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Medi-Cal Health Enrollment Navigators Project

Project Summary Sheets by County

The following county summary sheets provide a high level overview of allocation amounts and work plan activities of counties and community-based organizations (CBOs) funded to provide navigator services through Assembly Bill 74, Chapter 23, Statutes of 2019. Outcomes, including reported outreach, enrollment, and retention numbers will be shared quarterly after data has been submitted by project partners and reviewed/verified by DHCS.

ALAMEDA COUNTY

Award Amount:	\$2,037,333
Project Outreach Efforts:	<p>a. Enrollment: 2,133</p> <p>b. Retention: 2,133</p>
Target Populations:	<ol style="list-style-type: none"> 1. Aged Persons 2. Persons who are homeless 3. Young people of color 4. Immigrants and families of mixed immigration status 5. Persons with limited English proficiency 6. Low- wage workers and their families of dependents 7. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. Asian Health Services 2. Clinica de la Raza 3. Tiburcio Vasquez Health Center 4. West Oakland Health Council 5. East Oakland Health Center 6. La Familia 7. Ruby's Place
Summary of Efforts:	<ul style="list-style-type: none"> • Develop innovative strategies in partnership with CBOs to maximize enrollment into the Medi-Cal program for targeted populations. • Provide ongoing support and technical assistance to subcontracted Community Based Organizations (CBOs). • CBOs will propose strategies representing a full spectrum of outreach and enrollment activities that will yield positive results. • Monthly meetings to troubleshoot any issues and share best practices to facilitate enrollment and retention.

AMADOR COUNTY/SIERRA HEALTH FOUNDATION

Award Amount:	\$240,566
Project Outreach Efforts:	a. Enrollment: 310 b. Retention: 204
Target Populations:	<ol style="list-style-type: none">1. Persons with mental health disorder needs2. Persons with substance use disorder needs3. Persons with other disabilities4. Aged Persons5. Persons who are homeless6. Young people of color7. Immigrants and families of mixed immigration status8. Persons with limited English proficiency9. Low-wage workers and their families or dependents10. Uninsured Children and youth formerly enrolled in Medi-Cal11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none">1. Nexus Youth & Family Services2. Amador Tuolumne Community Action Agency
Summary of Efforts:	<ul style="list-style-type: none">• Sierra Health Foundation will identify and award sub-grants to a cohort of community-based organization partners to implement a Medi-Cal navigator program to assist with Medi-Cal enrollment and retention in a targeted four-county coalition, including Amador County.• Navigators will determine the Medi-Cal eligibility of individuals through outreach at community events and 1:1 contact.

BUTTE COUNTY

Award Amount:	\$465,598
Project Outreach Efforts:	a. Enrollment: 600 b. Retention: 1,200
Target Populations:	<ol style="list-style-type: none">1. Aged Persons2. Persons who are homeless3. Low-wage workers and their families or dependents4. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision5. Immigrants and families of mixed immigration status6. Persons with limited English proficiency7. Medi-Cal recipients who need assistance with renewal or regaining eligibility
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none">• Butte County Department of Employment and Social Services is partnering with the homeless and housing branch and other community organizations to actively engage with the targeted populations.• Partnering with Chico State's Center for Health Communities CalFresh Outreach Team by attending community events.• Create and distribute outreach material in targeted communities.• Utilize reports from a database to identify individuals who need assistance with renewing and retaining their Medi-Cal coverage.

CALAVERAS COUNTY/SIERRA HEALTH FOUNDATION

Award Amount:	\$240,566
Project Outreach Efforts:	a. Enrollment: 310 b. Retention: 204
Target Populations:	<ol style="list-style-type: none">1. Persons with other disabilities2. Aged Persons3. Persons who are homeless4. Low-wage workers and their families or dependents5. Uninsured Children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none">1. Nexus Youth & Family Services2. Amador Tuolumne Community Action Agency
Summary of Efforts:	<ul style="list-style-type: none">• Sierra Health Foundation will identify and award sub-grants to a cohort of community-based organization partners to implement a Medi-Cal navigator program to assist with Medi-Cal enrollment and retention in a targeted four-county coalition, including Calaveras County.• Navigators will determine the Medi-Cal eligibility of individuals through outreach at community events and 1:1 contact.

COLUSA COUNTY

Award Amount:	\$250,000
Project Outreach Efforts:	a. Enrollment: 560 b. Retention: 560
Target Populations:	<ol style="list-style-type: none">1. Young people of color2. Aged Persons3. Uninsured children and youth formerly enrolled in Medi-Cal4. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision5. Persons with mental health disorders
CBO Partnerships:	<ol style="list-style-type: none">1. First Five (5) Colusa2. Ampla Health
Summary of Efforts:	<ul style="list-style-type: none">• The Colusa County Department of Health and Human Services is partnering with Ampla Health and First Five Colusa to conduct Medi-Cal navigation services through Colusa County.• Ampla Health will assist their customers with Medi-Cal enrollment via online and in-person consultation.• First Five will assist with navigation efforts within the community; conducting outreach through food distribution programs and schools.• Create social media links on First Five and Ampla Health websites to promote signing up for Medi-Cal.• Utilizing a mass messaging system to outreach and/or have continuous communication with those who have signed up for Medi-Cal services.

CONTRA COSTA COUNTY/CENTER FOR HUMAN DEVELOPMENT

Award Amount:	\$726,424
Project Outreach Efforts:	<p>a. Enrollment: 1323</p> <p>b. Retention: 3086</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Young people of color 6. Immigrants and families of mixed immigration status 7. Persons with limited English proficiency 8. Low-wage workers and their families or dependents 9. Uninsured Children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<p>The Reducing Health Disparities Navigators Program is CHD's core component their Access to Services program strategy. Navigation staff are located in the field, directly at county health care clinics in Martinez and San Pablo, and receive referrals from nurses, social workers, and County staff who identify patients not yet enrolled in Medi-Cal.</p>
Summary of Efforts:	<ul style="list-style-type: none"> • Sierra Health Foundation will identify and award sub-grants to a cohort of community-based organization partners to implement a Medi-Cal navigator program to assist with Medi-Cal enrollment and retention in a targeted four-county coalition, including Calaveras County. • Navigators will determine the Medi-Cal eligibility of individuals through outreach at community events and 1:1 contact.

