

September 30, 2024

*THIS LETTER SENT VIA EMAIL*

Mr. James G. Scott, Director  
Division of Program Operations  
Medicaid and CHIP Operations Group  
Centers for Medicare & Medicaid Services  
601 East 12th Street, Suite 0300  
Kansas City, MO 64106-2898

**STATE PLAN AMENDMENT 24-0033: ALTERNATIVE PAYMENT METHODOLOGY FOR CAPITATED REIMBURSEMENT OF PARTICIPATING FEDERALLY QUALIFIED HEALTH CENTERS**

Dear Mr. Scott:

The Department of Health Care Services (DHCS) is submitting State Plan Amendment (SPA) 24-0033 for your review and approval. This SPA proposes to add an Alternative Payment Methodology (APM) which provides reimbursement to participating Federally Qualified Health Centers (FQHCs) on a capitated basis. DHCS seeks an effective date of July 1, 2024, for this SPA.

California State Senate Bill (SB) 184 (Chapter 47, Statutes of 2022) authorized the implementation of this APM with the goal of incentivizing a transformation of delivery system and practice for FQHC services. FQHCs are currently reimbursed their Prospective Payment System (PPS) rate for each eligible service provided to a Medi-Cal managed care member. The proposed APM would pay FQHCs a monthly capitated payment for each Medi-Cal managed member assigned to the FQHC. DHCS anticipates the flexibilities available under a capitated reimbursement model will enable participating FQHCs to transform their practice models away from the volume of billable services toward more innovative, medical home-type care models that prioritize access, quality, and preventive and alternative services. The APM includes safeguards to ensure that participating FQHCs receive their full PPS entitlement and will be linked to specific quality metrics that must be satisfied as a condition of continued participation.

A Notice of Public Interest for SPA 24-0033 was posted to the DHCS website on June 3, 2024. DHCS conducted a webinar for tribal notification on May 29, 2024.

The documents included in this submission are:

- CMS 179 – Transmittal and Notice of Approval of State Plan Material
- Supplement 6 to Attachment 4.19-B, pages 6AA7-6AA16 (new)



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- Standard Funding Questions
- Budget Impact Explanation
- Public Notice
- Tribal Notice

If you have any questions or need additional information, please contact David Bishop, Chief of Capitated Rates Development Division, at (916)-345-8265 or by email at [David.Bishop@dhcs.ca.gov](mailto:David.Bishop@dhcs.ca.gov).

Sincerely,



Tyler Sadwith  
State Medicaid Director

Enclosures

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**TRANSMITTAL AND NOTICE OF APPROVAL OF  
STATE PLAN MATERIAL  
FOR: CENTERS FOR MEDICARE & MEDICAID SERVICES**

1. TRANSMITTAL NUMBER

2. STATE

3. PROGRAM IDENTIFICATION: TITLE OF THE SOCIAL SECURITY ACT

XIX

XXI

TO: CENTER DIRECTOR  
CENTERS FOR MEDICAID & CHIP SERVICES  
DEPARTMENT OF HEALTH AND HUMAN SERVICES

4. PROPOSED EFFECTIVE DATE

5. FEDERAL STATUTE/REGULATION CITATION

6. FEDERAL BUDGET IMPACT (Amounts in WHOLE dollars)

a. FFY \_\_\_\_\_ \$ \_\_\_\_\_

b. FFY \_\_\_\_\_ \$ \_\_\_\_\_

7. PAGE NUMBER OF THE PLAN SECTION OR ATTACHMENT

8. PAGE NUMBER OF THE SUPERSEDED PLAN SECTION OR ATTACHMENT (If Applicable)

9. SUBJECT OF AMENDMENT

10. GOVERNOR'S REVIEW (Check One)

GOVERNOR'S OFFICE REPORTED NO COMMENT  
COMMENTS OF GOVERNOR'S OFFICE ENCLOSED  
NO REPLY RECEIVED WITHIN 45 DAYS OF SUBMITTAL

OTHER, AS SPECIFIED:  
Please note: The Governor's Office does not wish to review the State Plan Amendment.

