



Investment Plan Imperial County

HOUSING AND HOMELESSNESS INCENTIVE PROGRAM

September 30, 2022

PURPOSE OF THIS INVESTMENT PLAN TEMPLATE

The Housing and Homelessness Incentive Program (HHIP) is a Medi-Cal Managed Care Plan (MCP) incentive program through which MCPs may earn incentive funds for improving health outcomes and access to whole person care services by addressing homelessness and housing insecurity as social drivers of health and health disparities. The HHIP rewards MCPs for developing the necessary capacity and partnerships to connect their members to needed housing services and taking active steps to reduce and prevent homelessness.

The California Department of Health Care Services (DHCS) is providing this Investment Plan (IP) Template as a required submission for MCPs seeking to participate in the HHIP. The primary goal of the IP is for MCPs participating in the HHIP to demonstrate to DHCS that they have a clear plan for achieving measures and targets across the course of the program, in collaboration with their local partners, through targeted investments in activities and efforts that align with program measures and goals and support the MCP's performance strategies. MCPs will be eligible to earn incentive payments for successful completion and submission of the IP, subject to acceptance of the IP by DHCS. The IP is worth up to 10% of each MCP's allocated earnable funds for HHIP overall. DHCS will evaluate the IP based on the MCP's demonstration of a meaningful investment strategy, including how adequately stated needs are addressed and how effectively funding is targeted, to support the achievement of program measures and goals.

Participating MCPs will be eligible to earn HHIP payments for the successful completion or achievement of HHIP program milestones and measures. Such payments do not constitute pre-funding or reimbursement for investments made using MCP funds in pursuit of program milestones and measures. Once the HHIP payments are earned by the MCP, DHCS does not direct or restrict the MCP's use of the earned incentive funds.

Each MCP must collaborate with the local Continuum(s) of Care (CoCs) to complete one IP per county in which they are participating in HHIP using this Word file template. **Completed IPs must be submitted to DHCS no later than Friday, September 30, 2022.**

HHIP Program Submissions



INVESTMENT PLAN SUBMISSION STRUCTURE

The IP template has the following four components (with associated earnable points) and must be completed in full and submitted to DHCS no later than **September 30, 2022**. DHCS will not accept a submission if any of the components are missing (i.e., an incomplete submission) or unsatisfactory. MCPs participating in the HHIP across multiple counties must submit a separate IP for each county.

- **PART I: Investments:** MCPs must submit a narrative describing specific investments they intend to make to overcome identified housing and service gaps and needs to meet the goals of HHIP. The narrative should include details of anticipated funding activities, investment amounts, recipients, and timelines. For each intended investment, MCPs must specify:
 1. Which HHIP measures each investment is intended to impact; and
 2. Whether each investment will support MCP or provider/partner infrastructure and capacity (or both), or direct member interventions.
- **PART II: Risk Analysis:** MCPs must conduct a brief risk analysis to identify challenges they may face in achieving the HHIP program goals and in making the investments outlined in Part 1. This narrative description will include what steps the MCP might take to address these potential risks and barriers.
- **PART III: CoC Letter of Support:** MCPs must submit a signed letter of support from their CoC partner(s) validating that the CoC(s) collaborated with the MCP, were given an opportunity to review the MCP's IP, and support the MCP's IP. The letter of support should be included with this IP submission **as an appendix**.¹
- **PART IV: Attestation:** MCPs must provide a signed attestation that the IP provides a true representation of the MCP's expected investment plan and strategy for achieving program measures and targets. The attestation must be signed under penalty of perjury by the MCP's Chief Executive Officer or Chief Financial Officer, or equivalent executive officer, or their designee, and included with this IP submission **as an appendix**.

As part of the HHIP submission 1 requirement, MCPs may detail any proposed prospective changes to the IP based on observed impacts and lessons learned from investments made during the measurement period. If prospective changes are not proposed, MCP must submit reaffirmation that the original IP (this submission) remains up to date. Retrospective changes are not allowable.

¹ If an MCP is operating in a county with multiple CoCs, the MCP must obtain letters of support from at least 50% of the CoCs in the county.

MCP INFORMATION

Provide the name and contact information for the MCP submitting this IP response.

MCP Name	Molina Healthcare of California
Lead Contact Person Name and Title	Diana Sekhon, Director, Government Contracts
Contact Email Address	Diana.Sekhon@MolinaHealthcare.com
Contact Phone	925-286-8829

