

**Whole Person Care Pilot  
Second Round - New Applicants Only  
Budget Summary Template Instructions**

The purpose of this template is to provide a format for the submission of the budget numbers being requested by the WPC Applicant  
*Please note: The detailed justification and narrative for the items in this template need to be provided under separate cover as directed in the Budget instructions. Such details must include justification for how the cost/value of each item was developed.*

**Instructions for Completion**

**- This Template is for New Applicants Only. Expansion Applicants will provide proposed Second Round Budget by revising their Approved First Round Budget document.**

- Applicant must complete the input cells on the "Summary" tab as well as the detailed budget items on each "PY" tab
- Applicant can add additional rows in the individual "PY" tabs for each major budget section as necessary to capture all requested budget items. **Only insert rows inside rows highlighted in green in order to preserve formulae that populate the summary**
- Applicant should only enter data in cells that are highlighted in green, cells in gray are autopopulated
- All amounts must be entered in whole dollars
- Applicant must ensure that the requested budget amounts add to the appropriate totals for each year and in total across the 5 years. Error checking cells are located on the "Summary" and individual "PY" tabs to assist in ensuring compliance. All errors must be corrected and error checks showing "OK" prior to submission

**Second Round WPC Budget Template, New Applicant: Summary and Top Sheet**

**WPC Applicant Name:**

*Enter LE Name on Summary Tab*

	<b>Federal Funds</b> <i>(Not to exceed 90M)</i>	<b>IGT</b>	<b>Total Funds</b>
<b>PY 1 Annual Budget Amount Requested</b>	7,500,000	7,500,000	15,000,000
<b>PY 2 Annual Budget Amount Requested</b>	7,500,000	7,500,000	15,000,000
<b>PYs 3-5 Annual Budget Amount Requested</b>	15,000,000	15,000,000	30,000,000

**Second Round PY 1 Budget Allocation (Note PY 1 Allocation is predetermined)**

<b>PY 1 Total Budget</b>	15,000,000
<i>Approved Application (75%)</i>	11,250,000
<i>Submission of Baseline Data (25%)</i>	3,750,000
<b>PY 1 Total Check</b>	OK
<b>Does PY 1 Total = 50% of PY 3 Total?</b>	Yes

**Second Round PY 2 Budget Allocation**

<b>PY 2 Total Budget</b>	15,000,000
<i>Administrative Infrastructure</i>	810,850
<i>Delivery Infrastructure</i>	1,980,000
<i>Incentive Payments</i>	3,990,000
<i>FFS Services</i>	2,778,250
<i>PMPM Bundle</i>	3,690,900
<i>Pay For Reporting</i>	750,000
<i>Pay for Outcomes</i>	1,000,000
<b>PY 2 Total Check</b>	OK
<b>Does PY 2 Total = 50% of PY 3 Total?</b>	Yes

**Second Round PY 3 Budget Allocation**

<b>PY 3 Total Budget</b>	30,000,000
<i>Administrative Infrastructure</i>	30,000,000
<i>Delivery Infrastructure</i>	0
<i>Incentive Payments</i>	0
<i>FFS Services</i>	0
<i>PMPM Bundle</i>	0
<i>Pay For Reporting</i>	0
<i>Pay for Outcomes</i>	0
<b>PY 3 Total Check</b>	OK

**Second Round PY 4 Budget Allocation**

<b>PY 4 Total Budget</b>	30,000,000
<i>Administrative Infrastructure</i>	0
<i>Delivery Infrastructure</i>	30,000,000
<i>Incentive Payments</i>	0
<i>FFS Services</i>	0
<i>PMPM Bundle</i>	0
<i>Pay For Reporting</i>	0
<i>Pay for Outcomes</i>	0
<b>PY 4 Total Check</b>	OK

**Second Round PY 5 Budget Allocation**

<b>PY 5 Total Budget</b>	30,000,000
<i>Administrative Infrastructure</i>	0
<i>Delivery Infrastructure</i>	0
<i>Incentive Payments</i>	10,500,000
<i>FFS Services</i>	5,242,500
<i>PMPM Bundle</i>	12,257,500
<i>Pay For Reporting</i>	0
<i>Pay for Outcomes</i>	2,000,000
<b>PY 5 Total Check</b>	OK

**Second Round PY 2 Budget Detail, New Applicant**

Enter LE Name on Summary Tab

PY Error Check	
<b>Total</b>	<b>15,000,000</b>
<b>Check</b>	<b>OK</b>

**Administrative Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Program Director	200,000	0.5	100,000
Quality Improvement Manager	150,000	0.5	75,000
Financial Manager	120,000	0.5	60,000
Data Analyst	65,000	5.0	325,000
Program Materials and Supplies	501,700	0.5	250,850
			-