EL DORADO COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$335,230
Project Outreach Efforts:	<p>a. Enrollment: 1,335</p> <p>b. Retention: 1,068</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. Vision Y Compromiso
Summary of Efforts:	<ul style="list-style-type: none"> •CCHI partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. •Conduct virtual presentations and educate the public about the available services. •Offer on-site resources in various communities; for one-on-one assistance. •Conduct monthly surveys and offer assistance via telephone. •Utilize social media platforms and public services announcements (PSAs). •Create and distribute client resource booklet(s) in various languages. •Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. •Conduct cold calls to outreach to beneficiaries who have been discontinued. •Reach out to individuals who have been discontinued by email and text messages.

FRESNO COUNTY

Award Amount:	\$1,773,200
Project Outreach Efforts:	a. Enrollment: 6,240 b. Retention: 4,800
Target Populations:	<ol style="list-style-type: none">1. Aged Persons2. Persons who are homeless3. Uninsured children and youth formerly enrolled in Medi-Cal4. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none">• Implementation of outreach, navigation and Multi-Agency Access Program (MAP) referrals at Poverello House, referrals to inmates scheduled for release from Fresno County Jail, and referrals for other underserved Medi-Cal eligible populations, as appropriate.• Tracking clients in CalWIN and provide outreach when renewal date is approaching• Assisting clients through renewal process.

GLENN COUNTY

GLENN COUNTY	
Award Amount:	\$475,654
Project Outreach Efforts:	<p>a. Enrollment: 110</p> <p>b. Retention: 750</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> •Glenn County Health and Human Services staff will complete outreach efforts using social media platforms, telephone calls, providing information through mailing, and establishing a presence through virtual events. •Developing a referral process for individuals with CalFresh cases who do not have Medi-Cal. •Partnering with local hospitals to establish a referral process. •Assigned staff to provide continuous follow up to newly enrolled individuals to ensure applications are completed and assist newly enrolled individuals prior to their recertification.

HUMBOLDT COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$521,914
Project Outreach Efforts:	<p>a. Enrollment: 2,007</p> <p>b. Retention: 1,606</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. Vision Y Compromiso
Summary of Efforts:	<ul style="list-style-type: none"> •California Coverage and Health Initiatives (CCHI) partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. •Conduct virtual presentations and educate the public about the available services. •Offer on-site resources in various communities; for one-on-one assistance. •Conduct monthly surveys and offer assistance via telephone. •Utilize social media platforms and public services announcements (PSAs). •Create and distribute client resource booklet(s) in various languages. •Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. •Conduct cold calls to outreach to beneficiaries who have been discontinued. •Reach out to individuals who have been discontinued by email and text messages.

IMPERIAL/BONITA FAMILY RESOURCE CENTER (BFRC)

Award Amount:	\$282,359
Project Outreach Efforts:	<p>a. Enrollment: 250</p> <p>b. Retention: 350</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Partner with San Diego and Imperial County Health and Human Services Agency to create an account in "My Benefits Cal Win" (MyBCW) and apply for community-based organization (CBO) access line. • Translation activities towards enrollment or navigation services. • Maintain and expand partnerships with local schools, businesses, libraries, and other CBOs to attend community events with an informational table and give presentations. • Provide follow-up calls to prospective applicants using BFRC's outreach sign-up sheets from different events. • Use BFRC's social media presence to reach out to more people. • Reconnect with local radio stations and newspaper outlets. • Increase word-of-mouth referrals by continuing to offer excellent client support in a culturally and linguistically competent manner. • Assist with completing application and inform client about filling out the Release of Information (ROI) form so that BFRC staff can help with checking the status of their benefits when calling the County of San Diego or Imperial County.

KERN COUNTY

Award Amount:	\$1,478,828
Project Outreach Efforts:	<p>a. Enrollment: 2,740</p> <p>b. Retention: 895</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. Clinica Sierra Vista (CSV) 2. Garden Pathways (GP) 3. Community Action Partnership of Kern (CAPK) 4. Kern County Superintendent of Schools (KCSOS)
Summary of Efforts:	<ul style="list-style-type: none"> • Improve access to quality healthcare insurance enrollment. • Increase access to health insurance education by participating in outreach event. • Provide enrollment assistance with new enrollments and renewals. • Develop plan for Medi-Cal Navigators project. • Community-based organizations (CBOs) will manage the activities related to the Navigator project in order to carry out the mission of the project; to disseminate a clear, accurate and consistent message that eliminates barriers, increases interest, and motivates the target populations to apply and, if eligible, enroll for Medi-Cal benefits and to retain that health coverage.

KINGS COUNTY

Award Amount:	\$1,256,619
Project Outreach Efforts:	a. Enrollment: 3,000 b. Retention: 4,800
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Aged Persons 4. Immigrants and families of mixed immigration status 5. Persons with limited English proficiency 6. <u>Low-wage workers and their families or dependents</u>
CBO Partnerships:	<ol style="list-style-type: none"> 1. Commission on Aging
Summary of Efforts:	<ul style="list-style-type: none"> • Increase enrollment and outreach to targeted populations. • Extend the contract with community-based organization (CBO) to assist with aged population. • Meet with Behavioral Health to develop plan. • Meet with local clinic director. • Collaborate with Public Health Mobile Clinic. • Meet with organizations managing the Family Resource Centers in Kings County. • Review CBO contract with Commission on Aging. • Retention Services to Minor Consent and for enrolled Medi-Cal recipients. • Reduce churn for aged population.

LAKE/CATHOLIC CHARITIES OF CALIFORNIA

Award Amount:	\$303,511
Project Outreach Efforts:	<p>a. Enrollment: 360</p> <p>b. Retention: 350</p>
Target Populations:	<ol style="list-style-type: none"> 1. Aged Persons 2. Persons who are homeless 3. Immigrants and families of mixed immigration status 4. Persons with limited English proficiency 5. Low-wage workers and their families or dependents 6. Uninsured children and youth formerly enrolled in Medi-Cal 7. Households needing to re-enroll or maintain coverage
CBO Partnerships:	<ol style="list-style-type: none"> 1. Catholic Charities Diocese of Santa Rosa
Summary of Efforts:	<ul style="list-style-type: none"> • Conduct outreach in the community to engage and inform eligible households. • Provide culturally sensitive, competent, and responsive outreach and enrollment assistance services. • Link eligible households directly to enrollment assistance services. • Provide culturally sensitive, competent, and responsive outreach and enrollment assistance services.