PART I: INVESTMENTS

Investment Activity	Gap or Need Addressed	Description (2 – 3 sentences for each activity)	Dollar Amount or Range	Recipient(s) or Recipient Type(s)	Timeline	HHIP Measure(s) Impacted	Domain Targeted
1. Supporting the Point in Time (PIT) Count	During an MCP and CA-613 meeting on September 6, the Imperial Valley Continuum of Care Council (IVCCC) identified having insufficient resources to complete the 2023 PIT Count.	Funds will support CA-613 IVCCC with the staffing, volunteer recruitment, and incentives to ensure complete geographic coverage for the 2023 PIT Count.	\$10,000	CA-613 Imperial Valley Continuum of Care Council (IVCCC)	10/01/2022 – 12/31/2023	1.1	Provider/ Partner Infrastructure
2. Supporting the CoC Infrastructure	During an MCP and CA-613 meeting on September 6, IVCCC identified infrastructure needs to support CalAIM implementation.	Funds will support CA-613 IVCCC in enhancing their infrastructure and capacity to support CalAIM coordination and activities (i.e., Coordinated Entry System)	\$40,000	CA-613 Imperial Valley Continuum of Care Council (IVCCC)	10/01/2022 – 12/31/2023	1.2, 1.6, 2.2	Provider/ Partner Infrastructure
3. Expanding the CoC's Place Value Assessment Tool Pilot Program	During an MCP and CA-613 meeting on September 19, the CoC discussed an ongoing pilot program using a	Funds will support CA-613 IVCCC in expanding their current capacity and staffing	\$50,000	CA-613 Imperial Valley Continuum of Care Council (IVCCC)	10/01/2022 - 12/31/2023	1.2, 1.6, 2.2, 3.1	Provider/ Partner Infrastructure

Investment Activity	Gap or Need Addressed	Description (2 – 3 sentences for each activity)	Dollar Amount or Range	Recipient(s) or Recipient Type(s)	Timeline	HHIP Measure(s) Impacted	Domain Targeted
	<p>new place value assessment tool to streamline individual and family risk screenings as part of the Coordinated Entry System. Through a score-based referral decision, individuals are connected to requisite housing services, and can be screened for Medi-Cal membership. The pilot program was launched and is slated to end in November 2022.</p>	<p>needs to conduct more screenings using the new place value assessment tool.</p> <p>The goal of the pilot program is to create additional access points within the community. As part of supporting this initiative, MCPs will partner with IVCCC to implement learnings from the pilot program within the community.</p>					
4. Supporting HMIS Infrastructure	<p>During an MCP and CA-613 meeting on September 6, IVCCC identified insufficient staffing and technology infrastructure to support CalAIM data sharing requirements. Similarly, Molina</p>	<p>Funds will support CA-613 IVCCC in enhancing their HMIS infrastructure and capacity to ensure favorable HHIP measure performance. This includes</p>	\$50,000	CA-613 Imperial Valley Continuum of Care Council (IVCCC) and Molina	10/01/2022 – 12/31/2023	1.2, 2.2	MCP and Provider/ Partner Infrastructure

Investment Activity	Gap or Need Addressed	Description (2 – 3 sentences for each activity)	Dollar Amount or Range	Recipient(s) or Recipient Type(s)	Timeline	HHIP Measure(s) Impacted	Domain Targeted
	needs to gain HMIS access to meet HHIP requirements.	<p>user fees, database trainings and MOUs, and data integrity and privacy.</p> <p>Funds will also underwrite similar costs tied to Molina gaining HMIS access.</p>					
5. Supporting Case Management Support and Landlord Engagement	During an MCP and CA-613 meeting on September 19, the CoC shared that landlords are not likely to rent available units to individuals deemed “high-risk” despite having an Emergency Housing Voucher. The Imperial Valley Housing Authority has released almost all available vouchers.	Funds will support CA-613 IVCCC and/or community partners with case management and landlord advocacy activities to open up housing slots to those most vulnerable.	\$100,000	CA-613 Imperial Valley Continuum of Care Council (IVCCC) and/or housing service providers	10/01/2022 – 12/31/2023	1.6, 3.4, 3.5, 3.6	Direct Member Interventions

PART II: RISK ANALYSIS

Using the space below, MCPs must submit a narrative response detailing a brief risk analysis for their IP, including:

- I. What factors the MCP anticipates may arise that would make it challenging for the MCP to achieve its goals and the HHIP program goals.
- II. Which aspects of the IP might be affected by those factors; and
- III. What steps the MCP would take to address these factors and avoid or mitigate impact to the IP.

Description of Anticipated Contingencies (500 - 1000-word limit)

- I. The Plan anticipates the following factors that may arise which would make it challenging to achieve the goals above and HHIP program goals:
 - The Plan and CoC must both have successful and timely IT implementations for supporting HMIS access and data sharing capabilities to expand the CoC infrastructure. Any challenges in resources and access to the system will delay the process for data sharing and being able to see if our members are included in the HMIS data base.
 - For supporting the PIT count, the Plan will need sufficient resources such as interested and committed volunteers to support these efforts to achieve our goals. A challenge is to ensure we have enough volunteers signed up to cover the county region for achieving the most accurate PIT count to help us plan for resources.
 - The landlord incentive and tenant support program will depend on establishing definitions and eligibility criteria that's agreed upon by the Plan and CoC in order to provide the best outcome for members. The challenge will be to develop the criteria collaboratively that meets the need for both the Plan and County goals and HHIP goals to best serve our members.
- II. The following aspects of the IP will be affected by these factors:
 - The IT infrastructure for data sharing capabilities affects our visibility to our members that are identified in HMIS as homeless which impacts our care coordination activities to achieve goals. This may also result in duplicative efforts from the Plan and CoC for care management for members if we cannot share updated data with one another.
 - Sufficient volunteers to participate and coordinate the PIT count affects our accuracy for the planned count in 2023. Resources such as supplies for providing to the homeless members must also be sufficient during the PIT count when teams distribute them to those in need.
 - If the landlord incentive and tenant support program does not have defined eligibility criteria or definitions aligned between the Plan and CoC this will hinder how we choose the right members that qualify for the incentive and what landlords are best to partner and work flexibility with to resolve the member's problems.
- III. The Plan is addressing these factors by taking the following steps below to avoid and/or mitigate the impact:
 - The Plan is working with the CoC actively to discuss staffing needs and HMIS system access as well as internally planning