11. SIGNATURE OF STATE AGENCY OFFICIAL

12. TYPED NAME

13. TITLE

14. DATE SUBMITTED

15. RETURN TO

**FOR CMS USE ONLY**

16. DATE RECEIVED

17. DATE APPROVED

**PLAN APPROVED - ONE COPY ATTACHED**

18. EFFECTIVE DATE OF APPROVED MATERIAL

19. SIGNATURE OF APPROVING OFFICIAL

20. TYPED NAME OF APPROVING OFFICIAL

21. TITLE OF APPROVING OFFICIAL

22. REMARKS

B2. ALTERNATIVE PAYMENT METHODOLOGY (APM) FOR CAPITATED REIMBURSEMENT OF PARTICIPATING FEDERALLY QUALIFIED HEALTH CENTERS (FQHCs).

1. Definitions for this section

- (a) APM Enrollee – means a Medi-Cal member who is assigned by a Medi-Cal managed care plan (MCP) or subcontracting payer to a participating FQHC site for primary care services and who is under the APM. All FFS beneficiaries and any MCP members who are in a dual eligible Category of Aid (COA) are excluded from the APM.
- (b) APM Service – means a service that is in the scope of services for a participating FQHC for which it is entitled to receive a per-encounter rate under the Prospective Payment System (PPS), but only to the extent that it is covered under the Medi-Cal MCP contract and not excluded from the APM. Dental services, Community-Based Adult Services and benefits available in Medi-Cal managed care but not under the State Plan, such as enhanced care management (ECM), are excluded from the definition of APM Service.
- (c) FQHC – means any community or public “federally qualified health center,” as defined in Section 1396d(l)(2)(B) of Title 42 of the United States Code and providing services as defined in Section 1396d(a)(2)(C) of Title 42 of the United States Code. Qualifying tribal entities such as Urban Indian Health Organizations must meet this definition and may participate in the FQHC APM only if they: (1) affirmatively obtain FQHC status; and (2) are reimbursed via a PPS rate at the time of their requested participation in the APM. Tribal entities reimbursed under the IHS rate are not included in this definition. Rural Health Clinics are excluded from this definition.
- (d) Gap – means and refers to the difference between the participating FQHC’s end of prior-program year performance and the current program year’s high performance benchmark. A participating FQHCs’ performance rate and final target shall be rounded to the same number of decimal places as the measure’s benchmark.
- (e) Medi-Cal managed care plan (MCP) – the health plan defined under subdivision (j) of Section 14184.101 of the California Welfare and Institutions Code.
- (f) Intermittent Site/Mobile Unit – means: (1) an FQHC site that is open for 40 or fewer hours per week, is exempt from licensure, and that bills Medi-Cal under an associated Parent Site billing National Provider Identifier (NPI) number; or (2) a mobile unit that shares a rate with the Parent Site. Intermittent Sites/Mobile Units must be included on the HRSA scope and Notice of Award, approved by the department to be included on the Parent Site’s provider master file with DHCS, consistent with DHCS policy, and, except when the Parent Site is license exempt, included on the Parent Site’s license. Intermittent Sites/Mobile Units must be included in the APM application.
- (g) Parent Site – means an FQHC site with or without associated Intermittent Site/Mobile Units (identified by NPI number). An FQHC may identify the Parent Site through any billing NPI when it applies for the APM, but must include all Intermittent Sites/Mobile Units associated with that billing NPI under the APM.
- (h) Traditional wrap-around payment (wrap) – means the supplemental payments payable to an FQHC in absence of this APM with respect to services provided to MCP enrollees, which are made by the department pursuant to subdivision (e) of Section 14087.325 and subdivision (h) of Section 14132.100 of the California Welfare and Institutions Code.