LASSEN COUNTY/SIERRA HEALTH FOUNDATION

Award Amount:	\$340,566
Project Outreach Efforts:	<p>a. Enrollment: 515</p> <p>b. Retention: 340</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Low-wage workers and their families or dependents 9. Uninsured Children and youth formerly enrolled in Medi-Cal 10. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. United Way of Northern California
Summary of Efforts:	<ul style="list-style-type: none"> • Sierra Health Foundation will identify and award sub-grants to a cohort of community-based organization (CBO) partners to implement a Medi-Cal navigator program to assist with Medi-Cal enrollment and retention in a targeted four-county coalition, including Lassen County. • Navigators will determine the Medi-Cal eligibility of individuals through outreach at community events and 1:1 contact.

LOS ANGELES COUNTY DEPARTMENT OF PUBLIC HEALTH (LA DPH)	
Award Amount:	\$10,248,435
Project Outreach Efforts:	a. Enrollment: 23,097 b. Retention: 11,260
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. Asian Pacific Health Care Venture, Inc. 2. Children's Bureau of Southern California 3. City of Long Beach Health and Human Services 4. City of Pasadena Department of Public Health 5. Community Health Councils, Inc. 6. Child and Family Guidance Center 7. Crystal Stairs, Inc. 8. Dignity Care dba Cal. Hospital Medical Center 9. Emanate Health 10. Human Services Association 11. Los Angeles County Office of Education 12. Los Angeles Unified School District 13. Maternal and Child Health Access 14. Northeast Valley Health Corporation 15. St. Francis Medical Ctr. of Lynwood Foundation 16. Tarzana Treatment Centers, Inc. 17. Valley Community Healthcare 18. Venice Family Clinic
Summary of Efforts:	<ul style="list-style-type: none"> • Amend and extend existing contracts with Children's Health Outreach Initiatives (CHOI) contractors. • Successfully engage outreach activities targeting populations identified in community-based organizations (CBOs) Scope of Work (SOW). • Successfully complete health coverage activities as identified in CBO's SOW. • Successfully confirm health coverage enrollment as identified in CBO's SOW. • Successfully offer health coverage utilization assistance as identified in CBO's SOW. • Successfully provide navigation/troubleshooting assistance as identified in CBO's SOW. • Successfully train and provide regular updates to CHOI outreach and enrollment staff. • Successfully provide redetermination/renewal assistance to clients as identified in CBO's SOW.

**LOS ANGELES COUNTY DEPARTMENT OF PUBLIC SOCIAL SERVICES
(LA DPSS)**

Award Amount:	\$780,000
Project Outreach Efforts:	<p>a. Enrollment: 2,100</p> <p>b. Retention: 1,680</p>
Target Populations:	<p>1. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision</p> <p>2. Newly Unemployed</p> <p>3. Uninsured CalFresh Recipients</p>
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Develop and provide Medi-Cal Program training and how to access the online portal Your Benefits Now (YBN) training for LA County Sheriff's Department staff. • Provide incarcerated individuals with an overview of Medi-Cal program as part of their in-reach program. • Display education material in areas accessible to the inmate population. • Develop a marketing campaign to disseminate Medi-Cal related messaging through radio ads, bus shelter ads, email blasts, social media, and non-cable/streamlining television ad. • Place public messaging (Medi-Cal) at COVID-19 testing sites throughout Los Angeles County and plans to include ways to apply in the test result notifications being sent to participants. • Utilize a monthly listing of CalFresh recipients without Medi-Cal to conduct outreach and enrollment activities for this population.

MADERA COUNTY

Award Amount:	\$864,880
Project Outreach Efforts:	<p>a. Enrollment: 1,800</p> <p>b. Retention: 500</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons who are homeless 4. Immigrants and families of mixed immigration status 5. Persons with limited English proficiency 6. Low-wage workers and their families or dependents
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Conduct outreach in the community and educate the public on Medi-Cal enrollment and services. • Educate community-based organizations (CBOs) and partner agency staff members on Medi-Cal benefits and how they can assist with Medi-Cal enrollment. • Medi-Cal enrollment from outreach, in-reach, and application assistance efforts. • In-reach to currently-eligible CalFresh clients who are not currently receiving Medi-Cal benefits. • Troubleshoot cases for Medi- Cal beneficiaries in the field. • Conduct outreach with Madera County Social Services Social Media accounts and educate the public on Medi-Cal enrollment and services. • Review Medi-Cal denials. • Develop relationships with COBs to share media and information. • Educate Medi-Cal beneficiaries on utilization and services at a 90-day follow-up contact. • Assist Medi-Cal beneficiaries with successfully reestablishing eligibility for Medi- Cal within 90-days of being discontinued.

MARIN COUNTY

Award Amount:	\$930,452
Project Outreach Efforts:	a. Enrollment: 1,000 b. Retention: 1,000
Target Populations:	<ol style="list-style-type: none">1. Persons with Substance use disorder needs2. Persons who are homeless3. Young people of color4. Immigrants and families of mixed immigration status5. Persons with limited English proficiency6. Low- wage workers and their families of dependents7. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none">1. Marin Community Clinics
Summary of Efforts:	<ul style="list-style-type: none">• Marin County Health and Human Services in partnership with Marin Community Clinics, Redwood Community Health Coalition, and Ritter Center currently conducts Medi-Cal navigation services.

