of care, and one in six Latinos reported difficulty finding a specialist. (2017)
- Blacks had the highest rates of new prostate, colorectal, and lung cancer cases, and highest death rates for breast, colorectal, lung, and prostate cancer. (2016)
- About 1 in 5 multiracial, Black, and White adults reported being told they have depression compared to about 1 in 10 Asian adults. (2017)
- Blacks fare worse on maternal/childbirth measures, with higher rates of low-risk, first-birth cesareans, preterm births, low-birthweight births, infant mortality, and maternal mortality. (2016 and 2017)

Source: California Health Care Foundation, 2019 Edition - Health Disparities by Race and Ethnicity.



Related Issues

Underlying policies:

 Unequal schooling, policing, mass incarceration, historic redlining, under-investment in affordable housing and transportation, racialized capitalism, immigration policies

Social Determinants of Health:

 Lack of access to high-paying jobs, lack of access to capital, substandard housing, food deserts, high levels of stress and exposure to violence, isolation from needed services and supports, unsafe and unwalkable neighborhoods



DHCS Current and Future Efforts

- Data, reporting, and goal development
- Public Hospital Quality Incentives
- ACEs Aware
- Value-Based Payment Program
- Managed care plans and county behavioral health monitoring, training, and technical assistance
- Managed Care Performance Improvement Projects and Population Needs Assessments
- Managed Care Contract Revisions and Procurement
- California Advancing and Innovating Medi-Cal (CalAIM)
- Improve beneficiary contact information
- Incentivize improvement
- Support and educate a diverse workforce



Discussion on Racism and Health Disparities

- What can we, as DHCS and leaders in linked systems, do to:
 - Stop adding to poor outcomes
 - Seize opportunities to better mitigate and repair conditions.
- SAC member suggestions in both categories



Public Comment



Next Steps and Final Comments