2. Alternative Payment Methodology Providing Reimbursement At Least Equivalent to PPS.
- (a) Participating FQHCs in this APM will receive reimbursement for APM Enrollees from MCPs on the basis of a unique, per member per month (PMPM) payment that, in the aggregate, is verified annually to be at least equivalent to the amount the participating FQHC would receive in accordance with Section D through an annual reconciliation in accordance with Paragraph **5. Annual Reconciliation**.
  - (b) APM Project Implementation. Implementation of this APM shall begin on July 1, 2024.
  - (c) Eligible Providers. This APM is only available to FQHCs operating in the State of California that are assigned Medi-Cal members for primary care services through a contract with an MCP or subcontracting payer, which are selected by DHCS in accordance with the criteria set forth in Paragraph **6. Selection Criteria for Participation in the APM**.
  - (d) Voluntary program. This APM is voluntary. FQHCs may, but are not required to, apply to be selected by DHCS based on meeting the criteria in Paragraph **6. Selection Criteria for Participation in the APM**. FQHCs that do opt to participate for a calendar year must do so for the entirety of that year.
  - (e) Nothing in the APM relieves FQHCs of the responsibility to operate in accordance with all applicable state and federal laws, regulations, and guidance, including those regarding, licensure, and scope of practice. This includes, but is not limited to requirements imposed by the California Department of Public Health, the Department of Consumer Affairs, and boards of healing arts.
3. APM PMPM Reimbursement for Participating FQHCs.
- (a) DHCS shall establish a unique APM PMPM for a participating Parent Site billing NPI, based on historical utilization and other trend and utilization adjustments as appropriate in order to reflect the level of reimbursement that is projected to have been received by the participating FQHCs in the absence of this APM.
  - (b) The resulting PMPMs calculated on a COA basis are combined into a single PMPM for the Parent Site NPI. The data source used for calculating the APM PMPM shall be either:
    - (i) the volume of PPS encounters based on a utilization base year, to be determined on the basis of the most recent, complete and appropriate utilization data covering the past three years of the FQHC's operation in the county, which may be stratified by MCP, or
    - (ii) an average of the two most recent years of available data for a participating FQHC. DHCS shall have sole discretion to determine the best available data source and may concurrently rely upon data associated with other existing FQHCs with characteristics similar to the participating FQHC.
  - (c) Two APM PMPMs will be calculated annually for each Parent Site billing NPI to correspond with the time-periods of each PPS rate as annually adjusted by the MEI index (January – September) and (October – December). A third APM PMPM may be calculated based on an updated PPS if the FQHC has a change in scope of service (CSOS) effective with the beginning of its fiscal year. In the case of a CSOS, the PPS would be updated effective with the beginning of its fiscal year, and the prospective APM would be calculated based upon the interim CSOS attestation if a CSOS has not yet been determined in accordance with Section

TN: 24-0033

Supersedes

TN: None

4889-4228-4473.1

Approval Date: \_\_\_\_\_

Effective Date: July 1, 2024

K. The prospective APM based on the final CSOS or interim CSOS would be reconciled after the fact, based on the APM PMPM calculated using the final PPS determined in accordance with the State Plan scope change process set forth in Section K compared to the APM PMPM calculated using the interim CSOS, if any.