MARIPOSA COUNTY

Award Amount:	\$155,281
Project Outreach Efforts:	a. Enrollment: 300 b. Retention: 200
Target Populations:	1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Aged Persons 4. Persons who are homeless 5. Persons with limited English proficiency
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none">• Conduct Outreach in the community and educate the public on Medi-Cal enrollment.• Educate community-based organizations (CBOs) and partner agency staff members on Medi-Cal benefits and how to assist with Medi-Cal enrollment.• Medi-Cal enrollment from outreach and application assistance efforts.• Troubleshoot cases for Medi-Cal beneficiaries.• Educate Medi-Cal beneficiaries on utilization and services at a 90 day follow-up.• Assist Medi-Cal beneficiaries with successfully reestablishing eligibility for Medi-Cal within the 90 days of being discontinued.

MERCED COUNTY	
Award Amount:	\$1,173,963
Project Outreach Efforts:	a. Enrollment: 960 b. Retention: 1440
Target Populations:	1. Aged Persons 2. Persons who are homeless 3. Immigrants and families of mixed immigration status 4. Persons with limited English proficiency 5. Low-wage workers and their families or dependents
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Partner with medical centers in the area who can refer uninsured or underinsured patients to apply for Medi-Cal. • Staff with an additional Family Services Representative at the New Direction Center so that Medi-Cal intake services may be offered at that location. • Identify providers and/or programs that accept Medi-Cal to assist recipients in locating primary care. • Partner with a medical center in the area to develop a referral process for uninsured or underinsured patients to apply for Medi-Cal. • Assist with appointments for medical care as needed. • Reach out to Medi-Cal recipients who have not returned their annual redetermination paperwork. • Assist Medi-Cal recipients in completing and obtaining necessary forms and/or verifications needed to complete annual redetermination. • Maintain contact with clients who are at risk of losing coverage due to homelessness, no phone number, and/or not proficient in writing or reading.

MONO COUNTY/COMMUNITY SERVICE SOLUTIONS (CSS)

Award Amount:	\$110,628
Project Outreach Efforts:	a. Enrollment: 250 b. Retention: 250
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> • Educate the target audience about the Medi-Cal program, including ways to apply and program benefits. • Enroll the target audience in Medi-Cal by providing one-on-one application assistance. • Referral mechanism and/or process for referring target audience to CSS established with partners.

MONTEREY COUNTY

Award Amount:	\$614,062
Project Outreach Efforts:	<p>a. Enrollment: 1,750</p> <p>b. Retention: 1,200</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. Monterey County Health Department (MCHD) 2. The Monterey Bay Central Labor Council (MBCLC)
Summary of Efforts:	<ul style="list-style-type: none"> • Coordinate completion of applications with county jail for soon to be released inmates. • Reach out to homeless individuals and work through existing homeless services to enroll. • Reach out to new locations to enroll individuals with mental health and/or substance abuse challenges. • Connect with organizations serving the aging population. • Ensure coordination amongst the team to avoid overlap. • Support target populations in the filling out of application and enrolling into services.

NAPA COUNTY

Award Amount:	\$606,933
Project Outreach Efforts:	<p>a. Enrollment: 1,800</p> <p>b. Retention: 1,500</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Aged Persons 4. Persons who are homeless 5. Immigrants and families of mixed immigration status 6. Persons with limited English Proficiency 7. Low-wage workers and their families or dependents 8. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> • Provide target populations with a better understanding of Medi-Cal benefits and eligibility. • To provide place-based services of enrolling in the Medi-Cal program and outreach activities where it is identified there is a need within the targeted populations. This could include, but not limited to, in home assistance, scheduled on site presence at community partner locations and developing and implementing a streamline application process for our clients through our community partners. • Provide one-on-one Medi-Cal Navigator services including, but not limited, to assistance with, understanding of and completion of Medi-Cal annual renewals, and reminder phone calls with special focus on reaching targeted populations. • Conduct coordinated outreach activities/presentations to uninsured residents and agency and community partners.

NEVADA COUNTY

Award Amount:	\$427,116
Project Outreach Efforts:	<p>a. Enrollment: 150</p> <p>b. Retention: 2,300</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorders 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision 7. Persons with limited English proficiency 8. Low-wage workers and their families or dependents 9. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. Connecting Point
Summary of Efforts:	<ul style="list-style-type: none"> • Nevada County Department of Social Services will conduct Medi-Cal navigation services utilizing a local community based organization (CBO). • Utilize the county's 211 call center as a resource system. • Partnering with the Behavioral Health Department to assist in enrollment and retention for individuals linked with substance and mental health. • Provide E-Application assistance. • Review pending Medi-Cal renewals and make contact with applicants. • Conduct cold calls to individuals whose cases are due to discontinue.

ORANGE COUNTY

Award Amount:	\$1,545,636
Project Outreach Efforts:	<p>a. Enrollment: 5,800</p> <p>b. Retention: 2,500</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Immigrants and families of mixed immigration status 4. Persons with limited English proficiency 5. Low-wage workers and their families or dependents 6. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. OneOC 2. Community Health Initiative of Orange County
Summary of Efforts:	<ul style="list-style-type: none"> • Allocate resources to improve Medi-Cal outreach at County inmate facilities. • Develop strategies to assess where high risk uninsured individuals reside within Orange County and target outreach events in these areas to assist with Medi-Cal enrollments. • Develop education materials for distribution at outreach events and Family Resource Centers (FRCs) on how to enroll in, access, and retain Medi-Cal Services. • Assist enrollees in selecting a managed care plan through Orange County managed care provider. • Monitor and record healthcare utilization through quarterly survey during first year of eligibility.

PLACER COUNTY

Award Amount:	\$1,686,038
Project Outreach Efforts:	<p>a. Enrollment: 5,000</p> <p>b. Retention: 8,000</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Person 5. Persons who are homeless 6. Young people of color 7. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision 8. Immigrants and families of mixed immigration status 9. Persons with limited English proficiency 10. Low -wage workers and their families or dependents uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. Placer Food Banks 2. Sierra Community House 3. Advocates for Mentally Ill Housing Inc. (AMIH) 4. Stand Up Placer 5. KidsFirst 6. Lighthouse Counseling and Family Resource Center
Summary of Efforts:	<ul style="list-style-type: none"> •Placer County Health and Human Services is partnering with local Community Based Organizations (CBOs) to provide Medi-Cal navigation services. •Utilizing social media outlets, 211 resource center, holding webinars, creating TV ads, and radio ads to assist with outreach efforts. •Distributing flyers and brochures around targeted populated areas. •Using Teletask as a automated calling system to make automated calls to households who are about to be discontinued. •Creating a "My Benefits CalWin" (MyBCW) campaign to provide notices to individuals, as needed assistance, and help complete forms. •Using CalWIN to track individuals who may have discontinuing cases. •Partnering with CBOs like Project Room Key to establish a presence at hotels providing temporary housing to the homeless population. Providing wrap around services to ensure they are successfully enrolled into Medi-Cal.