**Delivery Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Community Resources Database	1,250,000	0.5	625,000
Nurse Advice Line	750,000	1.0	750,000
Enhanced Interpretation	810,000	0.5	405,000
IT Solutions - Case Management Software	200,000	1.0	200,000
			-

**Incentive Payments**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Hospital Incentives	100,000	5	500,000
Physician/Clinic Incentives	40,000	20	800,000
Behavioral Health Incentives	40,000	11	440,000
Community Health Worker Incentives	25,000	50	1,250,000
MCO Incentives	1,000,000	1	1,000,000
			-

**FFS Services**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Mobile Outreach Team	150	6,000	900,000
Housing Transition Services	100	3,000	300,000
Medical Respite	250	3,013	753,250
Sobering Center	275	3,000	825,000
			-

<b>PMPM Bundle</b>			
<u>Item</u>	<u>PMPM</u>	<u>Max Member Months</u>	<u>Max WPC Fund Amount</u>
Comprehensive Complex Care Management	201	12,500	2,512,500
Housing Support Services	151	6,000	906,000
Long Term Care Diversion	227	1,200	272,400
			-

<b>Pay For Reporting</b>		
<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
Ambulatory Care - ED Visits (HEDIS)	250,000	250,000
Follow-Up After Hospitalization for Mental Illness	250,000	250,000
Suicide Risk Assessment	250,000	250,000
		-

<b>Pay for Outcomes</b>		
<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
90% Follow-Up After Hospitalization for Mental Illness	500,000	500,000
Reduce ED Utilization	250,000	250,000
30 Day All Cause Readmissions	250,000	250,000
		-

**Second Round PY 3 Budget Detail, New Applicant**

Enter LE Name on Summary Tab

PY Error Check	
<b>Total</b>	<b>30,000,000</b>
<b>Check</b>	<b>OK</b>

Administrative Infrastructure			
<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Sample	10,000,000	3	30,000,000
			-
			-
			-
			-

Delivery Infrastructure			
<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-
			-

Incentive Payments			
<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

FFS Services			
<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-
			-

**PMPM Bundle**

<u>Item</u>	<u>PMPM</u>	<u>Max Member Months</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

**Pay For Reporting**

<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
		-
		-
		-
		-

**Pay for Outcomes**

<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
		-
		-
		-
		-

**Second Round PY 4 Budget Detail, New Applicant**

Enter LE Name on Summary Tab

PY Error Check	
<b>Total</b>	<b>30,000,000</b>
<b>Check</b>	<b>OK</b>

**Administrative Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

**Delivery Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Sample	10,000,000	1	10,000,000
Sample	10,000,000	2	20,000,000
			-

**Incentive Payments**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-
			-

**FFS Services**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

**PMPM Bundle**

<u>Item</u>	<u>PMPM</u>	<u>Max Member Months</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-
			-

**Pay For Reporting**

<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
		-
		-
		-
		-

**Pay for Outcomes**

<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
		-
		-
		-
		-

**Second Round PY 5 Budget Detail, New Applicant**

Enter LE Name on Summary Tab

PY Error Check	
<b>Total</b>	<b>30,000,000</b>
<b>Check</b>	<b>OK</b>

**Administrative Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

**Delivery Infrastructure**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
			-
			-
			-
			-

**Incentive Payments**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Hospital Incentives	100,000	20	2,000,000
Physician/Clinic Incentives	40,000	80	3,200,000
Behavioral Health Incentives	40,000	20	800,000
Community Health Worker Incentives	25,000	100	2,500,000
MCO Incentives	1,000,000	2	2,000,000
			-

**FFS Services**

<u>Item</u>	<u>Max Amount Per Unit</u>	<u>Max Units</u>	<u>Max WPC Fund Amount</u>
Mobile Outreach Team	150	14,500	2,175,000
Housing Transition Services	100	7,000	700,000
Medical Respite	250	5,015	1,253,750
Sobering Center	275	4,050	1,113,750
			-

<b>PMPM Bundle</b>			
<u>Item</u>	<u>PMPM</u>	<u>Max Member Months</u>	<u>Max WPC Fund Amount</u>
Comprehensive Complex Care Management	201	42,000	8,442,000
Housing Support Services	151	17,000	2,567,000
Long Term Care Diversion	227	5,500	1,248,500
			-

<b>Pay for Reporting</b>		
<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
		-
		-
		-
		-

<b>Pay for Outcomes</b>		
<u>Item</u>	<u>Incentive Payment for Achievement</u>	<u>Max WPC Fund Amount</u>
90% Follow-Up After Hospitalization for Mental Illness	1,000,000	1,000,000
Reduce ED Utilization	500,000	500,000
30 Day All Cause Readmissions	500,000	500,000
		-