- (d) For the July 1 through December 31, 2024 period, the APM PMPM formula for each Parent Site billing NPI will be equal to the product of the count of SFY 2021-22 Medi-Cal PPS encounters for Medi-Cal managed care members (including unassigned walk-in utilization with adjustments) for APM Services and the participating FQHC's PPS for the current year, divided by SFY 2021-22 APM Enrollee Medi-Cal managed care member months.
- (e) For FQHCs that are chosen and elect to participate in this APM in years after CY 2024, the data source shall be consistent with this Paragraph and the APM PMPM formula for each Parent Site billing NPI will be equal to the product of the count of base year Medi-Cal PPS encounters for Medi-Cal managed care members (including unassigned walk-in utilization with adjustments) for APM Services and the participating FQHC's PPS for the upcoming calendar year, divided by base year assigned APM Enrollee Medi-Cal managed care member months.
- (f) DHCS shall calculate an applicable APM PMPM rate for the participating Parent Site. MCPs without members assigned to a participating FQHC must reimburse such participating FQHC its PPS rate for any PPS-eligible APM Service encounters by the MCP's enrollees.
- (g) DHCS will adjust the numerator of the equations in subparagraphs (d) and (e) for any FQHC so that no more than 30% of the numerator is attributable to unassigned members to ensure no adverse incentive for avoiding assignment exists. *Note: DHCS may adjust the minimum benchmarks in 2025 and thereafter.*
- (h) MCPs shall reimburse a participating FQHC no less than the determined APM PMPM rate for each APM Enrollee on a monthly basis. MCPs may make such payment in multiple payments per month so long as total reimbursement is no less than the APM PMPM amount. MCPs and participating FQHCs must adequately document and verify payment disbursement and receipt, respectively, for APM PMPM reimbursement; attestation, alone, is not sufficient.
- (i) DHCS annually shall verify that MCPs made required APM PMPM payments to participating FQHCs in accordance with this APM.
- (j) Selected and participating FQHCs, as well as the MCPs with which they contract, must supply DHCS with sufficient information for the development of actuarially sound Medi-Cal managed care capitation rates. At a minimum, participating FQHCs and MCPs must submit the following information to DHCS for the development of a unique APM PMPM in a time and manner determined by DHCS:
- (i) Identification and documentation of the participating FQHC's contracts for Medi-Cal program services with MCP(s);
  - (ii) A reasonable estimate of the number of enrollees assigned to the participating FQHC by each contracted Medi-Cal MCP (by NPI number) with MCPs submitting the actual member rosters for the base year data for the participating FQHCs to DHCS;
  - (iii) The PPS rate for the participating FQHC (by NPI number); and

TN: 24-0033

Supersedes

TN: None

Approval Date: \_\_\_\_\_

Effective Date: July 1, 2024

- (iv) Historical FFS wrap payment utilization for the participating FQHC (by NPI number) with MCPs submitting historical MCP encounter data for the participating FQHCs to DHCS.
- (k) If necessary, information for rate development is unavailable, and DHCS is unable to establish a unique APM PMPM rate for a particular NPI associated with a participating FQHC, then such NPI will be excluded from participating in the APM. For an NPI to participate in the APM, the participating FQHC and its contracted MCP(s) must supply DHCS with the following information in a time and manner determined by DHCS:
  - (i) The data must meet data quality standards of at least a 66% matching rate between managed care encounters and T1015 wrap payments and have at least 50% of encounters from assigned APM enrollees. *Note: DHCS may increase the minimum benchmarks in 2025 and thereafter.*
  - (ii) The NPI must have clean base year utilization data for the site sufficient to be able to set an APM PMPM rate and the associated Medi-Cal managed care capitation rate, including the structure of the Parent Site and its Intermittent Sites/Mobile Units matching the proposal under the APM.
  - (iii) For its first year of participation in the APM, the NPI cannot have any change in the licensure structure of the parent or its Intermittent Sites/Mobile Units after the application through the end of the APM year unless the change is specified in the application. For subsequent years of participation, notice must be provided at least 180 days prior to the start of the applicable program year. The data associated with these changes must be identifiable to be able to be moved to match the new structure effective with the beginning of the next calendar year, and all changes are subject to the requirements outlined in Paragraph **6. Selection Criteria for Participation in the APM.**
  - (iv) These conditions do not preclude a Parent Site from establishing a new Intermittent Site/Mobile Unit starting with no base year utilization so long as the FQHC provides sufficient information for DHCS to set actuarially sound rates.

#### 4. Annual Adjustments to the Clinic-Specific APM PMPM.

- (a) At the conclusion of each calendar year of participation in the APM, DHCS will update a participating Parent Site's APM PMPM based on any material changes in the average member COA mix, the participating FQHC's PPS rate applicable for the coming calendar year, and any approved changes in scope of service. DHCS shall monitor the number of MCP members who have been treated by the participating FQHC without assignment (i.e., walk-ins) relative to the number of MCP members assigned to the participating FQHC to determine if utilization beyond the control of the FQHC warrants a utilization adjustment to the participating FQHC's APM PMPM reimbursement.
- (b) For FQHCs in years subsequent to their initial year of participation in the APM, the APM PMPM formula for each Parent Site billing NPI will be equal to the product of the count of base year Medi-Cal PPS encounters for Medi-Cal managed care members (including unassigned walk-in utilization with adjustments) for APM Services and the participating FQHC's PPS for the upcoming calendar year, divided by base year assigned APM Enrollee Medi-Cal managed care member months.