the IT workstreams to support the platform for data sharing capabilities. The Plan will provide funding for opportunities identified to support our workstreams to be able to data share and access the HMIS system.

- The Plan will be incentivizing its staff interested in volunteering for the PIT count by paying for their dedicated hours. This will help support our resources for the goal of having an accurate count and supporting our committed staff by paying them for volunteer hours. We are conducting analysis on the last PIT count to anticipate the volume of resources needed to help us better plan for sufficient volunteers and supplies needed for the 2023 PIT count. We are also exploring community interest for volunteering to help support our goal.
- The Plan is working with CoC on the landlord incentive and tenant support program to collaborate on the framework and pre-defined criteria prior to the launch.

PART III: CoC LETTER OF SUPPORT

MCPs must submit a signed letter of support from their CoC partner(s) validating that the CoC(s) collaborated with the MCP, were given an opportunity to review the MCP's IP response and support the MCP's IP. For MCPs in counties with more than one CoC, **at least 50% of CoCs** must provide signatures indicating their support.

The CoC letter of support or CoC signature(s) should be included with this IP submission as an appendix.

Part IV: Attestation

MCPs must provide a signed attestation that the IP provides a true representation of the MCP's expected investment plan and strategy for achieving program measures and targets as of the date of signature. The attestation must be signed under penalty of perjury by the MCP's Chief Executive Officer or Chief Financial Officer, or equivalent executive officer, or their designee.

The signed attestation should be included with this IP submission as an appendix.



**IMPERIAL VALLEY
CONTINUUM OF CARE COUNCIL
EXECUTIVE BOARD**



September 8, 2022

California Department of Health Care Services
1501 Capitol Avenue, MS 4000
P.O. Box 997413
Sacramento, CA 95899-7413

Re: Housing and Homelessness Incentive Program (HHIP) Investment Plan Letter of Support

The Imperial Valley Continuum of Care Council (IVCCC) is the coordinating body of the Imperial County's Continuum of Care, and includes all of the geography within the County of Imperial. The IVCCC is strategically comprised of an Executive Board that represents an array of stakeholders that enhance the capacity to coordinate and leverage resources from various community sectors throughout the County of Imperial. The Executive Board is responsible for building community awareness, regional planning, authorizing grant applications, setting regional goals and priorities for ending homelessness, monitoring performance targets, metrics and community process towards ending homelessness in the region.

The IVCCC is supportive of the California Department of Health Care Services (DHCS) Housing and Homelessness Incentive Program (HHIP) Investment Plans (IP) being submitted by California Health & Wellness and Molina in Imperial County. The IVCCC had the opportunity to engage and collaborate with California Health & Wellness and Molina, provide input on the IP, and were able to review the IP prior to the Medi-Cal managed care plan (MCP) submission. The IVCCC understands that the IP reflects a non-binding general direction for investments the MCPs are willing to initially make to meet DHCS' HHIP program metrics independent of how the MCPs plan to invest HHIP incentive funds once earned. The IVCCC also understands that the MCPs' HHIP investments are contingent on the MCPs meeting HHIP measures over the two-year HHIP program. To this end, the IVCCC is committed to collaborating with the MCPs as they engage locally to meet HHIP program metrics.

Sincerely,

A black rectangular redaction box covering the signature of Les Smith.

Les Smith – Executive Board Chairman
Imperial Valley Continuum of Care Council

**Medi-Cal Managed Care
Housing and Homelessness Incentive Program (HHIP) Investment Plan (IP)
Certification (to be completed by Health Plan CEO/CFO/COO/Authorized Executive)**

Health Plan: Molina Healthcare of California

County: Imperial

I certify that, to the best of my knowledge, the IP provides a true representation of the MCP's expected investment plan and strategy for achieving program measures and targets.

As a CEO, CFO, COO, or Executive duly authorized to sign on behalf of the Health Plan listed above, I am authorized or designated to make this Certification, and declare that I understand that the making of false statements or the filing of a false or fraudulent claim is punishable under state and federal law.

By: Abbie Totten
Print name

9/28/2022
Date

[Redacted Signature]
Signature

CEO/Plan President
Title