PLUMAS COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$37,626
Project Outreach Efforts:	<p>a. Enrollment: 272</p> <p>b. Retention: 121</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. United Ways of Northern California
Summary of Efforts:	<ul style="list-style-type: none"> •California Coverage and Health Initiatives (CCHI) partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. •Conduct virtual presentations and educate the public about the available services. •Offer on-site resources in various communities; for one-on-one assistance. •Conduct monthly surveys and offer assistance via telephone. •Utilize social media platforms and public services announcements (PSAs). •Create and distribute client resource booklet(s) in various languages. •Utilize a CRM system to track and alert users about renewal dates. •Conduct cold calls to outreach to beneficiaries who have been discontinued. •Reach out to individuals who have been discontinued by email and text messages.

RIVERSIDE COUNTY

Award Amount:	\$2,129,348
Project Outreach Efforts:	<p>a. Enrollment: 16,560</p> <p>b. Retention: 6,000</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with other disabilities 2. Aged Persons 3. Persons who are homeless 4. Young people of color 5. Immigrants and families of mixed immigration status 6. Persons with limited English proficiency 7. Low-wage workers and their families or dependents 8. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Identify a Federally Qualified Health Center (FQHC) and County jail site locations. Determine staffing needs at the FQHC's and County jails. • Train FQHC clinic staff on how to enroll individuals in Medi-Cal programs and how to assist with frequently asked questions. • Develop an efficient enrollment and referral process between the FQHC staff and the county eligibility staff. • Identify opportunities to attend community outreach events sponsored by community, county and city healthcare agencies and organizations. • Identify opportunities with community, county, and city healthcare agencies and organizations that are currently not partnered with; assess opportunities to collaborate. • Expand outreach collaboration to non-healthcare agencies and organizations, including Riverside County Office of Education, community colleges and cities. • Create Medi-Cal marketing video for expanded outreach • Develop marketing material focused on retention. • Create reports to identify enrolled customers to contact prior to their re-determination. • Mail out informational notices and make phone contact to customers when required.

SACRAMENTO COUNTY/SACRAMENTO COVERED

Award Amount:	\$1,925,332
Project Outreach Efforts:	<p>a. Enrollment: 1,500</p> <p>b. Retention: 1,500</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> • Highlight the availability of Medi-Cal throughout the year, including newly eligible populations and availability/ease of personalized health navigation services in neighborhood locations. • Develop and execute localized awareness campaign, including availability of in-person appointments for enrollment and renewal support as local health conditions permit. • As local health conditions permit and pending schools re-opening, maintain Navigators at Sacramento City School District offices and at elementary school in target communities. • Navigators provide services at more than 20 locations where the target populations live, work or seek other services (clinics, employment centers, hospitals, schools, WIC offices, churches, etc.).

SAN BENITO COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$123,858
Project Outreach Efforts:	<p>a. Enrollment: 412</p> <p>b. Retention: 330</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. Healthier Kids Foundation
Summary of Efforts:	<ul style="list-style-type: none"> • CCHI partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. • Conduct virtual presentations and educate the public about the available services. • Offer on-site resources in various communities; for one-on-one assistance. • Conduct monthly surveys and offer assistance via telephone. • Utilize social media platforms and public services announcements (PSAs). • Create and distribute client resource booklet(s) in various languages. • Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. • Conduct cold calls to outreach to beneficiaries who have been discontinued. • Reach out to individuals who have been discontinued by email and text messages.

SAN BERNARDINO COUNTY

Award Amount:	\$650,000
Project Outreach Efforts:	<p>a. Enrollment: 1,080</p> <p>b. Retention: 500</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	Pending
Summary of Efforts:	<ul style="list-style-type: none"> • Establish expanded outreach and enrollment hubs at the four county jails throughout San Bernardino County. • Establish an outreach and enrollment hub at Arrowhead Regional Medical Center (ARMC). • Coordinate public outreach and enrollment events which provide information on health care programs, allow on-site access to applications, and direct application assistance from staff in attendance. • Continue regularly scheduled meetings between Transitional Assistance Department (TAD) and community-based organization (CBO). • Establish dedicated centers where customers can seek renewal assistance. • Provide reminder calls to customers approaching a renewal deadline and who continue to have outstanding information due.

SAN DIEGO COUNTY

Award Amount:	\$2,000,000
Project Outreach Efforts:	<p>a. Enrollment: 2,500</p> <p>b. Retention: 5,000</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. San Diego Sheriff's Department
Summary of Efforts:	<ul style="list-style-type: none"> • Obtain contracted provider. • Increase the number of locally incarcerated individuals enrolled in Medi-Cal. • Improve health care costs by decreasing Emergency Room visits by partnering with whole person wellness program. • Placing homeless in permanent housing and connect with medical home. • Partner with local Federally Qualified Health Centers for connections to medical home. • Reduce recidivism by coordinating with medical home provider and local community-based organizations to high-risk populations. • Reduce local, State, and federal costs for incarceration, behavioral health treatment, and mental health treatment by sustaining continuous Medi-Cal eligibility • Link to medical home, housing support, and training programs. • Provide pre-recertification contact and renewal assistance. • Retain continuing Medi-Cal for high-risk populations.