- (c) DHCS may prospectively adjust a participating FQHC's APM PMPM on an annual basis to account for changes in the scope of services that are anticipated to trigger an update to a participating FQHC's PPS rate in accordance with the State Plan scope change process set forth in Section K. The prospective adjustment to the APM PMPM may only reflect an increase to the FQHC's existing PPS rate of between 2.5 and 10 percent. Such adjustments to the APM PMPM shall be on an interim basis and will be reconciled to the participating FQHC's actual PPS rate calculated in accordance with the State Plan, including the scope change process set forth in Section K. Final payments under this provision will be based on the APM PMPM calculated using the actual PPS rate under State law in accordance with subsection 7. Calculation of the APM PMPM Rate remains subject to an annual reconciliation in accordance with Paragraph **5. Annual Reconciliation**.

5. Annual Reconciliation.

- (a) DHCS shall annually review and reconcile the total payments made to each participating FQHC to ensure the aggregate APM PMPM amount paid by the MCP(s) in the applicable year is at least equal to the amount the FQHC would have received in the year if the FQHC had been paid its applicable PPS rate in effect for that calendar year including the appropriate MEI index, per PPS eligible managed care encounter for APM Services.
- (b) If aggregate APM PMPM payments are less than the total amount that would have been paid under the current PPS rate methodology for each PPS eligible Medi-Cal managed care encounter for a particular participating FQHC under the APM, DHCS shall pay the participating FQHC the difference between the amount paid by the MCP(s) and the amount the participating FQHC would have been entitled to under the PPS rate methodology for the total number of PPS eligible Medi-Cal managed care encounters for APM services.
- (c) The State will reconcile actual utilization to the APM PMPM using Medi-Cal managed care encounter data.
- (d) Participating FQHCs must submit to MCPs the necessary records of all encounter claims involving that MCP by no later than 90 days after the conclusion of a calendar year to afford adequate time for completion of the annual reconciliation required in this subsection.
- (e) DHCS shall base reconciliation calculations on information submitted by MCPs from APM participating FQHCs within this deadline and reserves the right to audit data upon which reimbursement is based.

6. Selection Criteria for Participation in the APM.

- (a) In its sole discretion, DHCS shall select FQHCs that have applied for participation in this APM for a particular calendar year based following standards, which demonstrate operational, clinical, data, and financial readiness to participate in the APM in the following manner:
  - (i) Complete application and Commitment to APM: The FQHC has submitted a complete, written application, including a letter of support from the applying FQHC's CEO or designees attesting to the following:
    - A. Commitment to the APM care transformation strategy,
    - B. Willingness to commit staff participation in quality collaborative/learning communities,

- C. Organizational commitment to creating and maintaining an effective quality improvement infrastructure, and
  - D. Organizational commitment to redesigning the FQHC's care team to improve quality of care outcomes.
- (ii) Encounter Data/FFS Wrap Claim Match and Percentage of Assigned Encounter Data: FQHC's data must meet a minimum benchmark of at least 66% of T1015 wrap payments having a corresponding encounter record to determine the data viability for participation in the APM. Only FQHCs with a match rate exceeding this threshold may be selected for the APM. In addition, FQHCs must meet DHCS determined utilization thresholds of reported MCP encounters incurred by assigned APM enrollees. This demonstrates a commitment to medical home models of care and ensuring that an actuarially sound Medi-Cal managed care capitation rate can be calculated by DHCS for the MCPs with APM contracted FQHCs. DHCS may increase the minimum benchmarks in 2025 and thereafter.
  - (iii) Data Capabilities: The FQHC has appropriate data capabilities including the ability to submit complete, timely and compliant encounter data including alternative encounters. In addition, the FQHC demonstrates an ability to internally track data for all APM quality metrics and to interface with various portals, thereby enabling the sharing of quality data with MCPs.
  - (iv) Capacity for Care Transformation: APM Strategy. The FQHC has outlined at least a five-year strategy for participation in the APM to transform its care delivery model and improve quality and health equity.
  - (v) Capacity for Care Transformation: Experience with Strategic Practice Transformation. The FQHC has documented at least three goals for strategic practice transformation and outlined how participation in the APM will help the FQHC achieve those goals. The FQHC has documented previous experiences and successes with strategic practice transformation.
  - (vi) Staffing Capacity to Enact Transformation. The FQHC has documented and justified its current care team model and staffing ratios. The FQHC has outlined a plan to modify its care team model and staffing ratios in the next five years to achieve APM practice transformation strategic goals. The FQHC has identified potential challenges in achieving the necessary staffing and how it will overcome those challenges.
  - (vii) Quality Improvement Infrastructure. The FQHC has a formal quality improvement infrastructure to improve HEDIS/UDS or other quality measures including: clinical staff, methods used, data integration methods, and evaluation of the quality improvement infrastructure. The FQHC has a formal plan for meeting the quality improvement targets and its three top care transformation goals including lessons learned from past relevant successes. The FQHC has identified potential challenges in achieving continuous quality improvement.
  - (viii) Collaboration and Care Coordination with MCPs. The FQHC has identified specific methods of collaborating with its current MCP contractors to achieve the APM strategic goal and care transformation and to improve patient health.
  - (ix) Financial and Administrative Capacity to Undertake Payment Reform. The FQHC has the ability and a planned strategy for maintaining financial health while undertaking practice

and care delivery transformation efforts including financial resources supporting the staffing outlined in Staffing Capacity to Enact Transformation.

- (x) Operational Considerations. MCPs contracting with the FQHC report that the FQHC demonstrates operational and data readiness and is in good standing. The FQHC organization demonstrates a commitment to the APM, in part evidenced by the proportion of sites committed to the APM.
  - (xi) The FQHC is in good standing with State and Federal regulators.
  - (xii) Except as specified in this Paragraph, if a participating FQHC reassigns an Intermittent Site/Mobile Unit(s) to a different Parent Site's NPI subsequent to the base data period, the NPIs of both Parent Sites shall be excluded.
- (b) In order to be eligible to participate in the APM, an FQHC must agree to forgo reassignment of Intermittent Sites/Mobile Units under the APM PMPM from the point that the APM PMPM is set to the end of the annual rating period. Any subsequent changes in structure must be identified at least 180 days in advance of the next rating period. Data associated with an Intermittent Site/Mobile Unit must be identifiable to remove the utilization from the old Parent Site and match to the new structure effective with the beginning of the next rating year.
- (c) A participating FQHC may choose to remove a particular NPI from the APM so long as notice is provided to DHCS no less than 180 days before the beginning of the next Medi-Cal managed care rating period.
- (d) In its sole discretion, DHCS may exclude FQHCs for which actuarially appropriate rates cannot be calculated in accordance with Paragraph **6. Selection Criteria for Participation in the APM.**
- (e) DHCS may choose to remove an NPI from participation in the APM for a participating FQHC in the event DHCS cannot establish a unique APM PMPM for a Parent Site or an actuarially sound capitation rate for the MCP for any reasons, including but not limited to:
- (i) The utilization data in the base year from Intermittent Sites/Mobile Units cannot be accurately identified and isolated;
  - (ii) The utilization data in the base year from an Intermittent Site/Mobile Unit added to the NPI cannot be accurately removed from another Parent Site's NPI or cannot be accurately added to the participating Parent Site's NPI; or
  - (iii) The historical claims of an Intermittent Site/Mobile Unit were not submitted to the MCP or DHCS and the base year does not reflect the utilization data of an existing Intermittent Site/Mobile Unit.
- (f) Any decision to exclude or remove an FQHC's NPI or Intermittent Site/Mobile Unit from participation in the APM or APM PMPM rate development shall require DHCS to notify the FQHC. If this notification occurs after the APM withdrawal deadline, the FQHC will have 30 days from the date of notification to withdraw from the APM.