SAN JOAQUIN/CATHOLIC CHARITIES OF CALIFORNIA

Award Amount:	\$549,544
Project Outreach Efforts:	a. Enrollment: 1,000 b. Retention: 1,570
Target Populations:	<ol style="list-style-type: none">1. Aged Persons2. Persons who are homeless3. Immigrants and families of mixed immigration status4. Persons with limited English proficiency5. Low-wage workers and their families or dependents6. Uninsured children and youth formerly enrolled in Medi-Cal7. Households needing to re-enroll or maintain coverage
CBO Partnerships:	<ol style="list-style-type: none">1. Catholic Charities Diocese of Stockton
Summary of Efforts:	<ul style="list-style-type: none">• Conduct outreach in the community to engage and inform eligible households.• Provide culturally sensitive, competent, and responsive outreach and enrollment assistance services.• Link eligible households directly to enrollment assistance services.• Provide culturally sensitive, competent, and responsive outreach and enrollment assistance services.

SAN LUIS OBISPO COUNTY

Award Amount:	\$445,894
Project Outreach Efforts:	<p>a. Enrollment: 1,980</p> <p>b. Retention: 2,000</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. San Luis Obispo County Sheriff's Department
Summary of Efforts:	<ul style="list-style-type: none"> • Complete and issue RFP. • Receive bids and make final selection. • Meet with community-based organization (CBO) to develop timeline for hiring Navigator staff. • Identify training needs for the CBO staff. • Identify outreach locations to reach target populations. • Conduct outreach activities at partner agencies through the county. • In-reach to CalFresh only households. • Provide outreach at community events. • Distribute County provided Medi-Cal program information. • Complete and submit new Medi-Cal applications for 100 individuals per month. • Connect with CAT to assist with outreach efforts to vulnerable homeless. • Assist individuals on aid if help is needed navigating healthcare system. • Reach out to individuals in advance of redetermination. • Assist individuals in setting up location to receive mail. • Continue working with CAT to assist in retention w/ highly

SAN MATEO COUNTY

Award Amount:	\$778,231
Project Outreach Efforts:	a. Enrollment: 1,781 b. Retention: 312
Target Populations:	<ol style="list-style-type: none">1. Persons with other disabilities2. Aged Persons3. Persons who are homeless4. Persons with limited English Proficiency
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none">• Disseminate outreach materials (posters/flyers/videos).• Working with community-based organizations (CBOs) to coordinate and participate in outreach events.• Speaking to potentially eligible individuals and assisting in application efforts.• Provide courtesy outreach to those county residents and assisting in completing any mandated verifications needed to approve their case.

SANTA BARBARA/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$1,247,067
Project Outreach Efforts:	<p>a. Enrollment: 4,940</p> <p>b. Retention: 3,952</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. Children and Family Resource Services-Health Linkages Program
Summary of Efforts:	<ul style="list-style-type: none"> • CCHI partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. • Conduct virtual presentations and educate the public about the available services. • Offer on-site resources in various communities; for one-on-one assistance. • Conduct monthly surveys and offer assistance via telephone. • Utilize social media platforms and public services announcements (PSAs). • Create and distribute client resource booklet(s) in various languages. • Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. • Conduct cold calls to outreach to beneficiaries who have been discontinued. • Reach out to individuals who have been discontinued by email and text messages.

**SANTA CLARA COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES
(CCHI)**

Award Amount:	\$3,181,531
Project Outreach Efforts:	<p>a. Outreach:</p> <p>b. Enrollment: 14,157</p> <p>c. Retention: 11,326</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. Community Health Partnership 2. Healthier Kids Foundation
Summary of Efforts:	<ul style="list-style-type: none"> • CCHI partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. • Conduct virtual presentations and educate the public about the available services. • Offer on-site resources in various communities; for one-on-one assistance. • Conduct monthly surveys and offer assistance via telephone. • Utilize social media platforms and public services announcements (PSAs). • Create and distribute client resource booklet(s) in various languages. • Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. • Conduct cold calls to outreach to beneficiaries who have been discontinued. • Reach out to individuals who have been discontinued by email and text messages.

SANTA CRUZ COUNTY

Award Amount:	\$241,000
Project Outreach Efforts:	a. Enrollment: 1,500 b. Retention: 1,000
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Immigrants and families of mixed immigration status 7. Persons with limited English Proficiency 8. Uninsured children and youth formerly enrolled in Medi-Cal 9. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> • The County of Santa Cruz Human Services Department will establish the foundations for ongoing data collection and will work with partner agencies and community-based organizations (CBO) to expand outreach to the target population groups. • Provide application and benefit information to uninsured individuals. • Develop internal outreach protocols and communication mechanisms to improve effectiveness of outreach with partners to resume with outreach activities as soon as the Public Health Emergency allows. • Increase capacity of partner agencies and community organizations.

SHASTA COUNTY/CALIFORNIA COVERAGE AND HEALTH INITIATIVES (CCHI)

Award Amount:	\$563,502
Project Outreach Efforts:	<p>a. Enrollment: 2,300</p> <p>b. Retention: 1,840</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured Children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. United Ways of Northern California 2. Vision Y Compromiso
Summary of Efforts:	<ul style="list-style-type: none"> • CCHI partners with local agencies to enroll, navigate, and retain individuals in Medi-Cal. • Conduct virtual presentations and educate the public about the available services. • Offer on-site resources in various communities; for one-on-one assistance. • Conduct monthly surveys and offer assistance via telephone. • Utilize social media platforms and public services announcements (PSAs). • Create and distribute client resource booklet(s) in various languages. • Utilize a Customer Relationship Management (CRM) system to track and alert users about renewal dates. • Conduct cold calls to outreach to beneficiaries who have been discontinued. • Reach out to individuals who have been discontinued by email and text messages.

SISKIYOU COUNTY/UNITED WAYS

Award Amount:	\$41,773
Project Outreach Efforts:	<p>a. Enrollment: 200</p> <p>b. Retention: 200</p>
Target Populations:	<ol style="list-style-type: none"> 1. Young people of color 2. Immigrants and families of mixed immigration status 3. Persons with limited English proficiency 4. Low-wage workers and their families or dependents 5. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> •United Ways of California is a Community-Based Organization (CBO) conducting Medi-Cal navigation efforts in Siskiyou County. •Will integrate health coverage screenings into existing programs; CALEITC, Free Tax Prep, Low-Cost Broadband, SNAP, and others. •Attend virtual events with existing local partners. •Maintain contact via email, social media, paper mailers, and phone calls to ensure individuals retain their Medi-Cal coverage. •Assist individuals with retaining their health coverage while they attend their preventive care visits.