## 7. Ongoing Participation in the APM.

TN: 24-0033

Supersedes

TN: None

Approval Date: \_\_\_\_\_

Effective Date: July 1, 2024

(a) Participating FQHCs must submit data and information to MCPs to submit the calculated numerator and denominator of selected APM metrics to DHCS on all measures in subdivisions (i) and (ii) in a time and manner determined by DHCS. Participating FQHCs must meet the quality standards in accordance with subdivisions (i) and (ii) in order to continue participation in this APM as outlined in Paragraph **9. Compliance with Minimum Performance Standards**. A participating FQHC's continued participation in the APM is contingent upon satisfaction of the following minimum standards for access and quality measures.

(i) Access Performance Metrics: Annually, participating FQHCs must provide access to at least 70 percent of the utilization rate (based on historical PPS eligible visits) used in the calculation of the APM PMPM rate in accordance with Paragraph **3. APM PMPM Reimbursement for Participating FQHCs** for APM Enrollees. Access may also include services not recognized as a "visit" under subdivision (g) of Section 14132.100 of the California Welfare and Institutions Code if the service may be provided under State law and is reported by the FQHC consistent with a list of approved codes set by DHCS with input from stakeholders and updated periodically to include services recognized as improving Health-Related Social Needs but not qualifying as a PPS visit. APM PMPM reimbursement will be set consistent with Paragraph **3. APM PMPM Reimbursement for Participating FQHCs** for APM Enrollees not based upon those additional codes. The additional codes will not qualify as a visit under PPS reconciliation under the APM in Paragraph **5. Annual Reconciliation**.

(ii) Quality Performance Metrics: Annually, participating FQHCs must maintain baseline performance for the following measures at a level at least equal to the performance achieved in the FQHC's last calendar year prior to beginning participation in the APM:

- A. Well Child Visits in the first 30 months (W30+ & W30-2+)
- B. Child and Adolescent Well-Care Visits (WCV)
- C. Adults' Access to Preventive/Ambulatory Health Services (AAP)
- D. Aggregated Quality Factor Score (AQFS; calculated from all reported measures in Paragraph **8. Value-based Purchasing**)

## 8. Value-based Purchasing

(a) To retain 100% of the APM revenues in excess of the amount the FQHC would have received had the FQHC not participated in the APM, the FQHCs must satisfy minimum target performance outlined in subparagraphs (b) and (c) on a total of 12 quality measures, at least two measures from six domains: Access to Care; BH Integration; Chronic Care; Maternity Care; Prevention – Adult; Prevention – Peds; Patient Experience of Access and Care (reporting only). The Patient Experience of Access and Care domain will be reporting only and outside of risk. The selected quality metrics are linked to CalAIM and the DHCS Comprehensive Quality Strategy and Health Equity Roadmap. DHCS may, with input from affected stakeholders, change metrics after the initial implementation based on overall DHCS goals and alignment with quality programs across the department. These metrics are in addition to the Access and Quality Metrics thresholds above in Paragraph **7. Ongoing Participation in the APM**. Benchmarks for metrics shall be national Medicaid benchmarks, when available, and state-calculated benchmarks when national Medicaid benchmarks are not available. For state-calculated benchmarks, DHCS shall notify stakeholders of the methodology used when state-calculated benchmarks are released.

- (b) Program Year Benchmarks. Participating FQHCs also must satisfy applicable benchmarks during the following Program Years:
- (i) Year 1. Participating FQHCs must satisfy reporting requirements only. Year 1 includes all data for the FQHC's participation through their first full calendar year of participation in the APM. If a participating FQHC begins on July 1<sup>st</sup> of a given year, then "Year 1" will cover 1.5 years (July 1<sup>st</sup> of the year of entering the APM through December 31<sup>st</sup> of the following year).
  - (ii) Year 2. Greater than or equal to the 33<sup>rd</sup> percentile of either national or California-specific state benchmark (up to 1 percent of excess revenues at risk, evenly distributed across all selected metrics).
  - (iii) Year 3. Greater than or equal to the 50<sup>th</sup> percentile of either national or California-specific state benchmark (up to 3 percent of excess revenues at risk, evenly distributed across all selected metrics).
  - (iv) Year 4. Greater than or equal to the 50<sup>th</sup> percentile of either national or California-specific state benchmark (up to 5 percent of excess revenues at risk, evenly distributed across all selected metrics).
  - (v) Year 5 and Beyond. Maintain minimum performance levels established by Year 4. (The FQHC is at risk for an increasing one-half of 1% per year of excess revenues (not to exceed 10% of excess revenues). The potential risk will be evenly distributed across all selected metrics for that calendar year. Example: In year 10 of participation in the APM, an FQHC will have 8% of excess revenues above the PPS rate at risk spread across all metrics.)
- (c) For Year 5 and Beyond, participating FQHCs must also achieve ongoing and continuous performance with "Gap" methodology. At a minimum, participating FQHCs are required to perform at or above the 50<sup>th</sup> percentile of the national or California-specific state benchmark for each APM Quality measure. Participating FQHCs with performance on a given measure at or above the 90<sup>th</sup> percentile benchmark for that measure will be considered to be at 100 percent of their quality goal and will be required to achieve performance that maintains or exceeds that measure's 90<sup>th</sup> percentile benchmark for the subsequent Program Year. FQHCs with prior year performance at or above the 50<sup>th</sup> percentile (but below the 90<sup>th</sup>) will be required to close the Gap by 10 percent, as described in the following example:

Example: Quality Measure X

Year 5: 90<sup>th</sup> percentile benchmark: 70.0%  
Year 5: 50<sup>th</sup> percentile benchmark: 50%  
Year 4 performance (AKA Year 5 baseline): 55.0%  
Year 4 Performance > 50<sup>th</sup> percentile and < 90<sup>th</sup> percentile

Target is 10% gap closure between Year 4 performance and Year 5 90<sup>th</sup> percentile benchmark:

70% of 55% = 15%  
10% of 15% = 1.5%  
55% + 1.5% = 56.5%

Year 5 Target: 56.5%

- d) Any recoveries will follow the processes consistent with the amounts outlined in this Paragraph and Paragraph **9. Compliance with Minimum Performance Standards** developed by the department with input from affected stakeholders, if the following conditions are met:
  - i) Actual utilization during the period is less than 70 percent of historical utilization on a PMPM (utilization per 1,000) basis as outlined in Paragraph **7. Ongoing Participation in the APM**, or
  - ii) The FQHC fails to meet Access Performance Metrics and Quality Performance Metrics as outlined in Paragraph **7. Ongoing Participation in the APM**.

9. Compliance with Minimum Performance Standards.

- (a) If a participating FQHC does not maintain either the minimum Access Performance Metric or has a degradation of 5 percent or more of the Quality Performance Metrics Measures set forth above in Paragraph **7. Ongoing Participation in the APM**, DHCS shall place the participating FQHC on a corrective action plan (CAP) in conjunction with the MCP(s) contracting with that FQHC.
- (b) The CAP process shall include the following phases and the FQHC will be notified when the first phase is triggered (and the FQHC should be actively working on addressing performance metrics as soon as the first step is triggered):
  - (i) For the first six (6) months, identification and auditing of performance metrics for which the participating FQHC is not maintaining performance levels;
  - (i) For the next six (6) months of the CAP, formal initiation and implementation of a CAP in conjunction with the participating FQHC's contracting MCP(s) for metrics the participating FQHC is not maintaining adequate performance levels or achieving pre-defined improvement/innovation efforts;
  - (ii) If the participating FQHC's performance scores on the Access and/or Quality Performance Metrics do not return to required baseline standards (i.e., Program Year 0) after a period of twelve (12) months, DHCS, at its sole discretion, may remove the participating FQHC from the APM or impose a 5 percent penalty applicable to the amount that the participating FQHC's APM PMPM reimbursement exceeds its calculated PPS rate in any Program Year as outlined in this Paragraph. The 5 percent penalty is conducted in place of the maximum 10% of excess revenue at risk in Paragraph **8. Value-based Purchasing**.
  - (iii) If the participating FQHC does not maintain performance levels or achieve minimum performance standards within two (2) years, DHCS shall remove the participating FQHC from the APM or impose additional financial sanctions necessary to address the deficient performance.
  - (iv) In no instance may a participating FQHC placed on a CAP be reimbursed less than its calculated PPS rate for covered services provided to MCP members.

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