SOLANO COUNTY/SIERRA HEALTH FOUNDATION

Award Amount:	\$1,865,566
Project Outreach Efforts:	<p>a. Enrollment: 7,684</p> <p>b. Retention: 5,071</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with other disabilities 2. Aged Persons 3. Young people of color 4. Immigrants and families of mixed immigration status 5. Persons with limited English proficiency 6. Low-wage workers and their families or dependents 7. Uninsured Children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	<ol style="list-style-type: none"> 1. Community Health Initiatives Napa
Summary of Efforts:	<ul style="list-style-type: none"> • Sierra Health Foundation will identify and award sub-grants to a cohort of community-based organization (CBOs) partners to implement a Medi-Cal navigator program to assist with Medi-Cal enrollment and retention in a targeted four-county coalition, including Solano County. • Navigators will determine the Medi-Cal eligibility of individuals through outreach at community events and 1:1 contact.

SONOMA/CATHOLIC CHARITIES OF CALIFORNIA

Award Amount:	\$475,656
Project Outreach Efforts:	<p>a. Enrollment: 740</p> <p>b. Retention: 550</p>
Target Populations:	<ol style="list-style-type: none"> 1. Aged Persons 2. Persons who are homeless 3. Immigrants and families of mixed immigration status 4. Persons with limited English proficiency 5. Low-wage workers and their families or dependents 6. Uninsured children and youth formerly enrolled in Medi-Cal 7. Households needing to re-enroll or maintain coverage
CBO Partnerships:	<ol style="list-style-type: none"> 1. Catholic Charities Diocese of Santa Rosa
Summary of Efforts:	<ul style="list-style-type: none"> • Conduct outreach in the community to inform potentially eligible target households. • Provide Medi-Cal enrollment application assistance. • Assist vulnerable and underserved populations to maintain Medi-Cal coverage. • Complete outreach databased touchpoint after each event to record number of engaged individuals. • Provide comprehensive leadership and support to the program.

STANISLAUS COUNTY

Award Amount:	\$1,412,100
Project Outreach Efforts:	a. Enrollment: 2,830 b. Retention: 630
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons who are homeless 4. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	<ol style="list-style-type: none"> 1. El Concilio Community Resource Center
Summary of Efforts:	<ul style="list-style-type: none"> • Meet with Stanislaus County jail inmates for initial Medi-Cal application. • Meet with released inmate at home or other location(s) (if needed) to gather required forms, verifications, or signatures. • Conduct “in-reach” activities for CalFresh households who do not have active Medi-Cal coverage. • Dedicate time towards Medi-Cal outreach efforts in either the new Stanislaus County Emergency shelter and Access Center, or the new year-round Family shelter and cold weather shelter.

SUTTER COUNTY

Award Amount:	\$519,603
Project Outreach Efforts:	<p>a. Enrollment: 550</p> <p>b. Retention: 1,200</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-Wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. Peach Tree Clinic 2. Harmony Health 3. Ampla Medical Xpress & care 4. Ampla-YC Pediatrics
Summary of Efforts:	<ul style="list-style-type: none"> •Sutter County Public Health will embed eligibility workers in the different health and human services department locations. •Partner with local partners: PeachTree, Ampla, and Harmony Health, to embed navigators within the clinics. •Staff will maintain a presence at emergency shelter sites to enroll and assist eligible homeless individuals. •Provide outreach materials in various languages (English, Spanish, and Punjabi) regarding enrollment, application assistance, and retention. •Coordinate with the Sutter County Eligibility and Employment Branch to identify Medi-Cal recipients at risk of losing Medi-Cal Coverage.

TEHAMA COUNTY	
Award Amount:	\$132,592
Project Outreach Efforts:	a. Enrollment: 256 b. Retention: 164
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged persons 5. Persons who are homeless 6. Young people of color 7. Immigrants and families of mixed immigration status 8. Persons with limited English proficiency 9. Low-wage workers and their families or dependents 10. Uninsured children and youth formerly enrolled in Medi-Cal 11. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision 12. CalFresh recipients without Medi-Cal coverage
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none"> • Tehama County Community Action Agency (TCCAA) is a community-based organization (CBO) within the County Department of Social Services. • Offering remote-site assistance with completion of electronic or paper applications by establishing a continuous presence at meal sites; Senior Nutrition Program. • Offering assistance with application and enrollment at Tehama's Live Inspired for Tomorrow (LIFT) event targeting homeless individuals. • Partnering with various organizations assisting the homeless: Tehama Together, Empower Tehama, Salvation Army, etc. • Establishing a system to receive referrals from Social Services and Public Authority. • Conduct routine application follow-up to offer any assistance with applications and/or ensure completion of the application process. • Establish a regular presence at the Re-Entry Resource Fairs, the Inmate Day Reporting Center, and attend weekly meetings to provide application and enrollment services to pre-and post-released inmates. • Contact CalFresh applicants without Medi-Cal coverage to offer assistance in completion of applications.

TRINITY COUTY

Award Amount:	\$266,304
Project Outreach Efforts:	<p>a. Enrollment: 301</p> <p>b. Retention: 252</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons who are homeless 2. Low-wage workers and their families or dependents 3. Persons who are in county jail or state prison, on state parole, on county probation, or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none"> 1. Trinity County Sheriff Department 2. Trinity County Probation Department 3. The Human Response Network 4. Trinity County Food Bank 5. Trinity County Housing Program
Summary of Efforts:	<ul style="list-style-type: none"> • Trinity County Department of Health and Human Services staff will partner with local community-based organizations (CBOs) to assist with enrollment and application assistance. • Engage in outreach and in-reach efforts with community stakeholders. • Create effective in-reach mechanisms to identify uninsured individuals. • Establish additional contact areas for individuals who have limited access and/or reside in remote areas within the county. • Staff will make contact with applicants of CalFresh for Medi-Cal determinations. • Establish an ongoing participant renewal list and reach out to stakeholders. • Utilize monthly reports that identify the potential in-reach population.

TULARE/KAWEAH DELTA HOSPITAL FOUNDATION

Award Amount:	\$386,781
Project Outreach Efforts:	<p>a. Enrollment: 942</p> <p>b. Retention: 1,000</p>
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons who are homeless 4. Immigrants and families of mixed immigration status 5. Persons with limited English proficiency 6. Low-wage workers and their families or dependents 7. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	None
Summary of Efforts:	<ul style="list-style-type: none"> • Compile a list of coalitions/collaborative groups and community leaders to engage in supporting this project. • Establish an agreement with Tulare County Health and Human Services Agency (TCHHSA) to share lists of individuals whose Medi-Cal coverage has lapsed. • Develop an outreach plan for each target group with roles and responsibilities. • Design and produce a bilingual social media campaign to include print, radio, and social media outlets. • Partner and conduct outreach through the Family Resource Centers to reach uninsured children or youth formerly enrolled in Medical. • Meet with local ag coalition partners through the Ag/Farmworker coalitions. • Health Navigator Staff will be oriented, trained and provided the tools needed to begin enrollment. • Navigator will follow-up and assist in obtaining and submitting documents. • Navigator will be assigned to Street Medicine Team. • Develop navigator open availability schedule. • Navigator will be assigned to work with the Tulare County Family Resource Centers (FRCs). • Navigator will be stationed at different FRCs and connect with Families needing enrollment assistance. • Navigator will be assigned to work with local ag coalitions/employers and CBOs serving Farmworkers. • Navigators will work on enrolling Farmworker and their families. • Participate in various outreach opportunities targeting Farmworkers and their families such as the annual Farmworker Women’s Conference. • Outreach to beneficiaries who have been discontinued due to determination. • Contact beneficiaries on list due for redetermination. • Provide support in reenrollment. • Assist in obtaining documents for reenrollment. • Keep track of the number of individuals Navigators assisted with Retention.

TUOLUMNE COUNTY

Award Amount:	\$514,131
Project Outreach Efforts:	a. Enrollment: 200 b. Retention: 6800
Target Populations:	<ol style="list-style-type: none">1. Persons with other disabilities2. Aged Persons3. Persons who are homeless4. Persons with limited English proficiency5. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision.
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none">• Tuolumne will increase outreach efforts to conduct recruitment for Medi-Cal enrollment.• Will provide outreach to the County jail.

VENTURA COUNTY

Award Amount:	\$1,500,000
Project Outreach Efforts:	a. Enrollment: 1,834 b. Retention: 3,657
Target Populations:	<ol style="list-style-type: none"> 1. Persons with mental health disorder needs 2. Persons with substance use disorder needs 3. Persons with other disabilities 4. Aged Persons 5. Young people of color 6. Immigrants and families of mixed immigration status 7. Persons with limited English proficiency 8. Low-wage workers and their families or dependents 9. Uninsured children and youth formerly enrolled in Medi-Cal
CBO Partnerships:	Pending
Summary of Efforts:	<ul style="list-style-type: none"> • Issue competitive Request for Proposals (RFP) to identify CBO partners. • Second RFP to identify additional CBO Partners. • Target aged and disabled customers who are not currently participants in the Med-Cal program by providing a list of active CalFresh Aged and Disabled customers, who are not active Medi-Cal, to contracted community-based organizations (CBOs) for reengagement. • Target discontinued cases for outreach and enrollment for uninsured children and youth formerly enrolled in Medi-Cal, such Foster Care, by providing a list of discontinued cases to contracted CBO for reengagement. • Target denied cases by providing a list to contracted CBOs to reengage individuals or families in the enrollment process for failure to provide documents, who appear otherwise eligible to the Medi-Cal program. • Target denied homeless customers who utilize a “General Delivery” address by providing a list of denied cases with a “General Delivery” to contracted CBO for reengagement. • Require contracted CBO to target youth up to age 26 to align with new Medi-Cal regulations to increase enrollment in the Medi-Cal program. • Target homeless individuals and families that utilize the “General Delivery” address by providing a list of discontinued cases with “General Delivery” addresses to contracted CBOs to reengage homeless customers. • Reengage discontinued families by offering a reapplication opportunity via text message. • Require contracted CBOs to assist with Medi-Cal redeterminations. • Require contracted CBOs to interface with customers and assist with translation, reading CWD correspondence, assistance with forms and explanation of regulatory compliance. • Coordinate with Ventura County’s customer provider, Gold Coast Health Plan, to provide wellness check-up information for newly eligible Medi-Cal individuals and families during their orientation. • Include information regarding annual wellness check-ups in Medi-Cal Intake and Redetermination Packets, given to newly eligible Medi-Cal customers to assist with lowering Medi-Cal costs and improving customer health. • Require contracted CBO to outreach to limited English speaking customers through Mixteco translation assistance.

YOLO COUNTY

Award Amount:	\$526,400
Project Outreach Efforts:	a. Enrollment: 2,400 b. Retention: 5,500
Target Populations:	<ol style="list-style-type: none">1. Persons with substance use disorder needs2. Persons who are homeless3. Immigrants and families of mixed immigration status4. Rural communities5. Low-wage workers and their families or dependents6. Persons who are in county jail, state prison, state parole, on county probation or under post release community supervision
CBO Partnerships:	<ol style="list-style-type: none">1. Yolo County Children's Alliance2. RISE, Inc.3. Communicare Health Centers
Summary of Efforts:	<ul style="list-style-type: none">• Provide outreach and navigation services to rural Yolo County residents, especially the agricultural workforce and rural seniors with community-based organization (CBO) assistance.• Conduct targeted outreach and marketing to Medi-Cal eligible individuals.• Subcontract with CBOs to provide retention services.

YUBA COUNTY

Award Amount:	\$138,142
Project Outreach Efforts:	a. Enrollment: 70 b. Retention: 200
Target Populations:	1. Persons who are homeless
CBO Partnerships:	N/A
Summary of Efforts:	<ul style="list-style-type: none">• Yuba County Health and Human Services Department, Social Workers and Aides will assist with navigation efforts.• Partnering with non-profits throughout the community to collaborate on connecting with homeless individuals.• Utilize monthly reports indicating Housing and Stabilization (H&S) clients and provide follow-up to individuals throughout the project.